Making Money Count



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- Outreach arm of the University of Missouri
- High quality information Research based
- Unbiased information Nothing to sell you



Family Financial Education

 Mission: To create and deliver relevant, reliable, and responsive research-based financial education to increase Missourians' financial literacy and capabilities



Introductions

- Name
- Where you serve
- Favorite Summer activity



Values of this program

- Respect
- Confidentiality
- Privacy
- Non-judgement



Goals of this program

- Practical, easy-to-understand information you can apply personally
- Info and tools you can apply professionally (with congregants)
- Exploring topics together



Where we're going

7

Putting it all together

6: Investing

Session 5:

Insurance

Session 4: Taxes

Session 3: Credit

Session 2: Spending plans

Session 1: How's and why's of financial decision-making



Question

- What are some financial topics you're hoping to learn more about?
- What led you to enroll in this workshop?



Topics you'd like covered...

- Submit more anonymously: www.surveymonkey.com/r/MU-Online1
- Email your own questions to us:
 - MccaulleyG@Missouri.edu
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MU Extension Family Financial Educators

























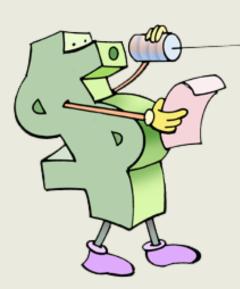








Making Money Count Unit 1 — Making Decisions and Communicating About Money





UNIVERSITY OF MISSOURI



Human Environmental Sciences Extension

Money Habitudes

What are the Habitudes?

- Developed by Syble Solomon, financial educator
- Reflection on your habits and attitudes
- Not perfect

Money Habitudes Activity

- Please visit https://online.moneyhabitudes.com
- Use group code j9tMSE50
- Spouses...

What are the six Habitudes?

- Security: Money helps you feel safe and secure.
- Status: Money helps you create a positive image.
- Giving: Money helps you feel good by giving to others.

What are the six Habitudes?

- Carefree: Money is not a priority for your carefree lifestyle.
- Planning: Money helps you achieve your goals.
- Spontaneous: Money encourages you to enjoy the moment.

Where do these come from?

- 1. Your personality
- 2. Your family
- 3. Personal experience

Where do these come from?

- 4. Society, community, and culture
- 5. Religion and spiritual teachings
- 6. The media

Dominant Habitude

More than 4 cards represents a dominant Habitude
May have multiple dominant Habitudes
May not have any dominant Habitudes

Break groups: Do you agree?

Do you agree or disagree with your habitudes?

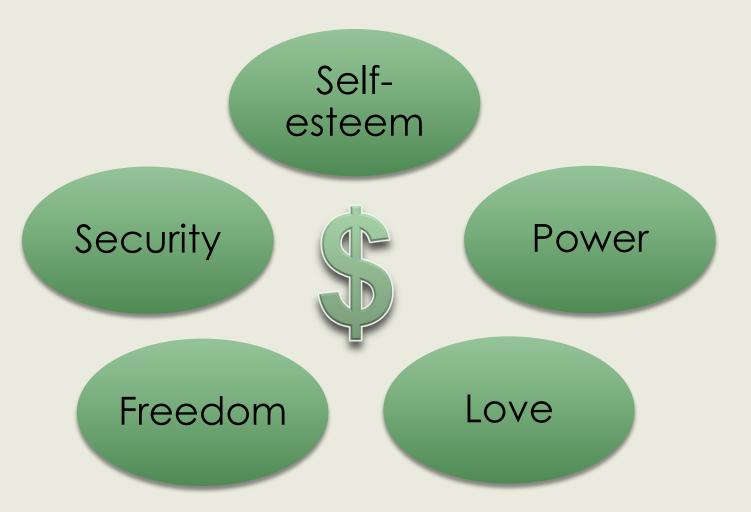
Do you see your Habitudes in the different areas of your life?

Would the cards you chose be different under stress?

Why this activity?

Financial education through your Habitude lens
Help relate to spouse/others
Understand goals through habits and attitudes

Meanings of Money



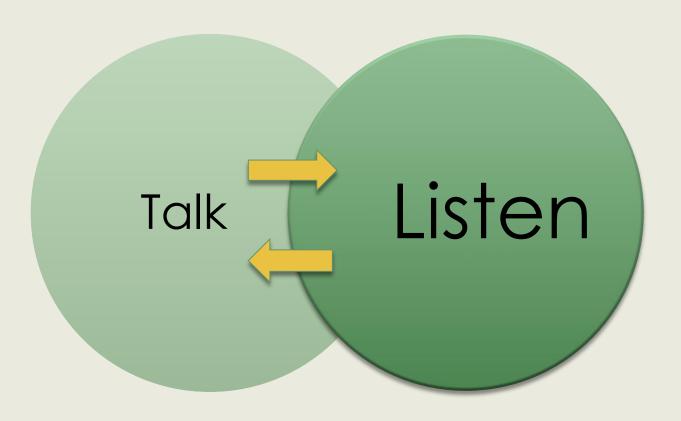
In groups, please consider...

- The meanings we attach to money often affect the decisions we make
- What types of decisions have you seen your congregants make regarding money?
- How were money meanings involved?
 Can you identify with this in your past or current financial decisions?

Communicating About Money

Many people find it difficult to talk about money

Communication



Roadblocks to Communication

- Feeling it's wrong to talk about money
- Using orders or commands
- Directing behavior with threats
- Preaching and judging others' actions
- Offering advice

Roadblocks to Communication

- Being critical
- Blaming or shaming others
- Coming to the rescue
- Unrealistic expectations

Main Points

 The meanings we attach to money often affect the decisions we make and habits we may fall into

 Continued self-awareness and reflection on this is important

Main Points

 Stigma is often attached to discussing money

• Do you see this in your professional (or personal) experiences?

Look at Values

Values =
Guiding principles

Education

Financial security

Status

Family

Health

Religion

Entertainment

In breakout groups

- What's an example of how one or more of your values might translate into how you spend your money?
- Can you give an example of how one or more of your values would influence some of the financial decisions that you have made in the past or expect to make in the future?

Main Points

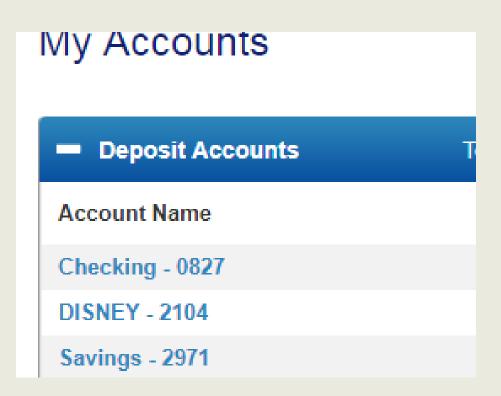
Your goals are your values in action

• How might your values influence the goals that you set for yourself and your family?









Behavioral Economics

- Behavioral Force: Inertia
 - We will most likely do tomorrow what we did today
- Behavioral Force: Pre-Commitment
 - We are more likely to make better longterm decisions if we pre-commit to a decision before we have to face the consequences of the decision



Main Points

Your goals are your values in action

• How might your values influence the goals that you set for yourself and your family?

For next time...

• Reflect on last big decision, how was it made, who did it impact?

- Consider your Habitudes
 - Discuss with partner and/or think about if you can see them in action