Relationship Building

Respond to the following questions in the space provided.

1. Select a person, department or team that you need to help your team be successful. ______________________________________________________
   ____________________________________________________________________________

2. What specific types of help or support do you need from them?
   ______________________________________________________________________________
   ______________________________________________________________________________
   ______________________________________________________________________________

3. What types of assistance do they need from you?
   ______________________________________________________________________________
   ______________________________________________________________________________
   ______________________________________________________________________________

4. What common goals do you share with them?
   ______________________________________________________________________________
   ______________________________________________________________________________
   ______________________________________________________________________________

5. Are there any existing barriers that seem to prevent you from working together? ______________________________________________________
   ______________________________________________________________________________
   ______________________________________________________________________________

6. What specific steps can you take to overcome these barriers?
   ______________________________________________________________________________
   ______________________________________________________________________________
   ______________________________________________________________________________

7. Which member of your team would be the best contact person with this team?
   ______________________________________________________________________________

8. What specific steps will you take to develop an effective relationship with this person or team/department?
   ______________________________________________________________________________
   ______________________________________________________________________________
   ______________________________________________________________________________
   ______________________________________________________________________________