



**MISSOURI 4-H**  
FOUNDATION

# 2021 ANNUAL REPORT

[4H.MISSOURI.EDU/FOUNDATION](http://4H.MISSOURI.EDU/FOUNDATION)

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# MESSAGE FROM OUR CHAIR

If the past two years taught us anything, it is that there is power in working together. The world continues to evolve at a rapid pace, and 4-H endures, continuously adapting and promoting programs to help develop tomorrow's leaders. In the past year alone, dedicated staff and over 5,000 volunteers worked side by side to share the 4-H principles of thought, compassion, service, and healthy living with nearly 47,000 youth across the state of Missouri.

That work doesn't exist in a vacuum. Together, through partnerships with 4-H alumni, corporate partners, and friends, the Missouri 4-H Foundation supported the work of the University of Missouri Extension 4-H Center for Youth Development by raising over \$2.6 million in 2021. These dollars were largely comprised of contributions, gains on investments, and fundraising activities, including a record-breaking \$69,000 from our annual golf tournament. As we returned to having in-person events, we affirmed that we are infinitely better together. When we work toward a common goal, we can achieve anything.

Equipped with wisdom from the past and excitement for the future, the Missouri 4-H Foundation looks forward to reaching new heights and helping more young people achieve great things in the coming years.



*Kelli Jo Buettner*

**KELLI JO BUETTNER**  
MISSOURI 4-H FOUNDATION CHAIR

## WHO WE ARE

The Missouri 4-H Foundation is a nonprofit 501(c)(3) organization. We are the private resource partner of the University of Missouri Extension 4-H Center for Youth Development.

## WHAT WE DO

Through the generous support of individuals and organizations, we offer college scholarships to current or former 4-H members; funding for county 4-H programs and statewide 4-H activities; training and recognition for 4-H volunteers; and seed money for new and expanded 4-H programs.

## HOW YOU CAN HELP

**Support the Clover Fund.** Gifts to the Missouri 4-H Foundation's Clover Fund provide the vital flexibility to support our greatest needs and help us reach young people in every county.

**Create an Endowment.** Endowments provide enduring support for 4-H programs, counties, college scholarships and the greatest needs or Missouri 4-H as they arise.

**Leave a Legacy.** Support the future of Missouri 4-H members by including the Missouri 4-H Foundation in your estate plans.

# BOARD OF TRUSTEES

The Missouri 4-H Foundation Board of Trustees is a group of business and community leaders from across the state. These dedicated volunteers lead the effort to give focus and vision to the Missouri 4-H Foundation, support projects, and represent the Missouri 4-H Foundation to their communities.

**Kelli Jo Buettner**

Chair  
VP Scored Lending & Credit  
Operations  
FCS Financial  
Callaway County

**Earl Niemeyer**

Vice Chair  
Senior Vice President  
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Co-Founder and Director of  
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Secretary  
Retired  
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Chariton County

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Retired  
Farm Service Agency  
Worth County

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Attorney  
Haden & Colbert Law Firm  
Cooper County

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Owner  
Fahrmeier Family Farms & Vineyard  
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Veterinarian  
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NA Performance Business Partner  
Bayer  
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St. Charles County

**Joan Hickman**

Retired  
University of Missouri Extension  
Buchanan County

**Robert Idel**

Retired  
FCS Financial  
Gasconade County

**Kyle Kerns**

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St. Louis County

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Outreach Coordinator  
USDA-NRCS  
Moniteau County

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Executive Director  
Missouri Pork Association  
Boone County

**Ruth Pirch**

Retired  
University of Missouri Extension  
Jackson County

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Cole County

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Development Officer  
Rocky Mountain Elk Foundation  
Boone County

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Missouri Soybean Merchandising  
Council  
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University of Missouri Extension  
and Engagement  
Boone County

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Drury Hotels  
Sedgwick County (KS)

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Consultant and Retired Family  
Physician  
Dr. T's Medical Services PC  
Johnson County

**Ernie Verslues**

President and CEO  
MFA, Inc.  
Boone County

\*Ex Officio, Non-Voting Member

**MAE4-HYW Representatives**

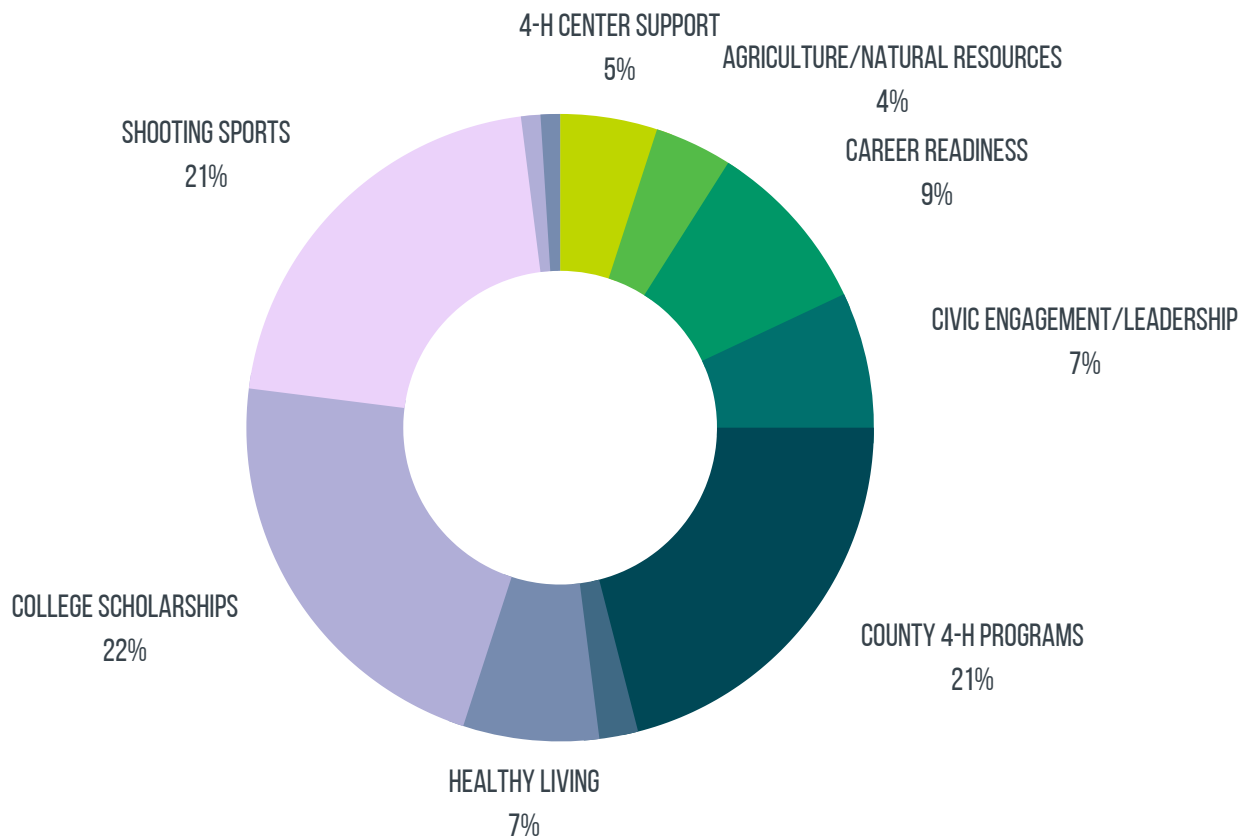
Melissa Scheer, Jefferson County  
Rhonda Shafer, Lincoln County

**State 4-H Council Representatives**

Anna Loucks, St. Louis County  
Troy Ludwig, Osage County

# OUR SUPPORT IN 2021

In Fiscal Year 2021 (July 1, 2020 to June 30, 2021) the Missouri 4-H Foundation Board of Trustees provided more than \$480,000 for the following programs and initiatives.



## AGRICULTURE / NATURAL RESOURCES

Missouri 4-H members are excelling to be more confident, educated consumers of agricultural information and products. They are exploring their interests natural resources and engaging in environmental stewardship.

## CAREER READINESS

Youth begin exploring careers they might enjoy at an early age and practicing the soft skills needed in the workplace.

## CIVIC ENGAGEMENT / LEADERSHIP

Missouri 4-H grows well informed citizens who are confident leaders who are actively engaged in solving issues in their communities. By helping young leaders find their spark, 4-H is honing life skills that will help them thrive.

## ENGINEERING / TECHNOLOGY

Missouri 4-H'ers are leading the way in their communities by not only cultivating the knowledge and skills needed in technical areas but also engaging with and empowering others to do the same.

## HEALTHY LIVING

4-H Healthy Living programs help empower youth to be healthy, body and mind, with the skills to make healthy decisions and lead healthy lifestyles.

## SHOOTING SPORTS

4-H Shooting Sports programs use the skills and disciplines of hunting and shooting to assist young people in developing important life skills that will serve them into adulthood.

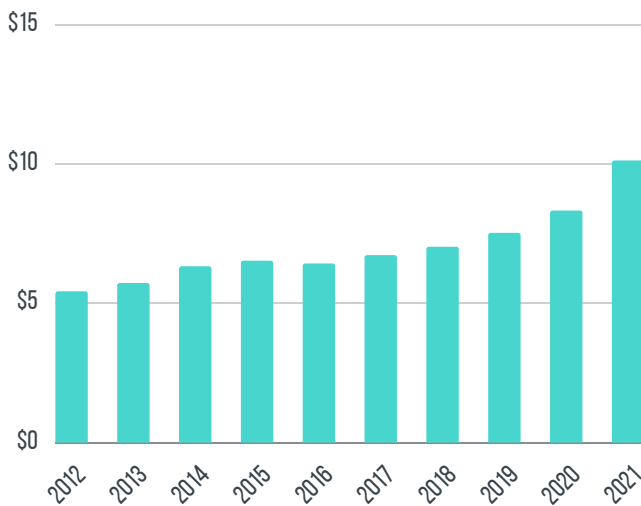


# ENDOWMENT OVERVIEW

Over the years, growth of our endowment through investment return and charitable giving has enabled us to support the Missouri 4-H mission to engage youth as valued contributing members of their communities. As of June 30, 2021, the Missouri 4-H Foundation’s endowment was comprised of 86 individual funds totaling approximately \$10.1 million.

## 10-YEAR ENDOWMENT VALUES

(In millions)



## 10-YEAR ANNUALIZED RETURNS

(As of June 30, 2021)

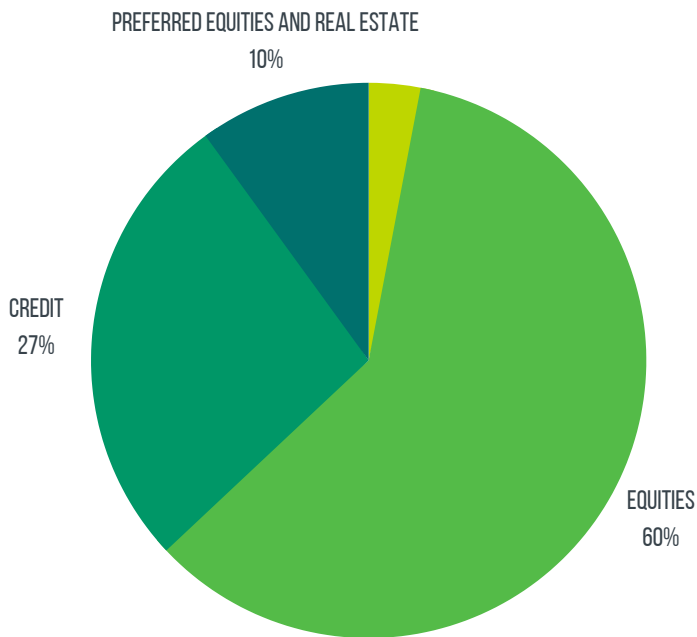


## PERFORMANCE

The Missouri 4-H Foundation Seeks to achieve an annualized rate of return of at least 5.0% net of fees to fund spending to fund spending and allow for growth of the endowment after considering effects of inflation. The benchmark is applied over the long term due to the volatility of short-term periods.

Additional long-term benchmarks for Board Designated endowment funds are composites of the following indexes:

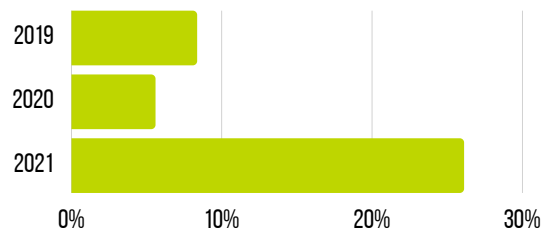
- Benchmark A: 45% S&P 1500; 15% MSCI All Country World ex U.S. Index; 35% Bloomberg Barclays Intermediate Govt./Credit Index; 5% 90-Day T-bill.
- Benchmark B: Median performance of foundations and endowments under \$50 million according to investment metrics data.
- Benchmark C: 60% MSCI All Country World Index; 40% Bloomberg Barclays U.S. Aggregate Index.



## INVESTMENT POLICY TARGETS

- 3% Money market funds and short-term treasury bonds
- 60% Equity (domestic and international)
- 27% Credit (investment-grade, assets backed securities, and high yield)
- 10% Preferred equities and real estate

## 1-YEAR RETURNS AT JUNE 30 EACH YEAR



## SPENDING

The Missouri 4-H Foundation employs spending and investment policies designed to provide a predictable and stable stream of income to support Missouri 4-H while ensuring the real value (defined as purchasing power) of the endowment does not decline over the long term.

The spending policy is approved by the Board of Trustees and includes two types of funds:

- **Endowed Funds:** Endowed funds include Board Designated (unrestricted) and Donor Restricted Funds. Authorized expenditures during the foundation's fiscal year (ending June 30) shall be no less than 4.00% and no more than 6.00% of the average fair market value of the endowment for the trailing three-year period ending December 31.
- **Non-Endowed Funds:** Quasi-Restricted Funds are non-endowed funds, however, they are long-term investments and are expected to remain intact for a minimum of five years, after which the income and principal may be spent. Accordingly, all withdrawals of the income and principal are subject to approval by the foundation's Board of Trustees.

Purpose	# of Funds	% of Pool
Awards / Recognition	4	2%
County 4-H Programs	4	7%
Grants	3	3%
Other	3	1%
Scholarships	36	16%
State 4-H Programs	23	17%
Unrestricted	13	54%
<b>TOTAL</b>	<b>86</b>	<b>100%</b>



# FINANCIALS

STATEMENT OF ASSETS, LIABILITIES, AND NET ASSETS - MODIFIED CASH BASIS - FOR THE YEARS ENDED JUNE 30, 2021 AND 2020.

<b>Assets:</b>	<b>2021</b>	<b>2020</b>
Cash	\$141,732	\$68,007
Investments	\$10,308,635	\$8,266,742
Cash value of life insurance	\$9,954	\$9,954
<b>TOTAL ASSETS</b>	<b>\$10,460,321</b>	<b>\$8,344,703</b>

<b>Liabilities:</b>	<b>2021</b>	<b>2020</b>
Annuity obligations	\$11,925	\$13,950
<b>TOTAL LIABILITIES</b>	<b>\$11,925</b>	<b>\$13,950</b>

<b>Net Assets:</b>	<b>2021</b>	<b>2020</b>
Program Designated	\$2,254,077	\$1,715,991
Board Designated	\$7,123,515	\$5,585,471
Donor Restricted	\$1,070,804	\$1,029,291
<b>TOTAL NET ASSETS</b>	<b>\$10,448,396</b>	<b>\$8,330,753</b>

<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$10,460,321</b>	<b>\$8,344,703</b>
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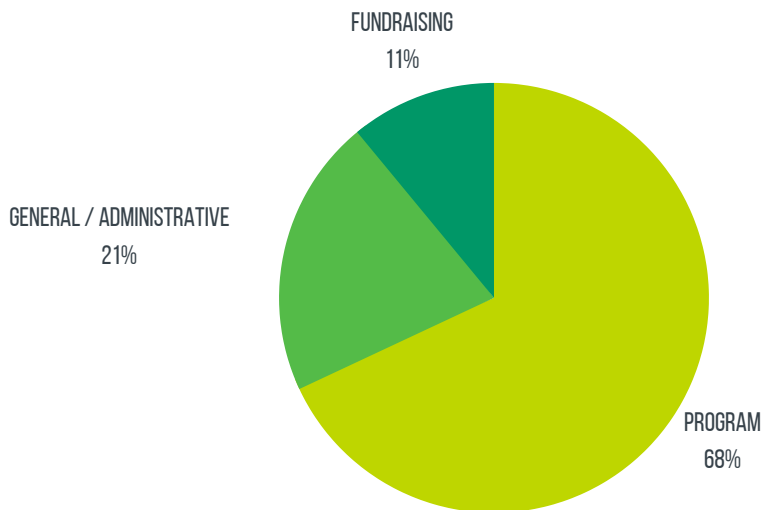
**STATEMENT OF REVENUES, EXPENSES, AND CHANGE IN NET ASSETS - MODIFIED CASH BASIS - FOR THE YEARS ENDED JUNE 30, 2021 AND 2020.**

<b>Revenues:</b>	<b>2021</b>	<b>2020</b>
Sale of calendars	\$68,441	\$150,934
Cash payments for calendars	(\$78,950)	(\$174,700)
Net sales of calendars	(\$10,509)	(\$23,766)
Contributions	\$536,970	\$889,979
Fees	\$59,664	\$55,340
Investment income net of management fees	\$163,658	\$216,183
Net realized and unrealized gains (losses) on investments	\$1,924,673	\$232,077
<b>TOTAL REVENUES</b>	<b>\$2,674,456</b>	<b>\$1,369,813</b>

<b>Expenses</b>	<b>2021</b>	<b>2020</b>
Program	\$376,959	\$425,095
General and Administrative	\$116,282	\$101,258
Fundraising	\$60,866	\$58,278
Payments to beneficiaries	\$2,706	\$2,706
<b>TOTAL EXPENSES</b>	<b>\$556,813</b>	<b>\$587,337</b>

Change in net assets	\$2,117,643	\$782,476
Net assets, beginning of year	\$8,330,753	\$7,548,277
Net assets, end of year	\$10,448,396	\$8,330,753

**FY21 EXPENSES**







# HONOR ROLL

Our work is made possible by the generous contributions of individuals and organizations. The following donors made gifts to the Missouri 4-H Foundation between July 1, 2020 and June 30, 2021.

## EMERALD CLOVER \$10,000 AND UP

Anthem Foundation  
Bayer Fund  
Bill Carter  
Michael and Pamela Colvin  
FCS Financial  
Healthy Blue  
MFA Foundation  
Missouri Friends of NRA  
Orscheln Industries Foundation  
Larry and Brenda Potterfield  
Raymond James Charitable Endowment  
Warren and Betty Sapp  
The Goppert Foundation  
The NRA Foundation, Inc.  
Tomkins Gates Foundation  
Tulsa Community Foundation  
Union Pacific Foundation  
Betty Bohl Vollmar

## PLATINUM CLOVER \$5,000 - \$9,999

Association of Missouri Electric Coops  
Climate Corporation  
Mary Camille Davis  
Greater St. Louis Community Foundation  
Donald and Melva Henderson  
Fredric A. Martz, Ph.D.  
MidwayUSA Foundation  
National 4-H Council  
Marla J. Tobin M.D.  
James Tobin and Virginia Heagney  
U.S. Bank Foundation

## GOLD CLOVER \$1,000 - \$4,999

3M Foundation  
Christina Annin  
Associated Electric Cooperative, Inc.  
Adam and Rachel Augustine  
Cathy Baker  
Aaron and Erica Baker  
Brittany Barnes  
Bass Pro Shops

Charles and Kathy Bondy  
Keith and Ruth Ann Boyer  
Dr. Linda Jo Turner and Dr. Dale Brigham  
Eunice J. Campbell  
Cathy Cody  
Community Foundation of Central Missouri  
DuPont de Nemours, Inc.  
Fidelity Investments Charitable Gift Fund  
Robert and Gloria Fridley  
Howard Gomer  
Konrad and Barbara Heid  
Robert E. Hertzog, D.V.M.  
Kyle Kerns  
Brian and Dianna Koenig  
Leon and Annie Davis Foundation  
Lube Specialties, LLC  
Brock Lutz  
Missouri Farm Bureau Federation  
Missouri Pork Producers Association  
Missouri Soybean Merchandising Council  
Missouri Youth Sport Shooting Alliance  
Carl and Diane Olson  
Ryan and Katherine Shuck  
Gregory Bryan Strawhun  
Wayne and Anita Vanderwert  
Franklin Wallis  
Wells Fargo Advisors LLC  
Melvin and Barbara West  
Everette and Mary Wood  
Jessica Mellor Yeates


## SILVER CLOVER \$500 - \$999

1canoe2 LLC  
AmazonSmile  
David Baker and Robin Walker  
BASF Corporation  
Christy Bingham  
Boeing McDonnell Foundation  
Jeffrey Carter  
Diane Cole  
Alison and Bill Copeland  
Betty Sue Crouch  
Daniel Downing  
Nancy and James Fansher  
Mark and Mary Goth  
Kevin Martz and Fay Hartley-Martz

Clay and Dana Haynes  
Helias High School  
Joan and John Hickman  
J. Greg Houtsma  
Robert and Pamela Idel  
Independent Aggies  
Jasper County 4-H Parents Association  
Erich and Janet Martz  
James and Ruth Mellor  
Missouri Association of Meat Processors  
Missouri Holstein Association  
Missouri State Employee Charitable Campaign  
Paul and Sandra Moentmann  
Douglas and Margaret Momphard  
Gina Newton  
Earl and Shari Niemeyer  
William Oetting  
Padgett Family Foundation, Inc.  
Betty Purinton  
Sara Rains  
Isaac Schevers  
Marshall and Janet Stewart  
Pete Talboys  
Target Corporation  
Thomas Tate  
The GoodCoin Foundation  
Lorene Trickey  
Ernie and Janice Verslues  
Jessica Volkman  
Warrensburg Animal Hospital PC

## BRONZE CLOVER UP TO \$499

4 Land's Sake LLC  
Kevin and Angela Acton  
Ronald and Irene Adam  
Advanced Diesel & Auto Repair  
Susan Ahrens  
Betty Allen  
Ralph Leroy Angel  
William and Wanda Angel  
Arthur and Sharyl Auer  
Leah Beth Baker  
Donna Ballman  
Debra Barnes  
Marcella Batterton



Brenda Bauer  
Christie Beal  
Janice Becker  
Christa Bell  
Emily Bergsieker  
Bethany Berner  
Charles and Mildred Bernskoetter  
Marsha Birk  
Mendy Blades  
Wilma Bledsoe  
Gerald Blemke  
Robert Merritt Bohl  
James and Phyllis Boillot  
Julie Bothwell  
James and Judy Brackenridge  
Dr. Keith and Mrs. Maxine Branson  
Jerry and Shirley Brauer  
Kenneth and Margaret Bray  
Kellie Bray  
Steve Bricker  
Mickey Briscoe  
Jo Britt-Rankin, Ph.D.  
Michelle and Phillip Brooks  
Mildred Brown  
Tina Brownsberger  
Howard Brune  
Wesley Buchek  
Vicki and George Buckaloo, D.V.M.  
Betty Buckman  
Lorrie Buckman  
Kelli Jo and Kyle Buettner  
Rita Buker  
Marvin and Nancy Burkhalter  
Melissa Burkhalter  
Tasha and Drew Busch  
Carol Busier  
Mark Cadle  
Callaway Electric Cooperative  
James Campbell  
Stacey Canterbury  
Cargill  
Dr. Anne Carman  
Susan and Nolan Carrier  
Stanley and Marte Carter  
Barbara and William Casady  
Shelly Cassidy  
Lisa Cast  
The Honorable John Cauthorn and  
Mrs. Brenda Cauthorn  
Charities Aid Foundation of America  
Noelle Cheeseman  
John Cline  
Richard and Georgina Coder  
R. Caleb and Lindsey Colbert  
Benjamin and Nancy Coleman  
Cooper County 4-H Council

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Deanna Cross  
Don Cwiklowski, Jr.  
Jennifer Davidson  
Daviness County 4-H Council  
Michael and Samantha Davis  
Debra Davis  
Don and Frances Day  
Leon Devlin  
Deborah Dody  
Kenyon Donohew and Ellen Kippel  
Larry and Ruth Ann Douglas  
Lisa and Doug Drake  
Ronald Drum  
Darrell and Cheryl Dryer  
Kent Dryer  
Diane and Charles Dudley  
James and Valerie Duever  
Michael and Christia Duke  
Russell and Annette Duker  
Michele Dunard  
Ruth Dunn  
Debbie and Jerry Durbin  
Jim and Judy Dye  
Eastern Missouri Commission Co.  
Robert and Martha Ebbesmeyer  
Gerald and Karen Ebbesmeyer  
Margaret Anne and Hal Elkins  
Frances Elkins  
Sherry and Larry Ellison  
Jill Eisey-Stoner  
Laura Anne Essner  
John and Amy Estes  
Joyce Evans  
Linda Evans  
Susan Everhart  
F & C Bank  
Lupita Fabregas, Ph.D.  
Facebook  
Joan Fahrmeier  
Jill Fansler  
Farm Credit Southeast Missouri  
Duane Farmer, D.V.M.  
Ronald and Veronica Feilner  
Kent Raymond Findley, D.V.M.  
Marilyn Anne Finke, D.V.M.  
George Fischer, D.V.M.  
Allison Fischer  
David and Patricia Fisher  
Fred Flake  
Kelly Fleming  
Clark Fobian, D.V.M. and  
Rita Mawson Fobian  
Katherine Foran  
Renee and Richard Fordyce  
Wade Foster

Kaylee Fox  
Harold Fritts  
Thomas Gamble  
Bess Gamm  
Nichole Gann  
Todd and Melissa Gann  
Rodney Garnett  
Norman Garton, D.V.M. and Victoria Garton  
Margaret and Charles Garvin  
Gateway Equine Veterinary Clinic  
Bryant and Anika Gattrell  
Dr. Ann Leinn Gibson  
Jessica Giffen, D.V.M. and Beau Giffen  
Jean and Johnny Gomez  
William Jerry Goos  
Mary Gordon  
Jim and Betty Grace  
Joanne and Michael Graham  
Peggy Gray  
Kay Green  
Thomas Grisham, M.D. and  
Candyce Copp-Grisham, BSN, FNP  
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Dwight Guerrant  
Joseph and Virginia Habjan  
Kim Hall  
Carolee Hall  
Virginia Hall  
Hannibal School District Number Sixty  
Deanna Ward Harper  
Steven and Debra Harrington  
Harvester 4-H Club  
Alice Havard  
Jeaneyl Hazlett  
Mary Ann Heggemann  
Sharon Hein  
Douglas and Carey Henke  
Steven and Kerri Henness  
John and Gloria Hoehne  
Marie Hoffmeister  
Shari Holland  
Donald Hollingsworth  
Tonya Holmes  
Carolyn L. Holste  
Eddie Howard  
Sam and Elizabeth Huenefeldt  
Dennis and Terry Hulett  
Mary and Charles Hunt  
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Stephanie Hutchinson  
Sharon Whitesitt Hutchinson  
Branten Ingram  
David and Linda Janish  
Roy and Mary Ruth Jaspering  
Elaine Jaspering  
Denise and Charles Jennings



Martha Jett  
Lynda and Jeffrey Johnson  
Jerilyn Johnson-Houghton and  
Dean Houghton  
Lynette Jones  
Keith Julian  
Nathan Kaplan and Dr. Joy Aubrey Kaplan  
Andrew Karl Kapp  
Paul Kastendieck  
Dawn Marie Kehr  
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Suzanne and M. McCrea  
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Donald Miller  
Donna Mobley  
Brenda Moore  
Dr. Cecil Moore and Geraldine Moore  
Heather and Michael Moreland  
Marilyn Anderson Moreland  
William Mueller  
The Honorable Brian Munzlinger and  
Michele Munzlinger  
Alan and Dolores Murphy  
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Terrie Nagel, Ph.D. and David Nagel  
New-Mac Electric Cooperative, Inc.  
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John Nickler  
Donald and Betty Nikodim  
Charmette Norton  
Kevin and Marilyn O'Bannon  
Cynthia O'Bryan  
Dustin Hunter Oehl  
Margaret and Daniel Olsen  
Martha and Jason Orris  
Osage Seed and Chemical LLC  
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Dan and Linda Page  
Rev. Cleo Kottwitz and Judy Parsons  
Peace United Church of Christ  
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Konnie Plumlee  
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John and Buffy Raines  
Selinda and Eric Ramsey  
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Nancy Ransdell  
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Regional Missouri Bank  
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Kristopher Richards  
Dr. Rex and Sondra Ricketts  
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Suzanne and Kyle Riddle

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Kathryn Roblee  
Alan Rohlfing, D.V.M. and  
Lori Rohlfing, D.V.M.  
Michael and Marsha Rosenbohm  
Michael and Ruth Rosenkrans  
Robert and Judy Rowles  
Brad and Marcie Rucker  
Phyllis Sanders  
Ragan and Jim Sappington  
Dennis and Sarah Schad  
Stephanie Scheid  
Beverly Schenkel  
Elizabeth Schlueter  
Candy and Chuck Schlueter  
Francis and Sharon Schmidt  
Sandy Schmidt  
Gregory and Linda Schmitt  
Beth Pilliard Schnitker and Herb Schnitker  
Carolyn Schomaker  
Phillip Schwarz  
Daniel Scorse and  
Linda Shilling Scorse, D.V.M.  
Travis Scott  
Scrappy Quilters Guild  
Sew Creative Quilt Shop  
Richard and Rhonda Shafer  
Jared Silkwood  
Stan and Megan Silvey  
Kathlene Sue Simmons  
Larry and Carol Simon  
Christine Smith  
Allan Smith, Ph.D.  
Steven Smith, D.V.M.  
Lauretta Smith  
Gerald and Kristen Snapp  
Justin and Keely Snapp  
Barbara Soehnen  
Gordon and Louella Sparks  
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Extension Council  
St. Clair County Extension Center  
St. Mary's Altar Society  
John R. Stanard  
Suzanne and Brad Stark  
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Programs  
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Erica Dierking Sterling  
Leah Stotts  
Jay Mark Strack  
Cindy Sullivan  
Marjorie Swan  
Delaney Sweeney

Joyce Taylor  
Sharon Taylor  
Randal and Diane Temple  
Sheri and Keith Tenney  
Texas Roadhouse  
Jeanna Tharp  
Lyle Tharpe and Nancy Poehlman-Tharpe  
Ronald Dale Thomas  
Janet Thompson  
Tommy Wayne Thornton  
Brian and Darice Todd  
Sheldon and Janet Toepke  
Jamie Tomek  
Norma Pardun Townley  
Sarah Traub  
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We make every effort to ensure accuracy. If your name is omitted or not listed properly, please contact us at (573) 882-2680 or [4hfoundation@missouri.edu](mailto:4hfoundation@missouri.edu).



## **MISSOURI 4-H FOUNDATION**

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