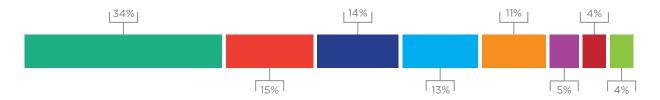


Budget Summary: Fiscal Year 2021

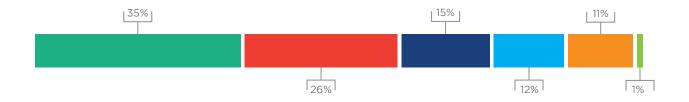
Budgeted Expenditures by Program Area

| Youth and Families | \$24,938,585 | 34% | Youth and Families | |
|---------------------------------------|--------------|------|---------------------------------------|--|
| Agriculture and Environment | 10,983,581 | 15% | Agriculture and Environment | |
| County appropriations and local funds | 10,133,036 | 14% | County appropriations and local funds | |
| Educational program support | 9,694,020 | 13% | Educational program support | |
| Business and Community | 8,072,144 | 11% | Business and Community | |
| Health and Safety | 3,881,872 | 5% | Health and Safety | |
| Conference and institutes | 3,355,706 | 4% | Conference and institutes | |
| Administration | 2,972,958 | 4% | Administration | |
| | \$74,031,902 | 100% | | |



Budgeted Sources of Funding

| Sponsor Funded Grants | \$25,879,560 | 35% | Sponsor Funded Grants | |
|--|--------------|------|--|--|
| University allocation of state appropriation | 19,232,647 | 26% | University allocation of state appropriation | |
| Federal funding | 11,290,773 | 15% | Federal funding | |
| Local county appropriations and county held | 10,133,036 | 12% | Local county appropriations and county hele | |
| Sales, services and fee revenues | 6,841,053 | 11% | Sales, services and fee revenues | |
| Gift revenue | 654,833 | 1% | Gift revenue | |
| | \$74,031,092 | 100% | | |





Historical View of Appropriated Funds vs. Generated Revenue

MU Extension's statewide programs are made possible through support from a variety of partnerships. Funds are appropriated from federal and local governments and the University of Missouri-Columbia. The organization also generates revenue from grants, contracts, sales, service operations, educational fees, non-credit courses, gifts and local county council activity.

In FY 2018, for the first time, sponsor funding from grants exceeded the university allocation to MU Extension. In the FY 2021 budget, the percentage of MU Extension's generated revenues exceeds the percentage of appropriated funds received. This positions MU Extension well as the university prepares to implement its new resource allocation budget model in FY 2021. This model incentivizes productivity and entrepreneurial growth of revenues beyond university appropriations.

All MU Extension funds are leveraged to maximize the impact of high-priority programming delivered to to improve Missourians' economic opportunity, educational access and excellence, and health and well-being. Appropriated funds provide a base for matching grants and help build faculty infrastructure on campus and throughout the state. MU Extension faculty, in turn, identify and secure additional resources to further educational efforts and impacts.

| | <u>FY 2015</u> | <u>FY 2017</u> | <u>FY 2019</u> | <u>FY 2021*</u> | | | | |
|--|----------------|----------------|----------------|-----------------|--|--|--|--|
| Appropriated funds | \$42.4 | \$42.3 | \$38.0 | \$36.0 (49%) | | | | |
| Includes: University of Missouri allocation, federal capacity funding and county council- appropriated funds | | | | | | | | |
| Generated revenue | \$38.5 | \$36.3 | \$35.5 | \$37.9 (51%) | | | | |
| Senerated revenue | φ 30. 3 | 400.0 | 400.0 | \$37.3 (3170) | | | | |

Includes: Grants and contracts, county council locally generated revenue, sales, services, fee and non-credit revenue

