2009

Texas County Extension Council
Annual Report

UNIVERSITY OF MISSOURI
Extension

University Of Missouri Extension does not discriminate on the basis of race, national origin, sex, religion, age, Disability, or status as a Vietnam era veteran in employment or programs.
Texas County Council

Chairman
Delinda Dixon, elected member,
Vice Chairman
John Williams, elected member,
Secretary
Karolyn Bridwell, elected member,
Treasurer
Tonya Cope, elected member

Other Members:
Dick Nugent, elected member
Jo Holland, elected member
Jim Holland, elected member
Traci Enfield, elected member
Keith Bridwell, elected member
Dick York, elected member
Pam Fletcher, elected member
Marjory Sullens, elected member
Virginia Austin, elected member
Linda Garrett, appointed member from Commission
Bobby Richards, appointed member from MFA
Robert Rouse, appointed member from Missouri Farm Bureau

Unique partnership
Texas County’s University of Missouri Extension County Council is a full partner with Missouri’s land-grant universities to deliver high-quality education and research-based information that helps people solve real-world problems and take advantage of opportunities. Council members:

- Work with extension specialists to provide the county with quality educational programs;
- Manage finances of local extension operations;
- Provide personnel to carry out extension activities; and
- Elect and organize the local extension council.

TEXAS COUNTY COMMISSIONERS
Don Shelhammer, Presiding Commissioner
Linda Garrett, Northern District Commissioner
John Casey, Southern District Commissioner

The University of Missouri Extension Center relocated in April of 2007. The new location is 1418 S. Sam Houston Blvd. in the Loretto House. Office hours are: 8:30-5:00 M-F
Texas County
University of Missouri Extension Staff

Cammie Younger
County Program Director
Nutrition & Health Education Specialist

Bobbie Jo Wiggs
Secretary

Betty Baney
4-H Youth Development Program Assistant

Terri Fossett
Family Nutrition Program Manager

Dana McGuire
Chi Holder

Kelly Younger-Shannon County
Nutrition Program Associates

South Central Regional Director:
Rick Sparks
1300 N. Bishop Avenue
302 USBM Bldg. No. 1
Rolla, Mo. 65409-1040

Regional Staff Members with program responsibilities within the county:

Jenny Flatt, 4-H Youth Development Specialist - (417)-256-2391
Brenda Bell, Human Environmental Science Specialist - (417)-256-2391
Pat Snodgrass, EFNEP Supervisor - (573)-775-3826
Stacey Hambelton, Ozark County Ag-Business Specialist - (417)-679-3525
Bill Doig, Howell County Livestock Specialist - (417)-256-2391
Ted Cunningham, Dent County Livestock Specialist - (573)-729-3196
Willis Mushrush, Howell County Business & Industry Specialist - (417)-256-2391
Sarah Hultine, Community Development Specialist—(573)-729-3196
Family Nutrition Education Program

The FNEP program consists of two programs, the Food Stamp Nutrition Education Program (FSNE) and the Expanded Food Nutrition Program (EFNEP). These two programs serve over 240,000 limited income Missourians combined. Nearly 2000 individuals were served in Texas County. The programs enable both youth and adults to improve their food intake; increase their physical activity levels; manage their food dollars; and keep their food supply safe. **Recent research has shown that for every $1 invested in these programs there is an average of nearly $9.00 reduction in future health care spending.** On going training for Nutrition Program Associates who deliver these programs is provided creating changes in the lives of those they serve. These changes include improved life skills and often the clients are empowered to seek further education and/or employment. These programs are grant funded with the South Central region receiving nearly $1,000,000.00 of the $8,000,000.00 state wide monies.

Food Power

Food Power is a life size simulation of the path that food takes from the farmer’s field to the sports field. Students are taught where the food they eat comes from and how it gives them the energy to grow and play. They also learn the importance of healthy food choices and regular physical activity.

Pyramid of Power

Pyramid of Power was developed by the South Central FNP unit. It is an assembly consisting of life size food characters presenting healthy food choice information delivered free to the public schools. The script is designed to meet the Grade Level Expectations (GLEs) required in the MAP testing. Students learn through fun hands on physical activities and songs as well as lecture style teaching. Students learn the importance of healthy food choices and being more physically active. Hundreds of students throughout the South Central region including Texas County participated in this exciting assembly.

Health Fairs

Nutrition and health education materials and programs were delivered to clients through Health Fairs, Back to School Fairs, and Parent Fairs. Hundreds of citizens, adults and children, received life changing education improving their health and wellbeing.
Eat Well, Be Well With Diabetes

Eat Well, Be Well with Diabetes, an updated version of Extension’s Dining with Diabetes class, is a four-class series that provides practical information and builds skills. Eat Well, Be Well with Diabetes teaches about: healthy food choices for people with diabetes; healthy versions of familiar foods that are easy to prepare; cooking techniques that use new or more healthful ingredients; self-management skills to avoid diabetes complications. Classes are two hours in length and include instruction, cooking demonstrations, food tasting and light physical activity. Diabetes self-management and working with a health care team are also stressed. Participants receive copies of the recipes prepared in the class. Twenty students attended the program with 100% of students reporting a better awareness of necessary changes in their eating habits and food choices. These students reported of improvements in physical activity as well. These changes will create many dollars saved in health care costs for these students as well as a higher productivity level that will benefit the community.

Food Preservation

With the high costs of fuel came the skyrocketing prices of food. Food preservation classes and informational booths were held to combat this issue. Seventeen students participated in this class with 100% stating the need for more education in this area. Nearly 100 people visited the informational booths at local health fairs. These students learned the safe process of pressure canning, including preparing food for canning and the benefits of home food preservation. Students now have the knowledge of how to make their food dollars stretch by preserving some of their own food.

Community Garden Project

The Texas County Extension partnered with the Gentry Residential Center and the Texas County Food Pantry to create a Community Garden in order to help supplement the diets of many citizens through food distribution of the Texas County Food Pantry. The students of the Culinary Arts program at Gentry Residential Center provided a great deal of the labor in preparing, planting and harvesting the garden. These students learned skills in gardening as well as nutritional information of fresh healthy fruits and vegetables. They also learned the value of giving back to the community through working with the clients of the Food Pantry. Fifteen students from Gentry participated and hundreds of recipients from the Food Pantry benefited from the approximate 2000 pounds of food produced. This program has expanded now partnering with the Texas County Health Department, The Texas County Memorial Hospital, Wal-Mart, Ozark Action, Experience Works and Master Gardeners.
**Nutrition & Health Education Program**

**Impact 2009**

**Chronic Disease Self-Management Program**

The Chronic Disease Self-Management Program (CDSMP) is a workshop given two and a half hours, once a week, for six weeks, in conjunction with local area hospitals and health facilities. People with different chronic health problems attended the program together. The subjects covered included:

- Techniques to deal with problems such as frustration, fatigue, pain and isolation.
- Appropriate exercise for maintaining and improving strength, flexibility and endurance.
- Appropriate use of medications.
- Communicating effectively with family, friends, and health professionals.
- Nutrition
- Making informed treatment decisions

It is the process in which the CDSMP is taught that makes it effective. Sessions are highly participative, where mutual support and success builds the participants’ confidence in their ability to manage their health and maintain active and fulfilling lives. The Self-Management Workshop does not conflict with existing programs or treatment. It is designed to enhance regular treatment and disease-specific education such as Better Breathers, cardiac rehabilitation, or diabetes instruction. In addition, many people have more than one chronic condition. The program is especially helpful for these people, as it gives them the skills to coordinate all the things needed to manage their health, as well as to help them keep active in their lives. There were 25 people who attend the CDSMP program and all report the program being a success.

**Focus on Kids**

Focus on Kids is a highly effective program for families experiencing separation and/or divorce through learning better communication skills and how both parents can interact even through differences of opinions and lifestyles. The curricula used for Focus on Kids uses real life situations on video for clients. These videos sessions are extremely effective in giving clients a "hands on" learning experience. Summary points of Focus on Kids are:

- Avoid Putting Children in the Middle
- Transitions Between households
- Money Matters
- Parenting Time

Focus on Kids is offered in 3 counties in the South Central Region. They are Pulaski, Phelps and Texas County. Texas County served 20 adults in the program. This generated information that impacted approximately 40 children.
The Family Nutrition Education Programs (FNEP) in Missouri brings helpful information about food and nutrition to limited-resource families. FNEP is the term used to refer to MU Extension’s two key nutrition programs for low-income Missourians: the Family Nutrition Program (FNP) and the Expanded Food and Nutrition Education Program (EFNEP). FNP funds come to MU Extension from USDA, Food & Nutrition Services through Missouri’s food stamp program. The main focus of FNP is on youths and the adults who support them. FNP nutrition educators work primarily in schools, helping students achieve life-long health and fitness.

Expanded Food & Nutrition Program (EFNEP) are trained to teach homemakers and youths in small groups, in neighborhoods or in homes to learn about good nutrition and good food through activities for adults and youths. These assistants receive training and help from the county nutrition specialist as well as the University of Missouri-Columbia and from Lincoln University. The program helps participants find out about stretching food stamps or money; fixing low-cost foods; eating better when pregnant; planning meals for babies, children and teen; storing food safely; controlling weight; helping with referrals for family problems; using food received from Women, Infants and Children’s (WIC) Program or commodity distribution; and freezing, canning and growing food.

Impact in 2009

Family Nutrition Education Program

University of Missouri Extension (UME) Family Nutrition Education Programs (FNEP) reached 1,649 low-income participants with nutrition education in Texas County during 2009. FNEP provides information on nutrition, food safety, and physical activity for lifelong health and fitness. Dana McGuire is the Nutrition Program Associate in Texas County. A second Nutrition Program Associate, Lorette Smith, began working in Texas County in November 2009.

Nutrition education for youth provides information in kid-friendly terms and lessons with hands-on activities. Activities include opportunities for taste-testing healthy foods and practicing skills that lead to good health. Education for adults includes nutrition, food safety, physical activity, and food resources management.

Additional programs being offered in Texas County included Health Fairs Kids in the Kitchen.

During 2009, 1,649 youth and adults were served through schools, community groups and agencies. The following is a list of the locations where participants were served:
Schools: Cabool Elementary, Cabool Middle, Houston Elementary, Houston Middle, Licking Elementary, Licking High, Plato Elementary, Raymondville Elementary, and Success Elementary.
Agencies: The WIC program, Head Start, and the Texas County Library.

In summary, it has been a successful year in Texas County for FNEP.
Missouri 4-H, University of Missouri Extension's youth development programs, help to create opportunities for young people to be valued, contributing members of their community. Providing opportunities for youths to develop positive self-esteem, leadership skills, decision-making skills, citizenship and practical life-skills are objectives of the extension youth program. Missouri 4-H connects kids and caring adults for learning-by-doing experience in organized clubs, enrichment programs, special-interest groups, camps, Character Counts with the Six Pillars of Character and school-aged child care programs. To learn more about 4-H -- the world’s largest youth-serving organization -- visit http://mo4h.missouri.edu.

**Impact in 2009**

**Life Skills learned at 4-H Programs and all 4-H Events**

The 4-H members are taught life skills such as character, Respect for others, responsibility, social skills, cooperation, goal setting, keeping records, leadership, teamwork, self esteem, self responsibility, self discipline, respect for others, personal safety, critical thinking, problem solving, contributions to group efforts, and community service, caring for themselves & others, and being trustworthy. This is just a few life skills learned by 4-H members each year.

**2009 Wright County Jr. Fair** - The Wright County Jr. fair is for all Wright, Texas and Douglas county 4-H members. This fair offers the opportunity for 4-H members to exhibit articles they have made in their many projects. There were 58 4-H members participating in exhibiting woodworking, arts & crafts, computers, and educational displays as well as dairy, sheep, goat, swine and beef in the livestock shows. The annual 4-H Horse Show is held each year with 21 4-H’ers participating this year.

**2009 Texas County Fair** — The Texas County fair has seen an increase in the quality of projects exhibited by our county 4-H’ers and FFA students.

4-H and FFA members exhibited not only livestock projects, but horticulture and home economic projects as well, some of which included some great woodworking projects, welding projects, sewing projects, poster and photography, vegetables and canned goods. Many 4-H members had photography this year. These pictures that were exhibited at the fair show some awesome pictures taken by the 4-H members. The vegetables for 2009 were not as plentiful this year due to the weather.

The total livestock sale by 4-H and FFA members at the Texas County Fair was around $50,000.00. This is a good example of how our community support our 4-H & FFA programs in Texas County. The number of animals and the amount paid on the animals was down considerably due to the economy.

**TEXAS COUNTY 4-H STATISTICS 2009**

Texas County has 12 4-H clubs with approximately 140 members and 21 leaders. Some of these Clubs are family clubs and some are Home Schooled Clubs. These are the Texas County 4-H clubs and the communities they represent are:

- Summersville Explorers - Summersville
- Texas County 4-H Shooting Sports Project—Houston
- Rangers 4-H Club - Houston
- Peck Holler 4-H—Huggins
- Texas County Kidz—Houston
- Ridge Runners - Bendavis
- Cabool Kids—Cabool
- Plato After-school—Plato
- Hill Country Family 4-H—Licking
- Licking Lucky Clovers—Licking
- Blue Fire 4-H—Houston
Livestock Judging and Grading Clinic
March 14 the Mountain Grove 4-H/FFA kids took a bus at 3:30 am to Trowbridge Arena on the University of Missouri Campus for the Livestock Judging and Grading Clinic. This 4-H Club was well represented with 54 Texas County 4-H members present and 8 Adult chaperones. This was a great learning experience, especially when the Department of the USDA told the kids that the best Prime steak comes from a Jersey. This kind of blew away our normal thinking.

Exchange Student
The Collins Family a Texas County 4-H Family with boys enrolled in our Shooting Sports Program was a HOST Family to a young man from Japan this year. This is a great Exchange Program for 4-H’ers in the State of Missouri who can also become an exchange student to other countries.

There is an in home interview with the families before they can take and exchange student.

Restorative Justice Donation
Texas County and 4-H / White Oak Camp received Birdhouses and many craft items, along with paint and bicycles to use at our camp. This donation was greatly appreciated as it helps reduce the cost of our camp immensely.

May Demonstrations & Illustrations
The Cabool Afterschool and the Mountain Grove 4-H Clubs did Demonstration & Illustrations for the Judges who were composed of Jenny Flatt, Betty Baney and other Teachers and staff members. There were around 40 kids who participated in these events and about 15 of the Cabool Afterschool 4-H Program went on to compete at the area event in West Plains., MO . The demonstrations were scrapbooking, how to make Missouri Mix, How to make biscuits, How to make a quilt, How to make a Peanut butter & Jelly sandwich, How to decorate a cake, How to paint a T-shirt etc.

4-H / White Oak Camp
This year we had 78 campers at camp. This year we saw and increase in our 4-H numbers and we plan on that to continue. This year without community support we would not have been able to hold camp. We sincerely appreciate the generosity of people here in Texas County who provided both money and time to make this camp successful.

We had many educational programs, crafts where the kids got to make a birdbhouse to take home, they got to make their own beads, shot archery, swim & canoe at the river. We had lots of volunteers to help at camp this year and 50% of these helpers came from Texas County citizens. Larry Dablemont a Houston Native, came to camp and told stories to the campers and left them with the message they can do anything in life that they want if only they work toward that goal. Then Larry gave each camper a book he had written. What a gift to our campers.
Achievement Day
This year Achievement Day was attended by 12 4-H’ers. With most receiving Blue Ribbons. This is a day that the 4-H members bring their projects in to have them judged before the fairs. This is a learning experience and it helps the 4-H member to be able to fix their project if something is wrong before the fair.

Clover Kids Camp
The Texas County 4-H Clover Kids Camp is held every year at the Extension Office for kids 5 to 8 years old. This year we had 25 kids who attended the 3 day event. We do Crafts, such as a firefly tea light to hang in the trees, beads that they created by themselves and many other neat things. The kids got lessons in Character, and how to be kind and trustful. The health tasty snacks were provided by the Food Nutrition staff here at the office. They had smoothies, Fruit mixture & health dips, and mixed grain & cereal snacks. Mrs. McGuire also read them a story each day.

Horse Jamboree
The second fall Horse Jamboree was held at Big Creek Trail Rides with 4-H’ers from Texas, Howell, Shannon and Oregon counties. There was 45 + in attendance at this event. The kids and adults got to get an overnight camping experience from sleeping in a bunkhouse, a trailer or in a tent. The food was cooked by Extension Staff making it great for the families attending the event. All had a great time with the Howell Family taking the kids on trail rides to the many workshops that Vicky Ramsburg planned and implemented with the different presenters. This Jamboree is well planned and the kids loved it.

Texas County Recognition Night
There were 80 plus in attendance for Texas County Recognition Night. Everyone enjoyed a potluck dinner with ham and all the trimmings, rolls and many different vegetables, salads and many great desserts. The 4-H’ers had to do a year-end report in order to get their year pins and Certificates of completion of their projects. There were 61 4-H’ers receiving year pins for this year and over 500 certificates were given for projects completed.

Texas County Bowling Party
We had our annual 4-H Party Saturday September 26th at Cabool with 60 + in attendance. Adults and kids alike had lots of fun for the 3 hours of Bowling. The Adults enjoyed Bowling as did the kids. I’m not sure if the adults didn’t enjoy it more. We hope to have more fun things for the 4-H members throughout the year.
Farm Bureau Ag-Expo
4-H had a station at the Ag-Expo and we talked to over 500 kids about our 4-H program in Texas County. This was 3rd and 4th graders from Plato, Licking, Cabool, Summersville and Houston schools.

Leader Training
This year we had our state mandatory Leader and project Leader training. This training is to help the leaders and project leaders be on the same page working with the 4-H families and the Extension Office.

Christmas Socks in November
The 4-H Program is doing a project of Christmas socks in November. Any child who would like to make a Christmas sock is welcome to attend this workshop. We ask that any child attending have an adult with them to help with the assembling of the sock. The workshop is free but you may need to buy some material or trims, such as ribbon buttons, felt, etc.

Aero-Space Camp
Many Youth and 4-H’ers attend the Aero-Space Camp at UMR Rolla. This camp is a collaboration between UMR and University of Missouri Extension teaching about all the math and sciences involved with the Aero-Space program. Robotics is one of our newest programs at camp, shooting off water rockets and calculating the height and speed the bottles travel. Activities include learning to use GPS systems, make boats from plastic & cardboard that will float, and build hot air balloons out of tissue paper. This is a great learning experience for our youth teaching science & technology.

2009 After-School Programs Plato & Cabool
Plato has about 35 fourth, fifth and sixth graders attend the Plato After-School Computer Program. This program provided by the Plato School and Texas County 4-H, and is administered by Danny Loughridge. Danny has done this program for 10 years. This program gets computer games such as Sim-Farms, Sim-City Flight Simulation and many other programs. We started the original program with a grant from 4-H and the University of Missouri Extension. This program helps keep many latch key kids involved in an after school program and out of trouble. Danny also helps the students with home work at the computer lab, giving this program a dual purpose.

Cabool Afterschool has around 30 4-H members doing Robotics’, cooking, scrapbooking, baking, quilting, painting, weaving Photography, and crafts. the kids also competed in a demonstration workshop at school and then did demonstration competition at area in West Plains. This afterschool program is provided by Clarissa Smart a teacher in the Cabool schools. This program was done on a 20th Century Grant. The Cabool School 21st Century Grant has purchased the entire curriculum from the 4-H clover for the kids to use as their 4-H afterschool projects.
The purpose of the agriculture program is to provide information and to make recommendations that will help individuals, groups and agribusiness firms apply this knowledge. Academic support for this program comes from the MU College of Agriculture, Food and Natural Resources in cooperation with Lincoln University and county, state and federal governments.

**Impact in 2009**

**South-Central Dairy Grazers** – Enthusiasm remained high among group members in 2009. This group met monthly during the pasture growing season on members’ farms for “pasture walks”, where they learned together about new ideas concerning forage programs, cow management, and facilities, and dairy economics. The group has averaged between 30 & 40 participants from Wright, Texas, Laclede, Douglas and Webster Counties during 2009. Pasture based dairy producers continue to be among the most profitable in our area.

**Pesticide Applicators Training** – Thirty two persons attended private pesticide applicators training in Texas County in 2009. Successful completion of the course qualifies participants as Certified Private Applicators, and allows them to purchase and use restricted use pesticides.

**Distillers Grains Field Day**—The purpose of the field day was to educate dairy producers on the various aspects of using distillers grains in dairy cow diets. Presentations focused on availability, economics, nutritional qualities and handling and storage of both wet and dry distillers grains. Seventy-two producers from Wright, Texas, Laclede, Webster and Douglas Counties attended.

**Soil Tests**-The Extension office handled approximately 226 soil tests for county landowners during the year 20089 The customers use those test results for guidelines to plant and obtain higher yields for forages and crops.

**Grazing School** – Five grazing school workshops including one in Houston were presented as a partnership with USDA Natural Resources Conservation Service and Soil & Water Conservation Districts. This very popular course helps producers improve in the areas of farm resource management, pasture growth and quality, livestock nutrition, soil fertility, grazing system economics, and matching forage and livestock production. A total of 165 producers attended grazing schools in South Central Missouri in 2009

**South Central Ozark Grazers** - This is a farmer to farmer networking group organized to share ideas and information. Farm tours provide the opportunity to witness successes and learn from experimentation of others. The group hosts expert speakers who share their research, education and experiences. The group held six pasture walks and seminars in 2008 with attendance ranging from approximately 20 to 50 participants, primarily from Wright, Douglas and Texas Counties.
Agriculture and Environmental Quality

**Show Me Select Replacement Heifer Program** improves herd reproductive efficiencies and farm profitability through increased added value for Missouri-raised heifers. Nine farms enrolled 124 heifers in the 2009 spring and fall sales with the heifers averaging $1,006 per head. One notable change this year was the AI heifers averaged $181 per head more than the natural bred heifers. To date, 2480 heifers marketed through the South Central Missouri Show Me Select Sale generated total sales receipts of $2,597,424.00.

**South Ozarks Premier Beef Marketing Program (SOPBM):** SOPBM allows producers to cooperatively market beef calves in 50,000 lb semi-truck loads, and gain data which allows them to make management decisions about their cowherds. To date, fifty-two producers have backed-grounded twenty groups and 10,207 head of cattle in the program. In 2009, producers enrolled a total of 471 head of steers and heifers for the spring and fall commingling groups. Producers involved in SOPBM learn advanced marketing and management techniques for their beef operations, and improve profits from their beef enterprise.

**Master Gardeners**—Master Gardener training was held during the summer and fall of 2009 at the Fruit Experiment Station in Mtn. Grove. Twenty-six gardening enthusiasts from Wright, Texas, Douglas and Howell Counties graduated from the eleven week long course. They learned about growing and caring for vegetables, flowers, fruit, lawns and ornamentals in addition to soils and fertility and pest control. Graduates will volunteer 30 hours annually to their community in horticultural education and projects.

**Ag Lenders Seminar 2009**—Twenty agricultural lenders and Farm Service Agency personnel from Douglas, Howell, Oregon, Ozark, Texas and Wright Counties were in attendance as well as clients from Arkansas. Research based information is provided to help make sound business decisions for their lending institutions. Lenders must consider many economic forces when making lending decisions and this seminar focuses on key issues affecting those decisions.

**Master Wildlife Program**—The Master Wildlife Program is a partnership between the University of Missouri Extension and the Missouri Department of Conservation. The Master Wildlife Course trains land owners to create a wildlife management plan and adopt wildlife friendly practices. Twenty-nine land owners from Douglas, Howell, Oregon, Ozark, Shannon and Texas Counties received training on quail management, deer management, fish and pond management, biology and ecosystem management, forest management and a fieldtrip on burn management. Twenty-nine land owners graduated from the Master Wildlife Program and many Master Naturalists used this program as an advanced training. This was the first face to face master Wildlife Program done in the state of Missouri.
As entrepreneurs and innovators, Missouri’s small businesses are becoming a more diverse group that continues to make the state’s economy productive. There are approximately 500,000 small businesses in Missouri. Nearly 98 percent of all businesses with employees are categorized as small businesses. In assisting the owners and managers of those businesses, MU Extension contributes to a county’s economic development and the well-being of its citizens and communities.

In Texas County, during 2009, business development program specialists and business counselors with MU Extension, Missouri Small Business Development Centers (MO SBDC), Missouri Procurement Technical Assistance Centers (MO PTAC), Missouri Small Business and Technology Development Centers (MO SBTDC)—including the MoFAST program, and the Missouri Market Development program served 15 people and their companies with business start-up and management counseling, training, and other assistance. In addition, entrepreneurs and business owners in Texas County reported the following economic impact and activity as a result of the services provided by the MU Extension Business Development Program:

New jobs: 1
New businesses: 2
Loans and investments in business: $20,000.00
Clients/companies receiving business counseling: 25
Business training attendees and conference participants: 35
Jobs retained 3
Sales increases $24,000.00
Acquired assets $16,500.00

Overall, the University of Missouri’s Business Development Programs (BDP) served 29,423 people and their businesses state-wide. The total impact for all business assisted by the BDP was: New jobs: 7,209; Sales increases: $135,921,024; Government contracts: $256,800,000; New Businesses: 273; Jobs retained: 2,913; Loans and investments in business: $138,823,077; Acquired assets: $63,048,551; Investment in commercialization: $20,007,617 in SBIR/STTR or research proposals submitted with $55,120,613 awards received; Clients/companies receiving business counseling: 4,374; Business training attendees and conference participants: 25,049.
University of Missouri Extension programs in Texas County are funded by county, state and federal appropriations. Local funding for support of the county Extension Center is provided by the Texas County Commission. They provide office space, funds for office expenses, clerical salaries and travel expenses of extension specialists who conduct educational programs within the county.

University of Missouri’s Contribution to Texas County Extension Program

University of Missouri provides salaries and benefits for University staff members headquartered in Texas County.

The University provides in-service training expenses, including travel and lodging for staff, postage for staff communications and matching funds for computer equipment costs and maintenance.

In total, the University of Missouri provided support during 2009 to the extension program in Texas County valued at approximately $185,000.

### 2009

#### State, Federal and County Funding for Extension

**Financial Statement**

<table>
<thead>
<tr>
<th>Income:</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Fundraising</td>
<td>600.00</td>
</tr>
<tr>
<td>Student Fees</td>
<td>635.00</td>
</tr>
<tr>
<td>County Appropriations</td>
<td>36,000.00</td>
</tr>
<tr>
<td>Interest Income</td>
<td>8.34</td>
</tr>
<tr>
<td>Gift/Grants/Contracts</td>
<td>3,915.11</td>
</tr>
<tr>
<td>Soil Tests</td>
<td>3,500.00</td>
</tr>
<tr>
<td>Postage</td>
<td>750.00</td>
</tr>
<tr>
<td>Publications</td>
<td>345.00</td>
</tr>
<tr>
<td>Misc. / Other Fees</td>
<td>342.75</td>
</tr>
<tr>
<td>Family Nutrition Program</td>
<td>6,803.80</td>
</tr>
</tbody>
</table>

**Total Income** $52,900.00

<table>
<thead>
<tr>
<th>Expenses:</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Secretary Salary</td>
<td>13,039.17</td>
</tr>
<tr>
<td>Payroll Expenses</td>
<td>3,110.59</td>
</tr>
<tr>
<td>YPA Salary @ 32 hrs. p/w</td>
<td>11,949.66</td>
</tr>
<tr>
<td>Area Travel</td>
<td>2,791.01</td>
</tr>
<tr>
<td>Postage</td>
<td>1,519.51</td>
</tr>
<tr>
<td>Telephone</td>
<td>2,083.59</td>
</tr>
<tr>
<td>Advertising</td>
<td>671.58</td>
</tr>
<tr>
<td>Supplies</td>
<td>2,641.33</td>
</tr>
<tr>
<td>Utilities</td>
<td>000.00</td>
</tr>
<tr>
<td>Insurance</td>
<td>100.00</td>
</tr>
<tr>
<td>Soil Test Expenses</td>
<td>2,700.00</td>
</tr>
<tr>
<td>Copier</td>
<td>948.13</td>
</tr>
<tr>
<td>Equipment Purchase</td>
<td>333.98</td>
</tr>
<tr>
<td>Services</td>
<td>100.00</td>
</tr>
<tr>
<td>Publishing / Printing</td>
<td>1,496.75</td>
</tr>
<tr>
<td>Publications</td>
<td>538.40</td>
</tr>
<tr>
<td>Cost Agreement w/ Food Pantry</td>
<td>2,400.00</td>
</tr>
<tr>
<td>Program Supplies</td>
<td>272.95</td>
</tr>
</tbody>
</table>

**Total Expenses** $46,696.65

**Net Income (Loss)** $6,203.35