The Fundamentals of “Selling To The Government—The First Steps”

The federal government awards more than $500 billion dollars in contracts annually to small business owners. Are you ready to market yourself to the world’s largest customer? Each seminar will last three hours and will focus on the critical first steps to becoming a government contractor, how to identify opportunities and understanding the contracting process. The seminar will also cover MO PTAC services available to assist Missouri businesses in all aspects of government contracting.

From 8/1/2014 thru 7/31/ 2015 MO PTAC assisted small businesses receive $487M worth of federal contracts.

September 10, 2015 (Thursday)
October 8, 2015 (Thursday)
November 12, 2015 (Thursday)
December 10, 2015 (Thursday)

Time: 9am-12pm
Location: St. Louis County Extension Office
10650 Gateway Blvd
Creve Coeur, MO 63132

Cost: $50/person (coffee, doughnuts and materials included)

Three Ways to Register!

• Online: http://www.missouribusiness.net/ptac/events.asp
• Phone/Email: Call Millie Miller-Hoover at 314-400-7378 or email at millerhooverm@missouri.edu
• Mail below coupon with check at least one week prior to class to:
  University of Missouri Extension, St. Louis County, 10650 Gateway Blvd., St Louis, MO 63132.
  Make checks payable to: Curators - University of Missouri Extension

Name: ________________________________ ORG: ________________________________
Email: ___________________________________________
Name: ________________________________ Address: ________________________________
Email: ________________________________ Phone: __________________ Fax: __________________
Total $ Enclosed: __________________________