

MTI Leadership Development

Building Leadership Capacity

Being a leader means having the desire to make a difference and having the will to get the job done. Do you want to make a meaningful contribution and be involved in exciting work that inspires and empowers others to lead?

The Missouri Training Institute Leadership Series, under the direction of University of Missouri Extension, offers top-notch training for managers and leaders in all industries including government, for-profit and non-profit organizations.

Graduates from the Missouri Training Institute leadership programs report “leadership programs provide tools to help engage in healthy conflict that may promote creativity and innovation, rather than allowing conflict to escalate resulting in problems”

A recent graduate from MTI reported, “I am able to focus more on team members and be sympathetic to their ideas and needs, rather than doing it all myself. I am more mindful about fostering team skills and more aware that the leaders and members have a common mission. The leadership training has helped me to understand how to lead staff in each stage we go through.”

Learn more about leadership training programs by contacting one of our certified trainers.

“The training was lively, informative, and moved at a brisk pace with plenty of opportunities for questions.”

— Monte Parks, SEMCO LLC

“A fabulous job of leading us all through the material and engaging us in the learning process. It was the best training I have ever had.”

—Denise Tate-Kuhler, MoreNet

Certified Instructors



David Burton,
Civic Communications
417-881-8909



Janice Emery,
4-H Youth Specialist
417-967-4545



Sarah Kenyon,
Agronomy Specialist
417-256-2391



Nellie Lamers
Family Financial
417-546-4431



Kathy Macomber, Ed. D.
Community Development
417-682-3579



Amy Patillo, Ed.D.
Community Development
417-455-9500



Ted Probert,
Dairy Specialist
417-547-7545

Missouri Training Institute Programs

It makes sense to promote employees because you know their skills and work habits. Recognize, the technical skills that made them great on the frontline are not the same skills they'll need to be a good supervisor. Good employees make great supervisors but only if they have the right skills. Let us help you turn your employees into even better supervisors.

This series is designed to give supervisors the skills they need to effectively lead others.

Supervisory Certificate Series

Building Effective Relationships

Building effective relationships with the team members is one of the best strategies to ensure team performance and prevent future conflict. By focusing on relationships, you gain trust and respect. This session will examine personality differences, generational differences, and how to proactively build trust.

Your Legal Responsibilities

Supervisors must protect the organization from liability. This session explores the legal responsibilities of the supervisory role examining best practice solutions for discrimination, sexual harassment, and the progressive discipline process.

Communicating Successfully

Successful communication requires more than just speaking your mind loudly enough for others to hear you. Sharpen your written and verbal communication skills to maximize understanding, and minimize confusion among those with whom you communicate.

Leading High Performance Teams

Learn how to set team boundaries and communicate expectations to increase the commitment and performance of your employees.

Guiding Conflict Resolution

In the workplace, even healthy differences can escalate into conflict. Addressing it quickly and effectively is a crucial supervisory skill.

Coaching Employees

Learn the coaching tools you need to motivate, delegate, and diagnose performance problems, provide performance feedback, and facilitate the problem-solving process with employees.



Custom Designed Training

Let our experienced team work with you to develop training programs to meet your needs.

Communicating with Diplomacy and Professionalism

Effective communication establishes a connection that leaves a powerful and positive impression. It is the conduit for effective discourse, decision making and teamwork. Learn how to gain support from coworkers, project a confident self-image, and master the key communication skills for success.

How to Give Effective Performance Evaluations

Are you responsible for the performance of others? Do you struggle with difficult performance conversations with employees? Discover what it takes to conduct objective, and meaningful performance appraisals.

Time Management

However complicated or perplexing this resource is for you, time management is not a difficult concept. The trick is being disciplined to attend to what matters most. This workshop will focus on changing paradigms about how you use your time and provide tips, tools, and strategies to improve your personal time management.

Team Improvement with Open Book Management

Learn how teaching your employees the finances of your business and using games to reach goals can improve employee performance, team work and communication.

Creating Business and Family Histories with Meaning

Use researched techniques to create a business history or document family histories to aid in goal setting and the development of business strategies.

FACILITATION OPTIONS

Open enrollment: Send your supervisors to training sessions with leaders from other organizations.

In-house: We can come to your organization and conduct the training for up to 30 employees at a time. You can choose which topics to cover or can choose all six to be taught over four days.

Registration fee varies. Contact us to develop a customized training program.

Developed by the Missouri Training Institute (MTI), a part of the Robert J. Trulaske Sr. College of Business and University of Missouri Extension.

MTI is a Recertification Provider for the Society for Human Resource Management (SHRM).

