Mission: To empower farm women and help them make better management decisions through networking and by utilizing critical financial information.

Purpose: To provide mentoring for farm women with varying levels of business skills. Farm women come from a variety of backgrounds. Women who are new to the farm business may be overwhelmed and afraid to ask questions. Women who are accustomed to the farm business may understand agriculture, but struggle with new technologies.

Over six weeks, Annie’s Project gives farm women the opportunity to learn from Extension specialists, guest speakers and each other.

The class is designed for farm women and women landowners, but it is certainly open to anyone interested.

Cost: The fee for this course is $75.

Registration: Pre-registration is required and registrations are due by November 4, 2013. Enrollment is limited, so register early.

The class fee includes all materials needed for the class and a light meal each night. During the six weeks participants will build an in-depth resource handbook to use during and beyond the class. Participants will also receive some materials in digital format. If you have questions call 660-947-2705.

Questions: Joe Koenen, Ag Business Specialist (660) 947-2705 or email koenenj@missouri.edu
Annie’s Project
Annie was a woman who grew up in a small town in Northern Illinois. Her goal was to marry a farmer and she did. Annie spent her lifetime learning how to be an involved business partner with her farm husband. Together they did great things, but it wasn’t easy. This is Annie’s Project—to take her experiences and share it with farm women living and working in a complex business.

Annie’s Topics

Class 1
- **Human Resources and Time Management** – How to work with and understand different personalities. What is management? Understanding Risk assessment.

Class 2
- **Women and Money**
- **How Property is Titled:** Who else is in business with you?
- **Leases and Legal Issues**

Class 3
- **Financial Documentation** – Balance Sheet, Income Statement, Cash Flow
- **Retirement & Estate Planning**
- **Using Spreadsheets**

Class 4
- **Risk Management** – Developing Marketing Plans, Marketing, Developing a Risk Management Strategy
- **Insurance** – Life, Crop, Health & Disability

Class 5
- **F.A.S.T. Tools**
- **Financial Records** and How to Interpret Information

Class 6
The class will get to choose their own topics for the last night of class.

This class is partially funded with a USDA Risk Management Agency grant.

This institution is an equal opportunity provider.