| That's me! | Sometimes, it depends | That's not me! |
|------------|-----------------------|----------------|
|            |                       |                |
|            |                       |                |
|            |                       |                |
|            |                       |                |

| Number of Cards:   | Number of Cards:  | Number of Cards:  |
|--|---|---|
| Security   | Spontaneous   | Status  |
| How others see you:  | How others see you:   | How others see you:   |
| Thrifty and organized OR Miserly and cheap   | Spontaneous and fun loving OR impulsive and   | Generous and impressive OR superficial and  |
| Advantages:  | unconcerned with consequences   | insensitive   |
| Budgeting, financial goals and savings   | Advantages:   | Advantages:   |
| Wise shoppers – conservative  The shoppers – conservative  | Enjoy an exciting and fun life  | Present a strong first impression   |
| Takes care of possessions so they last   | Able to quickly respond to opportunities  | Give expensive or unexpected gifts  |
| • Have accessible money in case of emergen-  | Others are drawn to your spontaneity  | Enjoy others' reactions to your giving  |
| cies   | Get things right away without waiting    Consider the classification of the classif | Enjoy sharing and including others  Divide the state of the state |
| Disadvantages:   | Experience the thrill of taking risks  Disadventages.   | Disadvantages:  |
| <ul> <li>Saves so much money there is none for to-<br/>days wants/needs</li> </ul>   | Disadvantages:  • Difficulty saying "no"  | <ul><li> Create a false impression of having wealth</li><li> Feel constant stress to keep up with others</li></ul>  |
| <ul> <li>Buy based on price when it isn't what is ac-</li> </ul>   | <ul><li> Spending money when you don't have it</li></ul>  |   |
| tually wanted or won't hold up over time   | <ul> <li>Go into debt to buy things you don't need</li> </ul>   | <ul><li>Do not have reserves for the unexpected</li><li>Get into debt to maintain appearances</li></ul>   |
| <ul> <li>Conservative, money is safe but doesn't</li> </ul>  | <ul> <li>Do not have reserves for the unexpected</li> </ul>   | <ul> <li>Always give but have trouble receiving gra-</li> </ul>   |
| grow   | expenses  | ciously   |
| g10 W  | expenses  | clously   |
| Number of Cards:   | Number of Cards:  | Number of Cards:  |
| Number of Cards.   | Number of Cards.  | Number of Cards:  |
| Giving   | Carefree  | Planning  |
| Giving How others see you:   |   |   |
| Giving How others see you: Sacrificing and charitable OR judgmental  | Carefree  | Planning  |
| Giving How others see you: Sacrificing and charitable OR judgmental Advantages:  | Carefree How others see you: Easy going and care free OR immature and irresponsible   | Planning How others see you:  |
| Giving  How others see you: Sacrificing and charitable OR judgmental Advantages:  Have strong values and convictions   | Carefree How others see you: Easy going and care free OR immature and irresponsible Advantages:   | Planning How others see you: Responsible and accomplished OR driven and too conservative Advantages:  |
| Giving  How others see you: Sacrificing and charitable OR judgmental Advantages:  Have strong values and convictions Generously support other people or causes   | Carefree  How others see you: Easy going and care free OR immature and irresponsible Advantages:  Have faith that others will provide   | Planning How others see you: Responsible and accomplished OR driven and too conservative Advantages:  • Make intentional financial decisions based  |
| Giving  How others see you: Sacrificing and charitable OR judgmental Advantages:  Have strong values and convictions Generously support other people or causes Act ethically and with integrity  | Carefree How others see you: Easy going and care free OR immature and irresponsible Advantages:  Have faith that others will provide Share generously with others   | Planning How others see you: Responsible and accomplished OR driven and too conservative Advantages:  • Make intentional financial decisions based on values and desired long-term outcomes   |
| Giving  How others see you: Sacrificing and charitable OR judgmental Advantages:  Have strong values and convictions Generously support other people or causes Act ethically and with integrity Depended upon by others  | Carefree How others see you: Easy going and care free OR immature and irresponsible Advantages: Have faith that others will provide Share generously with others Do not feel pressured by other's expectations  | Planning How others see you: Responsible and accomplished OR driven and too conservative Advantages:  • Make intentional financial decisions based on values and desired long-term outcomes • Set and accomplish realistic goals  |
| Giving  How others see you: Sacrificing and charitable OR judgmental Advantages:  Have strong values and convictions Generously support other people or causes Act ethically and with integrity Depended upon by others Clearly differentiate between needs and  | Carefree How others see you: Easy going and care free OR immature and irresponsible Advantages:  Have faith that others will provide Share generously with others Do not feel pressured by other's expectations Adapt easily to new situations  | Planning How others see you: Responsible and accomplished OR driven and too conservative Advantages:  • Make intentional financial decisions based on values and desired long-term outcomes  • Set and accomplish realistic goals  • Have a sense of well-being and control   |
| Giving  How others see you: Sacrificing and charitable OR judgmental Advantages:  Have strong values and convictions Generously support other people or causes  Act ethically and with integrity Depended upon by others Clearly differentiate between needs and wants   | Carefree How others see you: Easy going and care free OR immature and irresponsible Advantages: Have faith that others will provide Share generously with others Do not feel pressured by other's expectations Adapt easily to new situations Disadvantages:  | Planning How others see you: Responsible and accomplished OR driven and too conservative Advantages:  • Make intentional financial decisions based on values and desired long-term outcomes  • Set and accomplish realistic goals  • Have a sense of well-being and control Disadvantages   |
| Giving  How others see you: Sacrificing and charitable OR judgmental Advantages:  Have strong values and convictions Generously support other people or causes  Act ethically and with integrity Depended upon by others Clearly differentiate between needs and wants Disadvantages:  | Carefree How others see you: Easy going and care free OR immature and irresponsible Advantages: Have faith that others will provide Share generously with others Do not feel pressured by other's expectations Adapt easily to new situations Disadvantages: Lack the skills and information to make  | Planning How others see you: Responsible and accomplished OR driven and too conservative Advantages:  • Make intentional financial decisions based on values and desired long-term outcomes  • Set and accomplish realistic goals  • Have a sense of well-being and control Disadvantages  • Feel pressured by others to spend money on   |
| Giving  How others see you: Sacrificing and charitable OR judgmental Advantages:  Have strong values and convictions Generously support other people or causes Act ethically and with integrity Depended upon by others Clearly differentiate between needs and wants  Disadvantages: Feel guilty or angry if money spent on per-  | Carefree  How others see you: Easy going and care free OR immature and irresponsible Advantages:  Have faith that others will provide  Share generously with others  Do not feel pressured by other's expectations  Adapt easily to new situations Disadvantages:  Lack the skills and information to make wise choices   | Planning  How others see you: Responsible and accomplished OR driven and too conservative Advantages:  • Make intentional financial decisions based on values and desired long-term outcomes  • Set and accomplish realistic goals  • Have a sense of well-being and control Disadvantages  • Feel pressured by others to spend money on things that do not fit your budget or values   |
| Giving  How others see you: Sacrificing and charitable OR judgmental Advantages:  Have strong values and convictions Generously support other people or causes  Act ethically and with integrity Depended upon by others Clearly differentiate between needs and wants  Disadvantages: Feel guilty or angry if money spent on personal entertainment   | Carefree  How others see you: Easy going and care free OR immature and irresponsible Advantages: Have faith that others will provide Share generously with others Do not feel pressured by other's expectations Adapt easily to new situations Disadvantages: Lack the skills and information to make wise choices Unable to support yourself if the person   | Planning How others see you: Responsible and accomplished OR driven and too conservative Advantages:  • Make intentional financial decisions based on values and desired long-term outcomes  • Set and accomplish realistic goals  • Have a sense of well-being and control Disadvantages  • Feel pressured by others to spend money on things that do not fit your budget or values  • Expected to help others who did not plan  |
| Giving  How others see you: Sacrificing and charitable OR judgmental Advantages:  Have strong values and convictions Generously support other people or causes  Act ethically and with integrity Depended upon by others Clearly differentiate between needs and wants  Disadvantages: Feel guilty or angry if money spent on personal entertainment Disappointed when others don't reciprocate                            | Carefree  How others see you: Easy going and care free OR immature and irresponsible Advantages: Have faith that others will provide Share generously with others Do not feel pressured by other's expectations Adapt easily to new situations Disadvantages: Lack the skills and information to make wise choices Unable to support yourself if the person providing for you cannot anymore  | Planning How others see you: Responsible and accomplished OR driven and too conservative Advantages:  • Make intentional financial decisions based on values and desired long-term outcomes  • Set and accomplish realistic goals  • Have a sense of well-being and control Disadvantages  • Feel pressured by others to spend money on things that do not fit your budget or values  • Expected to help others who did not plan  • Have difficulty responding to new opportu-  |
| Giving  How others see you: Sacrificing and charitable OR judgmental Advantages:  Have strong values and convictions  Generously support other people or causes  Act ethically and with integrity  Depended upon by others  Clearly differentiate between needs and wants  Disadvantages:  Feel guilty or angry if money spent on personal entertainment  Disappointed when others don't reciprocate your caring or giving | Carefree  How others see you: Easy going and care free OR immature and irresponsible Advantages: Have faith that others will provide Share generously with others Do not feel pressured by other's expectations Adapt easily to new situations Disadvantages: Lack the skills and information to make wise choices Unable to support yourself if the person providing for you cannot anymore Miss opportunities by avoiding commit-   | Planning  How others see you: Responsible and accomplished OR driven and too conservative Advantages:  • Make intentional financial decisions based on values and desired long-term outcomes  • Set and accomplish realistic goals  • Have a sense of well-being and control Disadvantages  • Feel pressured by others to spend money on things that do not fit your budget or values  • Expected to help others who did not plan  • Have difficulty responding to new opportunities because they are not part of your plan   |
| Giving  How others see you: Sacrificing and charitable OR judgmental Advantages:  Have strong values and convictions Generously support other people or causes  Act ethically and with integrity Depended upon by others Clearly differentiate between needs and wants  Disadvantages: Feel guilty or angry if money spent on personal entertainment Disappointed when others don't reciprocate                            | Carefree  How others see you: Easy going and care free OR immature and irresponsible Advantages: Have faith that others will provide Share generously with others Do not feel pressured by other's expectations Adapt easily to new situations Disadvantages: Lack the skills and information to make wise choices Unable to support yourself if the person providing for you cannot anymore  | Planning How others see you: Responsible and accomplished OR driven and too conservative Advantages:  • Make intentional financial decisions based on values and desired long-term outcomes  • Set and accomplish realistic goals  • Have a sense of well-being and control Disadvantages  • Feel pressured by others to spend money on things that do not fit your budget or values  • Expected to help others who did not plan  • Have difficulty responding to new opportu-  |