



UNIVERSITY OF MISSOURI EXTENSION

# Jefferson County

2020 ANNUAL REPORT

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636-797-5391  
[extension.missouri.edu/jefferson](http://extension.missouri.edu/jefferson)

December 1, 2020

Dear county commissioners and friends of MU Extension,

Few of us have experienced a year quite like 2020. The COVID-19 pandemic has brought each of us so many unforeseen professional and personal challenges. Yet, as difficult as the last months have been, they have also called us at University of Missouri Extension and Engagement to think about our work differently and find new ways to serve and respond to Missouri's needs.

We are working harder and more innovatively to develop local and statewide partnerships and collaborations that help us improve lives, communities and businesses across the state. Through our four UM System universities, we are working to expand our state's broadband access and support statewide efforts to prepare our workforce for 21<sup>st</sup> century opportunities. This work is key to keeping Missouri's economy competitive and helping people and communities in every part of our state thrive.

We continue to expand and develop tools like the All Things Missouri web portal (<https://allthingsmissouri.org>) that provide a wealth of data local leaders can use to pinpoint county and community needs and plan for coordinated solutions. New COVID-19 tracking tools, for instance, help county health departments accurately assess the local impact of the virus and coordinate targeted responses. A new Missouri Food Finder tool (<https://mofoodfinder.org>) matches consumers with growers and producers to create a market for locally grown foods. The UM System Community Connect web portal (<https://community.umsystem.edu>) showcases the many resources, services and faculty programs available to the community through each of the four universities in the UM System. Please explore and use these tools. Tell us how we can improve them to better serve you.

Whether online or in person, we are committed to working with you to deliver knowledge, resources and programs that best meet your communities' interests and needs. I hope you see the impact of that work in this year's county annual report — just as you see your own hand, as key stakeholders, in making this work possible.

We greatly appreciate your support of MU Extension as partners within your community. As always, I welcome your input on how the University of Missouri can better serve you as we look forward to a brighter year ahead.

Sincerely,



Marshall Stewart, Ed.D.  
Vice Chancellor for Extension and Engagement

# Who we are

## Faculty and staff



**Mistti Ritter**  
County Engagement  
Specialist  
in Community Economic  
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**Kathleen Firle**  
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## UM Extension Council members

Jefferson County Extension Council

**Brenda King**  
District III, Chair

**Mike Minicky**  
District III, Vice-Chair

**Glen (Kenny) Wilson**  
District II, Secretary

**Jim Boxx**  
City of Arnold, Treasurer

**Kathy Berri**  
District II

**Donna Daugherty**  
District IV

**Phil Hendrickson**  
Jefferson County Council

**Amber Henry**  
District IV

**David Jablonski**  
District III

**Susi Junge**  
District I

**David Kennedy**  
District I

**Paul Klossner**  
District II

**Gery Marmaduke**  
District III

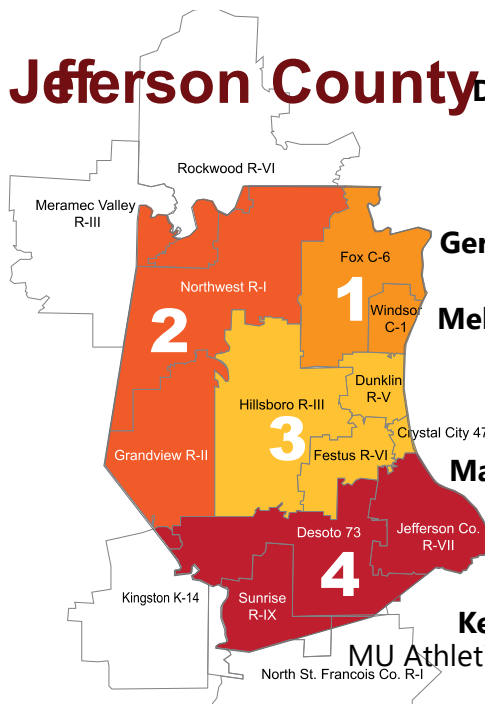
**Melissa McAlpine**  
District IV

**Jim Osia**  
District I

**Malisa Patterson**  
City of Festus

**David Reed**  
Farm Bureau

**Kevin Grimshaw**  
MU Athletic Ambassador



New Extension Council Members

# Who we are



## Faculty and staff

*(serving Jefferson County based in other counties)*

### Amina Abdul-Malik

Business Development  
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### Emily Barbee

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### Kandace Fisher-McLean

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### Matthew Herring

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### Lynette Watson

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### Kevin Wilson

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## MU Office of Extension and Engagement

108 Whitten Hall  
Columbia, MO 65211-6300



### Marshall Stewart

Vice Chancellor  
For Extension And Engagement  
& UM System Chief Engagement Officer  
Phone: 573-882-2394

### Susan Renoe

Assistant Vice Chancellor  
For Research, Extension & Engager  
Phone 573-882-2270



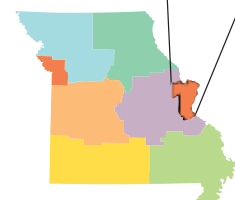
## MU Urban East Regional Office

MU Extension – Urban Region  
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St. Louis, MO 63121-2020  
Phone: 314-200-2705  
Email: [uerd@missouri.edu](mailto:uerd@missouri.edu)  
Web: <https://extension.Missouri.edu>



### Jody Squires

Urban East Regional Director  
Phone: 314-200-2705



# Budget and more

## MU Extension is a unique funding partnership

Extension funding is a three-way partnership of federal, state and county government. Federal and state money, through the University of Missouri system, pay professional faculty and educator salaries, training costs, computers and communication equipment. County funds support the local office, support staff, mileage and Extension council expenses. The Jefferson County Extension Council, faculty and staff would like to express our appreciation to the Jefferson County Council and County Executive for their continued support of extension programs.

### 2020 income & expense

#### Income

Participant & Program Fees	9,265.92
County Appropriations	84,700.00
Investment Income	107.87
Gift/Grants/Contracts	12,688.82
Resales/Educ Services Fees	4,743.95
Miscellaneous Income	8,366.24

**Total Income 119,872.80**

#### Expense

Personnel - Wages & Benefits	74,157.29
Nonpayroll Salaries	0.00
Travel	2,258.90
Postage	1,466.99
Advertising	270.00
Rent/Lease Equipment	3,112.14
Reproduction/Copy Services	655.12
Supplies/Services	11,002.20
Memberships	380.00
Insurance	498.78
Miscellaneous	104.62
Soil Tests	2,262.00
Repairs/Maintenance	19.99
Equipment†	1,500.00
Program Expenses	4,370.02

**Total Expense 102,058.05**

**Net Income for 2020 17,814.75**

†includes \$750 from reserve account

### Key outcomes and numbers

- ✓ 23,022 educational contacts from MU Extension to residents
- ✓ 1,205 contacts related to *productive farming, better gardening, and managing natural resources*
- ✓ 20,284 contacts related to *healthy eating and aging, strengthening families, personal finance, or youth development*
- ✓ 1,533 contacts related to *starting businesses, developing community leaders, or renewing the local economy*
- ✓ 11,297 Educational materials distributed
- ✓ 13,142 Email newsletters
- ✓ 934 Inquiries for service
- ✓ 334 Office visitors
- ✓ 4 Pesticide applicator certifications issued
- ✓ 9,540 Facebook engagements
- ✓ 5 Plat books sold
- ✓ 180 Soil tests, plant/hay, insect identifications
- ✓ 2 Free pressure canner testing
- ✓ 16,347 people served by university system

### Balance sheet as of Dec 31, 2020

#### Assets

Checking	98,426.82
Savings	4,744.09
Change Fund	50.00

**Total Assets 103,220.91**

#### Liabilities

Accumulated Funds	85,406.16
Net Income	17,814.75

**Total Liabilities 103,220.91**

### Notes to Financial Statements

By law, the Jefferson County MU Extension Council must annually publish its income & expense financial report for all accounts. Important to note is this financial overview includes monies from all educational engagements and program services at the MU Extension office in Jefferson County, which includes grants and restricted accounts, such as monies for our Extension Master Gardener Chapter and 4-H Clubs. Most of these chapter, club, grant and project accounts are in restricted funds and can only be spent for their intended purposes, and do not generate profit toward the operation of our office.



### Local Support

Did you know you can donate directly to Jefferson County Extension with a gift to be used immediately or as an endowment contribution for long term efforts. Monies put into the endowment are left forever to earn interest with the county office benefiting each year. You can also direct your donation to a specific program such as 4-H or Master Gardeners.



# UM System Footprint in Jefferson County



## FY20 county students

2,423 students

- 2,201 Undergraduates
- 222 Graduate and professional students
- 1,136 Full-time students
- 1,287 Part-time students
- 367 Pell grant recipients (aid year 2020)



## County employees and retirees

110 people employed by UM

- 104 Campuses
- 4 UM Health Care
- 2 UM System

32 UM retirees and beneficiaries  
UM salary and retirement income: \$3.9 million

UM state tax revenue: \$124,023

UM federal tax revenue: \$593,745



## County alumni

Selected school alumni

- 35 Medicine
- 424 Nursing
- 134 Health Professions
- 27 Dentistry
- 11 Pharmacy
- 21 Optometry
- 51 Veterinary Medicine
- 198 Agriculture
- 1,072 Engineering
- 74 Law

Alumni teaching K-12

- 577 teachers
- 24.5% of all district teachers
- 26 principals and administrators
- 21.0% of all district principals and administrators



## County breakdown

### MU

- 477 students
- 2,580 alumni
- 33 employees

### UMKC

- 69 students
- 164 alumni
- 0 employees

### Missouri S&T

- 324 students
- 984 alumni
- 5 employees

### UMSL

- 1,553 students
- 4,517 alumni
- 66 employees



County population: 223,951



## Construction projects

- \$82,104 remitted to 3 county vendors, for 7 projects



## County properties and offices

MU Extension in: Jefferson County



## County services provided

Health care (FY20)

- 225 in-state patients seen at UM Health Care, with \$82,805 of uncompensated care
- 62 in-state patients seen at UMSL Center for Eye Care with a statewide average of \$75.55 per patient in uncompensated care
- 6 in-state patients seen at UMKC School of Dentistry with a statewide average of \$56.94 per patient in uncompensated care
- University of Missouri Health Care's Missouri Telehealth Network recorded 71 visits to 44 patients having ZIP codes associated with the county

Extension (FY19)

- 23,022 Total educational contacts from MU Extension to residents of district counties, including:
- 1,205 contacts related to productive farming, better gardening, and managing natural resources
- 20,284 contacts related to healthy eating and aging, strengthening families, personal finance, or youth development
- 1,533 contacts related to starting businesses, developing community leaders, or renewing the local economy



# UM System Footprint in Jefferson County

## Economic and Community Development Highlights

- In 2019, Business Development Specialists worked with small businesses and entrepreneurs statewide to create or retain 20,283 jobs.



For every dollar invested from 2015 to 2017, the MU Extension Business Development Program has returned \$120 in economic impact for its clients by increasing sales more than \$1.19 billion. For a total impact of \$2.7 billion, the program has generated more than 29,000 jobs and attracted nearly \$347 million in capital investments and \$1.17 billion in government contracts.

- Between FY14 and FY19, UM System brought Missouri more than \$1.09 billion in federal and private research funds, funded primarily from outside the state but spent within the state.



In FY20, UM System was issued 42 patents and filed 41 new U.S. patent applications.

- In FY20, UM System construction projects resulted in a total investment in the state of \$113.4 million.



In FY20, Missouri Telehealth Network brought the expertise of University of Missouri Health Care physicians to underserved areas—45,057 visits from 35,640 patients from all 114 Missouri counties and the City of St. Louis

## Education and Training Provided



72,581 police, fire fighters, and medical professionals attending continuing education (2018)



Agriculture and natural resource programs served 138,921 farmers and related businesses (2019)

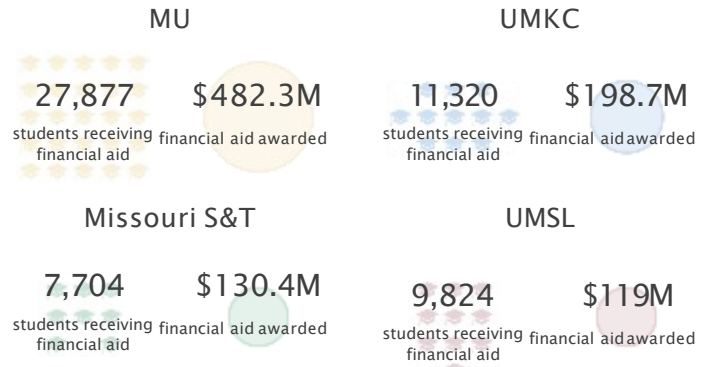


300,807 youth and stakeholder educational contacts in 4-H clubs, schools, camps and other programs (2019)

## Education Highlights

### FY20 Financial Aid Awards

In FY20, 69.6% of the UM System's 81,459 students received financial aid totaling \$930.4 million



UM System's MOREnet (Missouri Research and Education Network) provides internet connectivity, access, support and training to 57 higher education institutions (255,000 students), 490 K-12 school districts (860,000 students) and 122 public libraries (serving nearly 3 million Missourians) in 2019

- UM System awarded 50.5% of the 31,708 Bachelor's or higher degrees awarded by Missouri four-year public institutions in 2019-20.
- UM System awarded 41.1% of the 1,815 research doctorates and 27.8% of the 3,234 professional doctorates awarded by Missouri public and not-for-profit private institutions in 2019-20.
- In 2020, UM System's \$31.5 million in National Science Foundation (NSF) grants represented 88.6% of all NSF grants made to Missouri public colleges and universities.

## Supporting the University of Missouri is an investment in the future of Missouri.

The university advances Missouri citizens and communities through its mission of teaching, research, public service, and economic development across our four campuses and University of Missouri Extension.

Prepared in December 2020, based on the best available and most recent data. Data Sources include: Missouri Office of Administration · UM IR · Office of Social and Economic Data Analysis (OSED) · Center for Applied Research and Engagement Systems (CARES) · MU · UMKC · Missouri S&T · UMSL · UM System · UM Health Care · MU Extension · US Census Bureau · US Dept. of Health and Human Services · National Science Foundation

