

2006

UNIVERSITY OF MISSOURI  
 Extension

Putnam County  
*University of Missouri Extension*  
*2006 Annual Report*

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# Staff Members at the Putnam County University of Missouri Extension Center



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27 Years of Service



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8 Years of Service

**Diverse, Experienced and Well Trained Staff**

The staff of the University of Missouri Extension Center in Putnam County is diverse, representing a variety of backgrounds, experiences and educational levels. Our Staff members have over 111 years of combined work experience with University of Missouri Extension.

Dear Members of the County Commission and Community:

Thank you! Your financial support to our land-grant university partnership makes it possible for University of Missouri Extension to deliver high-quality educational programs where Missourians live, work and experience quality of life.

More than 1 million Missourians annually turn to MU Extension for help in improving businesses, farms and communities and strengthening their families. Your partnership with the U.S. Department of Agriculture, the State of Missouri, and local organizations and businesses enhances the state's economy and brings unique opportunities to families and individuals.

In fact, MU Extension partners with more than 100 entities across the state. Those partnerships enable us to extend our educational reach without duplicating services. In FY2007, MU Extension will leverage \$39 million in federal and state funding resources into more than \$81 million in educational programming to serve Missourians.

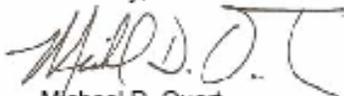
In 2006, dollars allocated by county commissions to support extension at the local level amounted to 17 percent of the total dollars for extension funding statewide. These local dollars were leveraged to provide more programs to more people. Additionally, our local partners across the state (county commissioners and councils) provided significant in-kind contributions in the forms of office space and meeting space. Grants, fees and contract dollars account for almost 23 percent of extension funding. Combined with state and federal funds, every local tax dollar is matched with an average return of \$10.37. We use these funds very efficiently. In FY2007, just four percent of the budget is going toward administration, compared with 12 percent for most non-profits and government agencies.

The return on your investment in MU Extension for your community is great:

- Businesses become and remain profitable -- creating and retaining jobs.
- Improved agricultural yields add to producers' bottom line, and citizens enjoy a safer environment.
- Towns and cities use research-based resources to make better decisions about their future.
- Young people are more likely to stay in school and increase their lifetime earnings.
- Professionals and other workers stay on the cutting edge of career requirements through continuing education.
- Adults and young people live healthier lifestyles and suffer fewer medical costs.

Your local extension faculty and staff, campus faculty, county extension council members, 4-H volunteers, Master Gardeners and other program supporters look forward to a continued fruitful partnership in 2007. If you have suggestions for how University of Missouri Extension can better serve your needs, please contact me or your local extension center.

Sincerely,



Michael D. Quart  
Vice Provost and Director

cc: Brian Foster, Provost  
Beverly Coberly, Director, Off-Campus Operations  
Extension Regional Directors  
Extension County Program Directors

University of Missouri, Lincoln University, U.S. Department of Agriculture and Local Extension Councils Cooperating

EQUAL OPPORTUNITY/ADA INSTITUTIONS

# 4-H and Youth Development

Missouri 4-H, University of Missouri Extension's youth development program, helps to create opportunities for young people to be valued, contributing members of their community. Providing opportunities for youths to develop positive self-esteem, leadership skills, decision-making skills, citizenship and practical life-skills are objectives of the extension youth program. Missouri 4-H connects children with caring adult volunteers for learning-by-doing experience in organized clubs, enrichment programs, camps and school-aged child care programs. To learn more about 4-H – the world's largest youth-serving organization – visit them on the web at: <http://mo4h.missouri.edu>. Mary Oden, 4-H Youth Program Assistant, is responsible for the coordination of the 4-H program in Putnam County.

## Impact in 2006

### PUTNAM COUNTY 4-H TEACHES LIFE SKILLS, LEADERSHIP & CITIZENSHIP

A community of **164 youths** learning leadership, citizenship and life skills

One of every 10 Missourians between the ages of 5 and 18 participated in a Missouri 4-H program in 2006.

Ongoing participation in extracurricular activities, such as 4-H, can lead to long-term payoffs. Regardless of family background, studies find that teens who consistently participate in extracurricular activities from eighth through 12<sup>th</sup> grade are 70 percent more likely to attend college. The College Board's Trends in Higher Education Series highlights benefits to individuals and society when young people attend and complete college. For example, over their lifetime, college graduates will earn an average of \$2.5 million, or \$1 million more than peers with high school educations. Communities reap long-term benefits by supporting programs like 4-H. Youth engage in the programs are 60% more likely to vote than their non-engaged peers. In addition, 4-H youth are more likely to volunteer and contribute to their communities than youth participating in other youth programs.

A study commissioned by the Ohio State University explored the economic impact of Extension programs and offers one way to measure the impact of 4-H programs. Assuming that a 4-H experience motivates just 10 percent of Missouri's 100,700 4-H members to receive a bachelor's degree, 10,070 degrees would be earned. The College Board study suggests that this would mean an additional \$19,100 in earnings per year for those with a degree. Increased annual earnings for just this group would be nearly \$201.4 million!

Sources: Zaff, Jonathan F., and Kristin A. Moore, Angela Romano Papillo, Stephanie Williams. "Implications of Extracurricular Activity Participation During Adolescence on Positive Outcomes." *Journal of Adolescent Research* (Vol. 18, Issue No. 06, November 2003). Technology Partnership Practice Battelle. "Ohio State University Extension: A Generator of Positive Economic Impacts for Ohio." January 2005 <http://extension.osu.edu/about/econimpact.php>. Baum, Sandy, and Kathleen Payea. "Education Pays 2004: The Benefits of Higher Education of Individuals and Society." College Board, Trends in Higher Education Series. [www.collegeboard.com](http://www.collegeboard.com). Balsano, A. B., Theokas, C., Phelps, E., Lerner, J. V., & Lerner, R. M. (2006, May). Cacophony and Change in Early Adolescent After-School Activities: Implications for Positive Youth Development. Paper presented at the European Association for Research on Adolescence Conference, Antalya, Turkey. Higher Education of Individuals and Society." College Board, Trends in Higher Education Series. [www.collegeboard.com](http://www.collegeboard.com)

### LOCAL HIGHLIGHTS

#### **Six 4-H clubs**

#### **4-H participants = 145**

Six Putnam County 4-H clubs offer long-term educational experiences in which members learn life skills such as decision making, public speaking and working with others. The local club program boasts a 4-H member enrollment of 145 youth, being supported by 64 youth and adult volunteers. Members learn by doing under the guidance of adult volunteers, who teach projects ranging from aerospace and arts to veterinary science and sport fishing. Clubs also involve children and teens in community service, camping and educational trips.

#### **4-H school programs**

#### **4-H participants = 21 additional participants**

4-H school enrichment programs are short-term educational experiences that supplement learning in the classroom. Most are led by teachers or 4-H volunteers. The most popular 4-H school program in Putnam County is 4-H Incubation and Embryology. Source: The Independent Sector. "Giving and Volunteering in the United States." <http://www.independentsector.org/programs/research/gv01main.html>

#### **4-H members supported by 64 youth and adult volunteers**

#### **Time valued at \$209,131 (64 volunteers x 208 hours x \$15.71 per hour)\***

Volunteers create, support and are part of the 4-H community. National statistics suggest that the average volunteer contributes 208 hours per year. Valuing their time at \$15.71 per hour, based on average Missouri incomes, the contribution of Putnam County 4-H volunteers was worth more than \$209,131 in 2006!

# 4-H and Youth Development (continued)

## 4-H CAMP INCREASES LEADERSHIP SKILLS

4-H Camp is one of the many highlights of the 4-H year for local youth. Camp is planned, conducted & evaluated by 4-H Youth Development Faculty and Staff. Over 500 youth & teens take part in the Northeast Missouri 4-H Camp program, which is held in the beautiful surroundings of Cuivre River State Park in Troy, MO.



**Missouri 4-H Camp held in Troy Mo selected Putnam County's own Chris Henderson & Lauren Houf to serve as 4-H Camp Counselors**

Putnam County 4-H'ers Lauren Houf and Chris Henderson were selected to serve as 4-H Camp Counselors in 2006. Michelle Klem, 4-H Youth Development Specialist, said "Chris and Lauren are excellent role models for our younger youth. They work tirelessly, and they are trustworthy, responsible, and great leaders!"

At summer camp, children experience and develop life's fundamentals in a safe, protective, well-structured environment. Walking the trail, foraging on nature hunts or singing by the campfire, they learn valuable skills like teamwork, leadership and the positive side of competition, and they acquire friends and self-esteem.

4-H youth and parents identify 4-H camp as having a strong, positive impact on life skills development in youth. In 2005, 4-H members 10-13 across Missouri and their parents were surveyed in order to assess their perceptions of the Missouri 4-H Camping program's effectiveness in building life skills in youth. The results were overwhelmingly positive.

As a result, Michelle Klem, 4-H Youth Development Specialist, presented

a Research Report on this study at the American Camping Association National Conference in Chicago, IL; and again at the National Association of Extension 4-H Agents National Conference in Milwaukee, WI. Louisiana State University Extension adapted the Missouri instruments and protocol and replicated the Camping Study amongst 4-H campers and their parents in Louisiana. The Missouri 4-H research report is due for publication in Camping Magazine, the publication of the American Camp Association. In addition, 4-H faculty and staff whose camps participated in the study were awarded the Excellence In Camping Teamwork Award at the North Central Region level for NAE4-HA. Nearly 400 campers and 100 parents were surveyed state-wide in 2006, replicating the 2005 study.

## COMMUNITY SERVICE

Learning about their community, and how they may help, is an important part of 4-H. The 4-H clubs are involved in many community service projects. The Busy Bees II club helped to raise money to pay for the sheep barn at the fairgrounds. The Lucerne and Kountry Kids clubs received a BOAC grant to build a play ground at the local community buildings. The Lemons 4-H club made gift baskets and visited the nursing home. The Sunshine Kids club held a canned food drive and also adopted a family for Christmas. Classic Kids club made Valentine's Day cards and delivered them to the elderly at the nursing home. All six of the clubs were involved in helping to raise funds for the 4-H Building at the county fairgrounds. As you can see the 4-Her's are very involved and learning that they can make a difference in their community.

## PUTNAM COUNTY HORSE CONTEST DAY



**Elizabeth, Ellen & Aaron Schnakenberg at Putnam County Horse Bowl**

The annual Putnam County Horse Contest Day was held in April on 2006. We had 15 participants from three surrounding counties as well as Putnam County. They participated in the following events; Horse Bowl, Hippology, Demonstrations, Power Point, Public Speaking, Drawing, Painting, Artwork, Essay, Photography and Instructional Video. The event was sponsored by donations. These donations totaled \$600 generated from over 25 different sponsors. This event is a volunteer-driven program that has proven to be successful over several years.

# 4-H and Youth Development (continued)

## REGIONAL & STATE HORSE BOWL PARTICIPANTS

Talon Henderson, Brandon Sands and Derek Tribble attended Regional Horse Bowl in Kirksville this year and the same three young men went on to participate in State Horse bowl in Columbia.

Putnam County is home to two of the five regional certified Horse Bowl and Hippology Contest coordinators. They are Ellen Schnakenberg and Melissa Henderson. These volunteers go above and beyond, giving of their time and talents to attend trainings and certification courses for 4-H Horse Events.

## PROJECT LEADER TRAINING DONE VIA ITV AND IN PERSON



**4-H Leader Training— L-R Kelly Valentine, Diane McClain, Tammy Head , Bobbi Lair, Susan Grimm, Melissa Schmidli, & Michelle Klem**

Volunteer education is an essential component in providing quality educational experiences in the 4-H program. 4-H is a volunteer-led organization, and Putnam County Volunteers are generally community-minded, caring individuals who provide much time and interest in developing youth who are caring, capable, competent, and contributing. With the many demands on our faculty, staff and volunteers' time, providing training locally is an asset and a benefit to our volunteers and our youth. For the second year in a row, 4-H Project Leaders received training via Interactive Television.

Several sites participated: Kirksville, Unionville, Kahoka, Palmyra, Eolia, Edina and UMC Campus. Eight adults and 3 teen leaders attended here in Unionville. Evaluations revealed that participants valued the sessions and the topics offered. Some of the topics included Risk Management, 4-H Literature, Working with groups of varying ages, Experiential Learning Theory, "What to Make for the Fair", and "Ethics in Competitive Youth Events."

## 4-H CLUB TREASURER'S TRAINING

As we all know, financial records are very important! Three of the six 4-H club treasurers attended a training program designed to build their skills and knowledge in record-keeping and reporting in 4-H. Through hands-on activities, they learned how to write checks and deposit slips as well as the importance of keeping accurate records in the Treasurer's Book.

## 4-H CLOVER KID DAY CAMP

Jessica Swiger, our 4-H Community Service Assistant who is a student at MU and worked in our office for the summer, hosted a Clover Kid Day Camp for any child interested between the ages of 5-7 years old. She had a "Pirates of the Caribbean" theme. 9 kids attended with all making pirate hats and going on a treasure hunt. To liven up the day her mother, Barbie Swiger, dressed as a Pirate and came to read to the kids. The weather didn't cooperate very well as it was 105 degrees which made the treasure hunt a little warm. However, the kids didn't want to leave due to the heat as they were having too much fun.



**Row 1-Mattie Newman, Desirae Rogers , Mary Butler and Ulysses Butler.  
Row 2: Jessica Swiger, Sara Webb, Kailee Sherer, Hunter Halley, Gus Valentine and Logan Penfield**

# Agriculture and Environmental Quality

Agriculture has always been an important part of Putnam County's overall economy. Livestock makes up the majority of the Agricultural income although other enterprises such as timber and row crops contribute as well. The goal of our agriculture educational programs offered through the University of Missouri Extension office here is to help producers become more competitive and increase the profitability of their operations while maintaining environmental quality. This goal is met through programs that educate producers on efficient production practices, marketing methods, alternative and value-added agriculture ventures, entrepreneurship, and general operation management.

Putnam County's Extension Information Night continues to provide all citizens a chance to learn about topics that are of interest to them. Many other programs are offered through our office that assist agricultural producers and homeowners alike. Academic support for these programming areas come from the MU College of Agriculture, Food, and Natural Resources in cooperation with Lincoln University, and federal, state, and county government partners. Other staff that offer programming and assistance in our county are:

Other staff: Jennifer Schutter, Horticulture Specialist headquartered in Adair County  
Chris Zumbrunnen, Livestock Specialist headquartered in Sullivan County  
Leon McIntyre, Agronomy Specialist headquartered in Linn County

## Impact in 2006

### FENCING ISSUES REMAIN "HOT" TOPIC IN MISSOURI

Fencing and boundary concerns remain on the top of many folk's minds here in Putnam County and many counties throughout the state of Missouri. Missouri's laws and traditions leave much to interpretation and lots of folks that buy land don't understand those things. Additionally, judges and attorneys do not get enough questions on the topic to become knowledgeable in this area either. During 2006 twenty-three (23) Putnam County persons attended programs on Missouri's fence and boundary law, including the high school Vo-Ag class.

University of Missouri Extension through Joe Koenen, Agricultural Business Specialist, helps facilitate these programs which provide an essential educational need in this area. Landowners are easily confused by the fact that the law is different depending on which county your land is located and that many issues regarding this law can be interpreted in different ways. New landowners don't understand that several of the traditions (example: a clear 10 feet on each side of the boundary line fence, right half of the boundary fence is your to maintain) are good ones even though they are not part of the law.

The main impact of this program continues to be that those who attend have a much better understanding of the law and how it impacts them as landowners. Since Missouri's law varies by county it is critical that they know what the exact law is in their county. It also brings many attendees that are new to Extension programs. One positive impact of the program is that many media (radio, newspaper and TV) outlets do follow-up interviews and programs on the topic. Another one is the hundreds of phone calls and e-mails responded to every year with specific fence and boundary questions.

Since landowners change on a regular basis, the need for this information will continue in the future. Extension has a guide on fence laws at <http://extension.missouri.edu/explore/agguides/agecon/g00810.htm> that has more specifics too.

### BEEF REPRODUCTION WORKSHOPS

Thirty nine producers (13 from Putnam County) attended one of three workshops held in cooperation with the MU Agriculture Experiment Station. Dr. David Patterson presented information on the latest research in estrous synchronization and the use of timed artificial insemination in beef cattle. The information presented assists producers in incorporating new reproductive technology into their genetic improvement program. In addition 78 producers attended one of the 8 hands on demonstration sessions held on estrous synchronization in beef cattle. These sessions provided producers with an opportunity to gain hands on practice with using some of the new synchronization tools.

# Agriculture and Environmental Quality (continued)

## LADY LANDOWNERS RECEIVE CRUCIAL INFORMATION AT WORKSHOP



Women Landowners are an audience with specific educational needs that are not always addressed. These women become the responsible party in a farming operation due to the death of their spouse, divorce, spouse having a time consuming off-farm job or due to the fact of their interest in the land. Twenty-four (24) persons from Putnam and Schuyler counties attended the Lady Landowners Workshop that was held on October 19<sup>th</sup> in Livonia. This meeting is a joint project between University of Missouri Extension, the Soil and Water District Boards (SWCD's), Natural Resource Conservation Service (NRCS) and the Missouri Department of Conservation staff in both Putnam and Schuyler counties.

The meeting allowed women landowners to hear information about farm leases, landowner liability concerns, cash rental prices and real estate values as

well as government programs that are available to them. These women feel more comfortable in asking questions in a group that is predominately female and that makes for better interaction as well. Comments such as "this information is so important for us to know" and "I had no idea there were so many things I needed to know" were made by the ladies in attendance. Two women that were landowners in the area came from Maine and Ontario, Canada for the program.

The Lady Landowners Workshops provide a chance to work together with other USDA agencies and showcases Extension to some individuals that are unaware of the scope of it. As a result of this program, two ladies enrolled in the Annie's Project series and two are interested in the new program for rural landowners.

## BEEF CATTLE AGE AND SOURCE VERIFICATION PROGRAM

In October 2005 Missouri was the first state in the U.S. to implement a Quality Systems Assessment (QSA) program allowing producers to sell source and age verified cattle with third party verification. Missouri is the second largest cow/calf producer in the U.S. and with programs such as QSA; Missouri will continue to be a supplier of high quality beef both in the domestic and global market places.

In order to be eligible for a supplier evaluation, a cow/calf producer's actual calving records defining the calving season must be available. Producers can enroll their cattle in one of the Approved Programs or as an independent producer under the Missouri Department of Agriculture's umbrella QSA program. Producers must agree to an on-site evaluation by a trained Supplier Evaluator who will review the producer's records to verify that they have the appropriate documents to prove the age and source of their cattle. Once approved, the producer is placed on the program's supplier list. Seven (7) Putnam County producers have received on farm evaluations from Extension Livestock Specialist Chris Zumbrunnen during the past year.

## MASTER GARDENERS BENEFIT COMMUNITY

Three Master Gardeners from Putnam County reported 145 hours of service and continuing education for 2006. Of that, 114 were service hours. The Federal Bureau of Labor Statistics reports the value of volunteer time is \$18.04. Using this figure, the Putnam County Master Gardeners volunteered \$ 2,056.56 worth of their time to projects benefiting Putnam County and its' residents. Volunteer service included assisting elderly residents with their yard work and garden; community beautification in a city park in Newtown-Harris and at the Putnam County R-1 School; public consultations in which they provided gardening advice and information; and providing plants to the Newtown-Harris FFA for their greenhouse class.

# Agriculture and Environmental Quality (continued)

## LIVESTOCK SYMPOSIUM PROVIDES UNIQUE EDUCATION

The Missouri Livestock Symposium has always provided some unique educational opportunities to area residents. Approximately Fifty-three residents from our county attended the Missouri Livestock Symposium in 2006. Total attendance is estimated at 1500. Despite the bad weather (ice and snow in many parts of Missouri and the nation), the Missouri Livestock Symposium was once again a huge success. Program highlights include:



**2006 Livestock Symposium held in Kirksville. Each year it is held the 1st Friday and Saturday of December at the Kirksville School**

- Nationally known speakers from 13 states shared information on important issues and topics to horse, beef cattle, sheep, meat goat, and forage producers. Programs for stock dog owners, gardeners, and those interested in conservation and wildlife topics were also provided.
- Over \$40,000 was raised to provide this programming
- A sold out trade show with over 80 booths displaying an array of agricultural and domestic products and services
- Over 130 supporters and donors
- 23 committee members from 8 counties invest countless hours to the planning and implementation of this event
- Over \$4500.00 in in-kind advertising contributed by radio and TV alone
- Missouri Arts Council grant of 3637.00 helped to support cultural aspects of the Missouri Livestock Symposium (in 2006 this included cowboy poet Baxter Black, master boot maker Joe Patrickus, and Will Rogers historian and impersonator Randall Reeder).

## SECOND ANNIE'S GROUP DONE INTERACTIVELY

Annie's Project is an educational program that was created specifically for farm women. The program was created by Ruth Hambleton, University of Illinois Extension, Farm Business Management and Marketing Educator, who was inspired by her mother's challenges and successes in agriculture. Annie's Project is a program that takes her experiences and shares it with farm women living and working in a complex business.

Two Annie's Project programs were held in the Northeast Region this fall. Some of the program was done via interactive television (ITV) so that speakers and expertise could be shared. This was the 1st time this program was done by ITV and although there were some challenges for the most part it went extremely well. The locations were Palmyra and Kirksville with 2 women from Putnam County attending. Twenty-five women attended the 6-part series in general agricultural education. Topics include: risk management, record keeping software, ownership of property, insurance, financial statements, spreadsheets, writing a business plan, estate planning, leases, communication issues, personality traits, and marketing.

Annie's Project provides farm women with the knowledge, skills, and abilities to make informed risk management decisions regarding their farm business operations. This will enable farm women to become better managers, and in turn, increase the viability of their farming operation. It also gives farm women an opportunity to network and interact with other women involved in agriculture. Instructors included: Darla Campbell, Joe Koenen, Karisha Devlin, Wendy Brumbaugh, and Al Kennett.

Some of the comments that those who attended gave were: "I was surprised by the amount of valuable information we were able to cover. I hear my husband discussing a lot of the material, but now I am better able to discuss farm plans and issues with him" and "I think any young (or otherwise) woman marrying a farmer should take this class!"

## BUSINESS "GOING TO THE DOGS"

Darla Campbell, Agricultural Business Specialist worked with three dog breeders in Putnam County in 2006 on production, pricing and marketing issues. All are licensed breeders who have between 20 and 80 head of breeding stock. All are women owned and managed enterprises who have discovered by building up their business over several years, that raising dogs is a viable way to stay on the farm. They have also realized that marketing is every bit as important as production.

# Agriculture and Environmental Quality (continued)

## BEEF CATTLE ARTIFICIAL INSEMINATION (AI) SCHOOLS

Due to increased demand for instruction in artificial insemination of beef cattle, three classes of this popular annual program were held. These classes were held from 5:00 pm to 10:00 pm for 3 evenings allowing producers to spend time in the classroom to learn the basics of beef cattle reproduction and artificial insemination techniques. They spend an equal amount of time practicing these techniques on live cows. The school is done in cooperation with the MU Agriculture Experiment Station and Accelerated Genetics. Three full classes each consisting of 12 students each participated in the 2006 sessions including 3 from Putnam County. There is an overwhelming demand for this type of training and additional schools will be held in 2007.

## UPDATES DONE FOR BEEF-FORAGE PRODUCERS

North Missouri is well suited to beef cattle and forage production and the majority of our producers have those enterprises on their farms. Lower cattle prices and increasing cattle and forage production costs resulted in the local Agricultural Extension staff discussing the need for an update series for farmers in our area.

Twenty-nine (29) producers attended 5 meetings held in Linn, Macon, Putnam, Randolph and Sullivan counties in the Northeast Region this fall. Topics presented at the meetings were “Getting More Bang for Your Fertilizer and Chemical Dollars” by Leon McIntyre, Agronomy Specialist; “The Beef Cattle Business – What Does the Future Hold?” by Joe Koenen, Agricultural Business Specialist and “By Product Feeds in Beef Cattle Rations” by Chris Zumbrunnen, Livestock Specialist.

The turnout was less than hoped for, mainly due to competition with the Saint Louis Cardinals playoff run in all but Randolph County. However, 21 of the 29 attended in Macon and Randolph counties where all 3 of the Specialists are relatively new to those counties and that was very positive. Interaction and questions asked were very good in all the meetings so all that did attend felt that the information was worthwhile.

## EXTENSION IN PUTNAM COUNTY IS THE PLACE TO FIND ANSWERS



Agricultural Extension assists local citizens in a wide variety of ways throughout the entire year. One way in which citizens are kept updated is by a local weekly column written by Joe Koenen, Agricultural Business Specialist as well as a weekly radio program from Kirksville that several staff contribute to. We also send out a bi-monthly Ag newsletter that goes to over 350 landowners. I also do TV interviews designed to keep county residents informed. Putnam County’s web site (<http://extension.missouri.edu/putnam>) also contains useful information (testing services, other links) as well as an upcoming events calendar.

Our programs (many of which are highlighted in this report) are designed and delivered to meet the needs of our citizens too. Private pesticide training was done with an afternoon and evening session this year to allow attendees to choose the best time for them. Fourteen persons attended those 2 sessions. The county’s **Extension Information Night** continues to draw large crowds and provides a good overview of programs as well as staff that cover the county. Programs in 2006 included “growing great tomatoes”, “economical pasture weed control”, “the new Medicare drug plans” and “the new farm bill”. 2007’s program will be done in cooperation with the Soil and Water Conservation District (SWCD) board in an attempt to reach more people.

Finally, hundreds of questions and referrals are handled in the office each year. Questions on “is the carbon credit being offered to farmers a good deal?” to “where can I get my water tested” to “who can test paint for lead content?” are just a small sample of the issues that people turn to our office for help on. We also provide essential services such as soil and manure sampling, insect, disease and weed identification and 9-1-1 driveway markers to name a few. We’re here to serve our citizens in whatever way we can so stop by the office, call or e-mail us if we can assist you!

# Business Development

Business specialists work to make Missouri's businesses successful by helping identify problems and providing information and training. Specialists have access to a broad range of university and governmental resources including faculty experts, research centers and the library system. Program topics and areas of assistance include: pricing your product, improving business management, solutions to specific problems, pre-business counseling, new technology application, financing small businesses, business feasibility studies, product diversification, new business start-up, sources of credit and financing, increasing sales, advertising and sales promotion, market research, record keeping and accounting, financial statements, census data, personnel, inventory control, purchasing, credit and collections, strategic marketing, customer service and non-verbal communications.

In Putnam County, during 2006, Business Development Program Specialists and business counselors with the Missouri Small Business Development Centers assisted 10 clients and their companies with business start-up and business. This does not include business questions on financing and other topics that were directed to specific lending institutions and governmental agencies.

Business staff: Wendy Harrington, Business Development Specialist headquartered in Monroe County

Some of the specific Business programs in Putnam County this year included:

## Impact in 2006

As entrepreneurs and innovators, Missouri's small businesses are becoming a more diverse group that continues to make the state's economy productive. There are approximately 500,000 small businesses in Missouri. Nearly 98 percent of all businesses with employees are categorized as small businesses. In assisting the owners and managers of those businesses, MU Extension contributes to a county's economic development and the well-being of its citizens and communities.

In Putnam County, during 2006, business development program specialists and business counselors with MU Extension, Missouri Small Business Development Centers (MO SBDC), Missouri Procurement Technical Assistance Centers (MO PTAC), Missouri Small Business and Technology Development Centers (MO SBTDC)—including the MoFAST program, and the Missouri Market Development program served 10 people and their companies with business start-up and management counseling, training, and other assistance.

Overall, the University of Missouri's Business Development Programs (BDP) served 11,176 people and their businesses state-wide. The total impact for all businesses assisted by the BDP was:

- New jobs: 6,054
- Sales increases: \$168,908,759
- Government contracts: \$186,010,945
- New businesses: 83
- Jobs retained: 570
- Loans and investments in business: \$73,666,326
- Businesses turned around or failures prevented: 18
- Acquired assets: \$24,863,597
- Government investment in commercialization: \$8,720,277 in SBIR proposals submitted.
- Clients/companies receiving business counseling: 3,540
- Business training attendees and conference participants: 6,048
- Information transfers: 1588

The business development faculty contributing to these business successes are from the programs identified above. These staff have regional and statewide assignments and work with businesses in all counties across the state.

# Business Development (continued)

**THE BUSINESS DEVELOPMENT PROGRAM DELIVERY NETWORK INCLUDES** 10 Business Development Specialists headquartered at University of Missouri Extension centers; the University of Missouri campuses at Columbia, Kansas City, St. Louis and Rolla; and state colleges and universities across Missouri. The named programs delivered through this network include:

**Missouri Small Business Development Centers (MO SBDC)** – Funded by the U.S. Small Business Administration, this \$1.6 million award is matched on the local level by state university hosts and private sector partners. Services include individualized business counseling and a wide variety of educational opportunities.

**Missouri Small Business Technology Development Centers (MO SBTDC)** – Some centers throughout the state are staffed with specially trained counselors who can assist high-technology and high-growth firms with a variety of management, production, financing, technology development and commercialization issues. One of the products offered through those centers is the MoFAST SBIR/STTR assistance. Specialists in this area work with university faculty and other innovators to win awards in support of the commercialization of technology.

**Missouri Market Development Program** – This program, which is funded at \$100,000 by the Environmental Improvement and Energy Resources Agency via the Missouri Department of Natural Resources, helps business owners find markets for recycled materials and helps other businesses in securing funding for manufacture of new goods using those recycled materials.

**Career Options** – Improving individual capacity is the focus of the MU Extension Career Options program, which is funded through a partnership with the Missouri Department of Economic Development Workforce Development unit. This program assists displaced workers and others in many ways, including through the exploration of business ownership and career repositioning following company closings, layoffs and other employment-related changes.

## Contact Information

Wendy Harrington, BD Specialist  
Monroe County Extension Center  
208 N Main  
Paris, Missouri 65275  
Phone: 660-327-4158

Visit the state business development program website at [www.missouribusiness.net](http://www.missouribusiness.net)

## **VOLUNTEER INCOME TAX ASSISTANCE (VITA) PAYS DIVIDENDS IN PUTNAM COUNTY**



**Connie Hunt, has been our VITA Volunteer for several Years with Cathy Oesterling, Family & Financial Specialist & Crystal Perkins looking on.**

For the 2005 income tax season, 127 taxpayers received approximately \$205,300 in refunds in Putnam, Sullivan and Linn Counties. This does not include the amount saved as the result of the free tax preparation service. Forty-one taxpayers requested direct deposit which means the return was deposited within a week to ten days.

The Putnam County Community Action Agency and University of Missouri Extension staff, Cathy Oesterling, Family Financial Education Specialist, teamed up in an effort to increase the number of families who are eligible to take advantage of VITA services as well as to provide a learning experience for them.

Educational components were developed and distributed at the VITA site. One of the main objectives of the program is to link VITA clients to Extension programs across the spectrum. The packet included techniques for getting the most from your tax credits.

This program effort is offered through the Missouri Taxpayer Education Initiative (MoTax).

The VITA program provides a valuable service to rural, low income families with children who are eligible for EITC. This program can also be an important economic development tool for communities.

# Human Environmental Sciences

Helping Missouri families continues to be a high priority to all of us and the University of Missouri Human Environmental Science program. We are committed to creating programs to improve the state of Missouri families. Following are samples of some of the programs and activities that were offered in 2006 to improve family life in Putnam County. Many programs such as the ones listed below as well as many others are offered throughout the Northeast Region of Missouri by dedicated specialists who want to help people learn ways to be self-directive and who care about what happens to families.

Staff with Human Environmental Sciences responsibilities in Putnam County are:

Nancy Flood, Family and Financial Education Specialist headquartered in Putnam County  
Cathy Oesterling, Family and Financial Education Specialist headquartered in Putnam County  
Jane Hunter, Human Development Specialist headquartered in Macon County .  
Judy Soper, Nutrition and Health Education Specialist headquartered in Scotland County

Examples of the Human Environmental Sciences programs in Putnam County this year included:

## Impact in 2006

### BUILDING STRONG FAMILIES (BSF) STRENGTHENS FAMILIES



“I have learned so much and have enjoyed all this information. I will use all to hopefully make a better family.” This was a comment of a parent who attended the *Building Strong Families* (BSF) series held in Unionville. Twenty six (26) parents participated in two BSF workshops held in the summer and fall of 2006.

The BSF series was designed to help families identify their own strengths and learn skills to build on those strengths. It was developed by University of Missouri Extension specialists and based on a simple philosophy that is supported by empirical research.

The series included topics on family strengths, positive discipline, building self esteem, goal setting, foods & nutrition as well as effective communication skills.

Parents taking part in the four workshops expressed the importance of the information as well as the need for learning about parenting skills. Most participants indicated they plan to implement the concepts learned.

Cathy Oesterling, Family Financial Education Specialist, from Unionville provided the leadership for this program. Jane Hunter, Human Development Specialist, Macon County, assisted with the instruction of the summer series. The fall series was sponsored by the Putnam County R-1 Schools as well as Putnam County University of Missouri Extension. Diane McClain, Elementary Counselor, assisted with the instruction of that series. The Unionville Methodist Church allowed the use of their facility for the event.

# Human and Environmental Sciences (continued)

## EXTENSION PROVIDES QUALITY TRAINING FOR EARLY CARE EDUCATORS

University of Missouri Extension plays a key role in training early care and education providers in Missouri. The research indicates the more training a child care provider has the higher the quality of care will be provided to the children. Therefore, several of the Extension Specialists in NE Missouri are registered with the “Opportunities for Education Network” at the University of Missouri to be approved trainers.

Jane Hunter, Human Development Specialist, is one of those specialists with a background in early care and education. A substantial training was held in Putnam County this past year to assist child care providers to obtain training and clock hours of education required by the Bureau of Child Care Licensure in the Department of Health and Senior Services.

A major training was held Saturday, December 16, for child care providers needing training hours before the end of the year. Six hours of training were held at the Courthouse in Unionville. Nine (9) child care providers were in attendance. The three programs provided were “Making Math Fun,” “Science and Conservation,” and “Music and Movement.” The programs included activities and resource materials from the Pre-K Standards as prescribed by the Department of Elementary and Secondary Education. Each child care provider received a packet with a lesson plan for each of the program areas, resource materials to further research and use, and participated in interactive activities throughout the day to practice what was learned. Participants also made teaching materials to take back to their programs. Evaluations indicated it was a beneficial day.



Cathy Oesterling, Family Financial Education Specialist is pictured with Jessica Jones and her children, who was the lucky winner of a \$50 Gift Certificate for attendance efforts made to the Putnam County Building Strong Families Series.

**BUILDING  
STRONG  
FAMILIES  
PARENTING  
CLASSES**

## RENT SMART ASSISTS PEOPLE

The Rent Smart program is to be part of the Green Hills Community Action Agency’s *Tenant Based Training Education Program*. As such, the GHCAA, UO/E, the Housing Assistance Council (HAC), Section 8 Program, and other organizations will join together to develop a program to teach tenants how to be a good tenant.

This program is originally from University of Wisconsin Extension. The program includes lessons on: developing an income and spending plan, finding a place to live, checking out apartments and landlords, understanding rental agreements, communicating with your landlord and neighbors and legal issues related to renting and home ownership.

Twelve (12) persons from Putnam County attended this training in September. A couple follow-up calls have been received as a result of the program.

# Human and Environmental Sciences (continued)

## HOME WEATHERIZATION SERVES CRITICAL NEED

Saving energy is a critical concern, especially for individuals and families on fixed incomes. Twenty-nine (29) people attended 2 weatherization sessions held in Putnam County in 2006. The program starts with each participant signing in and receiving a packet of materials. Group interaction is a major part of the program so attendees can learn from each other as well as from the speaker.

A walk through of the interior of the building, then around the outside of the building is done at the beginning of the program, pointing out what to look for on and around doors, windows, and foundations. The purpose of the walk through inside and outside is to give the participants visual reference points for later in the program while going through the packets and looking at the various types of weather-stripping.

The next part of the program is the packet. As mentioned above, a packet of information is given to all participants, including copies to the managers of the agencies. These packets contain guide sheets with many illustrations (a preferred method by myself and necessary due to some of the audience) for weatherizing various parts of the home; hands-on examples of tools, weather-stripping, caulk, etc. is made available. Several illustrations are given as well as prices of weatherization materials so that all in attendance can better understand.

The Green Hills Community Action Agency has their participants take home a sheet for documenting their utility costs and usage once the kits are installed. They are to compare it to last year's usage and costs. Then they sign for their kit and take it home.

## NANCY FLOOD RETIRES AFTER 28 YEARS OF SERVICE

On Friday, December 15<sup>th</sup> an open house was held in honor of Nancy. Nancy retired from the University of Missouri Extension Service on December 31st after 28 years of service. Nancy started her Extension career in the Kansas City area before she and her husband John moved to Seymour, Iowa. She returned to work for Extension in 1981 this time in Unionville. Nancy has provided numerous classes in the community through the years in financial issues such as Women and Money, Time Management, Legal Checkup, Women's Financial Information Program (WFIP) and Estate Planning just to name a few. Nancy was instrumental in starting and continuing a very active Experience in Community Enterprise and Leadership (EXCEL) program in Putnam and Sullivan counties. She has coordinated 5 groups of EXCEL in Putnam County in the years of 1991, 1993, 1997, 2002 and 2004 she also coordinated her first EXCEL youth group in 2004 in Putnam County. In 1999 she held an EXCEL in Sullivan County. EXCEL is a program that helps develop local leaders with a course that is geared toward issues faced in the local community. Several of the EXCEL Graduates are leaders in our community today due to the leadership skills that was strengthened in this course. Some of the EXCEL groups still get together every year to reminisce and share new ideas that could help in Putnam County. EXCEL has been a rewarding experience for everyone involved. Nancy has touched several lives in Putnam County with her 28 years of Extension programs and we are grateful for her skills.



Nancy Flood pictured here with her MU tiger retirement cakes.

# Food and Nutrition Education Program

The Food and Nutrition Education Program (EFNEP) provides information on nutrition, food safety, and physical activity for lifelong health and fitness to low income adults and youths.

Nutrition education for youths provides information in kid-friendly terms and lessons with hands-on activities. Activities include opportunities for taste-testing healthy foods and practicing skills that lead to good health. Education for adults includes nutrition, food safety, physical activity, and food resource management.

Staff with Food and Nutrition Education (FNEP) responsibilities in Putnam County are:

Donna Haley, Nutrition Program Assistant headquartered in Sullivan County

## Impact in 2006

University of Missouri Extension Family Nutrition Education Programs (FNEP) reached 138 low-income participants with nutrition education in Putnam County during 2006. FNEP provides information on nutrition, food safety, and physical activity for lifelong health and fitness.

Nutrition education for youths provides information in kid-friendly terms and lessons with hands-on activities. Activities include opportunities for taste-testing healthy foods and practicing skills that lead to good health. Education for adults includes nutrition, food safety, physical activity, and food resource management.

Evaluation data collected across the entire state reflects the positive impacts that occur in every county with FNEP. Within FNEP are two key programs, each with its own system for evaluating impact: the Family Nutrition Program (FNP) and the Expanded Food and Nutrition Education Program (EFNEP).

For youths who participated in FNP, results summarized for the state revealed the following positive impacts:

Two thousand nine hundred fifty-six (2,956) teachers whose classrooms participated in FNP gave us feedback\*. Here is what the teachers told us:

- 97% want the program again
- 97% said class response was excellent or good
- Most enjoyable parts of the program: activities, games, and tasting food!
- 99% (2,916 teachers) reported one or more changes in students after FNP.

<b>Student changes reported by teachers</b>	
<b>Student changes</b>	<b>Percent of teachers who reported each type of student change</b>
More aware of nutrition	95%
Make healthier meal and/or snack choices	62%
Eat breakfast more often	42%
More willing to try new foods	66%
Improved hand washing	82%
Improved food safety other than hand washing	34%
Increased physical activity	47%

\*Evaluation data was collected on students who participated in a variety of curricula from Pre-Kindergarten through Grade 12.

# Food and Nutrition Education Program (continued)

Putnam County Teachers' Changes (self-reported)		
Percent of teachers who made each type of change	Percent of teachers already practicing the behavior	Percent of teachers who model or talk about the behavior in front of students
45% More aware of nutrition	50%	68%
38% Make healthier meal and/or snack choices	53%	67%
25% Eat breakfast more often	59%	49%
30% More willing to try new foods	55%	56%
25% Improved hand washing	71%	70%
27% Improved food safety other than hand washing	65%	44%
29% Increased physical activity	49%	54%
44% Make/offer healthier food choices for students	36%	

For adults who participated in EFNEP, results summarized for the state revealed the following:

## Impact Upon Graduation

### Food Safety

- 48% of participants more often followed the recommended practice of not thawing foods at room temperature

### Managing Food Dollars

- 50% of participants more often planned meals in advance
- 44% of participants more often compared prices when shopping
- 48% of participants more often used a list for grocery shopping
- 34% of participants less often ran out of food before the end of the month

### Healthy Food Choices

- 49% of participants more often thought about healthy food choices when deciding what to feed their families
- 38% of participants more often prepared foods without adding salt
- 61% of participants more often used the "Nutrition Facts" on food labels to make food choices
- 41% of participants reported that their children ate breakfast more often

Donna Haley is the Nutrition Program Assistant (NPA) for Putnam County. For 2005/06, Donna reached a total of 138 students in Putnam County. Positive teacher and student feedback keep the Family Nutrition Program coming back year after year impacting participants to understand and apply the importance of healthy nutrition and physical activity habits in their lives beginning at an early age. "Success Stories" are comments and observations made by teachers, students, parents and the NPA themselves that are shared throughout the State so others can hear first hand what is being said about the program. Here are some examples:

- "My students were excited everyday to have Mrs. Haley come. They really seemed to learn a lot and they paid attention!"
- "The students really enjoy the program. It's a great way for the kids to learn about nutrition. Donna works well with the students."
- "Mrs. Haley did a fantastic job including my special needs students."

# Special Projects and Programs

## COUNCIL YEAR INCLUDES WORKING ON PROGRAM PLAN AND OTHER CONCERNS

2006 was a very busy year for the Extension Council and Office as they worked on several critical projects. The first part of the year the council worked on the plan of work for the next 4 years. The plan of work sets the programming priorities for staff members that work in our county. The council came up with several key areas that are to be addressed.

The next project is the long-term improvements and financial health of the 4-H Building. The building, which was built in 1963, needs some major capital improvements but funds are a real problem. The 4-H Building Fund Committee is responsible for the oversight of the building and has done several fund raising projects during the year to help with funds. Grant funds were also used during the year to begin drainage work on the east side of the building. This is designed to assist in maintaining the structure itself. A long-term plan is being developed as well. The council will continue to assist the 4-H Building Fund Committee with this project.

A unique project the council and County Program Director and staff were involved with this year was to update the office history. A group of persons active in Extension programs for many years were invited to look over pictures that were taken from the 1930's to the present. Most of them didn't have names or places on them so the group was asked to assist with that task. Many pictures were identified and the attendees had a great time reminiscing. They requested getting together another time and inviting some additional people to identify more pictures.



**L-R– Judy Robinson, Ruth Whitacre, Hazel Funnel, Mary Sell, Cheryl Minear, & Joe Koenen, Agri-Business Specialist & County Program Director for Putnam County Extension.**

**David Hyle (shown) along with his family are shown digging out old drain tile at the 4-H Building to replace with new.**

**This is one of the first improvements planned for the building that was built in 1962 by 4-H families & Feeder Calf cooperators. They did this by feeding out calves bought at the yearly Cooperative Feeder Calf Sale and selling them a year later and giving the profit to the 4-H Building Fund.**

**Another way funds was raised for the building was the Fair Board would pay the 4-H kids to perform one night at the Putnam Co Fair for money that would have been spent on outside entertainment.**



## Special Projects and Programs (continued)

The University of Missouri Extension staff are seen as valuable resources to the Putnam County community. Although the staff headquartered in Putnam County specialize in Financial Education and Agriculture Business, they have been called upon to lend their expertise in the facilitation of projects that will benefit county residents in other ways. Here are a few examples of joint effort programs that involved community wide support and the expertise of several agency people and other individuals.

### PUTNAM COUNTY FAIR BOARD

Joe Koenen & Mary Oden represent University of Missouri Extension on the Putnam County Fair Board. Joe contributes leadership for many of traditional livestock events as well as organization of entertainment. Mary provides leadership for the 4-H events and is responsible for the 4-H projects in the building. Annette, Cathy and Nancy assist the fair in many ways as well to help make the fair the best event possible.

### PUTNAM COUNTY EXTENSION PRESENTS FYI AT THE P. C. FAIR



Jane Hunter with her puppet presentation for FYI at PC Fair

The Putnam County Fair is the largest annual event held in Putnam County with attendance running over 15,000 at a minimum. Because of that, it is an excellent forum to do some programming as well as public relations. Over 100 participants gathered to hear continuing education program (known as F.Y.I. or For Your Information) this year. The sessions, planned each morning and afternoon, offered fair-goers an opportunity to get off their feet and learn something new. Nancy Flood and Cathy Oesterling, Family Financial Education Specialists, facilitated the programs.

Presenter and topics were as follows: Ericka Klingner, C2000 Prevention Coordinator, Regional Support Center on "Meth Awareness"; Trish Wendt, Barnes Greenhouse in Trenton on

"Perennials for Fall Plantings", Jennifer Schutter, Horticultural Specialist, University of Missouri Extension, on "Gardening" Judy Soper, Nutrition & Health Education Specialist on "Secrets of Feeding A Healthy Family" and Jane Hunter, Human Development Specialist, hosted a "Puppet Show...Are You Talking to Me?" Putnam County Extension has held FYI Sessions for the past several years with lots of up to date topics featured each year. Hands on sessions are always popular.

### KEEPING VOLUNTEERS AND PROFESSIONALS UPDATED

One of the ways University Extension serves the county is through training and updating folks. This is done in many ways, including ITV which is important in our county due to our distance from the University campus in Columbia. Keeping professionals and volunteers up-to-date is crucial to everyone who lives and works in our area.

Training was provided in 2006 to volunteer firefighters, medical personnel and veterinarians as well as others. In addition, residents are enrolled in high school (GED) and University classes through correspondence courses or on the Internet. These are all in addition to the traditional Extension programs held in the county.

Finally, the loss of John Ballard, governmental specialist, has caused a void with governmental entities throughout Missouri as well as in our county. Joe Koenen and the office assists with these questions as much as possible, including working closely with a cemetery board in the past year. A new local government staff group is available to assist with these types of questions and the University is moving forward to replace the governmental program that John had handled so well before and after his retirement.

# Putnam County Extension Council

## Chairman

Connie Noland, elected member, term ends 2008

## Vice Chairman

Steve Harlan, elected member, term ends 2007

## Secretary

Passion Wyant, elected member, term ends 2008

## Treasurer

Michelle Rinehart, elected member, term ends 2007

## Other Members:

Gary Webber, elected member, term ends 2006

Kelly Valentine, elected member, term ends 2007

George Head, elected member, term ends 2008

Rusty Sands, elected member, term ends 2008

Marla Fernandez, elected member, term ends 2007

John Freihaut, elected member, term ends 2007

Jean Pratt, elected member, term ends 2008

David Hyle, elected member, term ends 2007

Doug Norris, elected member, term ends 2008

Brent Minear, appointed member, Putnam County Commission

Gary Davis, appointed member, MFA

Becky Knight, appointed member, Farm Bureau

## Youth Member:

Dalton Hyle

## Unique partnership

Putnam County's University of Missouri Extension Council is a full partner with Missouri's land-grant universities to deliver high-quality education and research-based information that helps people solve real-world problems and take advantage of opportunities. Council members:

- Work with extension specialists to provide the county with quality educational programs;
- Manage finances of local extension operations;
- Provide personnel to carry out extension activities; and
- Elect and organize the local extension council.

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## PUTNAM COUNTY COMMISSION

Charlie Fowler     Presiding Commissioner

Brent Minear     Eastern District Commissioner

Gerald Owings     Western District Commissioner



Putnam County Courthouse

# The University of Missouri Extension Center in Putnam County

## **Putnam County Extension Center is located at:**

1601 Main Street  
Courthouse Room 104  
Unionville, MO 63565  
(Middle of the square)

### **Office hours:**

Monday - Friday  
8:30 a.m. to 12 noon, 1 to 4:30 p.m.

## **Other staff serving Putnam County Citizens**

*Regional Director*  
**Soneeta Grogan**

*TCRC Coordinator*  
**Kevin Baiotto**

## **State, Federal and County Funding for Extension**

University of Missouri Extension programs in Putnam County are funded by Putnam County, state and federal appropriations. Local funding for support of the Putnam County Extension Center is provided by the Putnam County Commission. They provide office space, funds for office expenses, clerical salaries and travel expenses of extension specialists who conduct educational programs in the County.

Special acknowledgement and appreciation is given to the Putnam County Commission for their continued financial support.

## **University of Missouri's Contribution to County Extension Program**

University of Missouri provides salaries and benefits for three professional staff members and one youth program assistant headquartered in Putnam County.

The University provides in-service training expenses, including travel and lodging for staff, postage for staff communications and matching funds for technology equipment.

In 2006, the University of Missouri provided support to the Putnam County Extension program valued at over **\$143,000**.

## **County Reaps Return from Financial Support of Extension Programs**

In addition to the direct support from the University of Missouri, Putnam County benefits from the volunteer efforts facilitated by the Extension staff.

In 2006, volunteers donated over 13,510 hours of their time to Extension-led projects in the county – a value of over \$212,240 (Points of Light Foundation).



**Newly elected 2006 Putnam County Extension Council members, George Head, Jean Pratt & Passion Wyant are being sworn in by County Clerk Sue Ann Varner.**

# 2006

## Financial Statement

	<i>County Funds</i>	<i>Council Generated Finds (soil lab, etc.)</i>	<i>Grant Funds</i>
<b><u>REVENUE</u></b>			
Beginning Balances	<\$ 1,775.00>	\$10,375.75	\$2,602.74
County Appropriations	\$ 27,500.00		
Non-credit Course Fees		\$ 1,005.75	\$ 791.00
Other Fees (copies, etc.)	\$ 335.02	\$ 2,359.40	\$ 666.00
Donations	\$ 934.55	\$ 4,371.75	
Misc. Income (P C Fair, copies)	\$ 1,500.00	\$ 356.00	
Balance Transfers (Other Accts.)	\$ 2,565.08	<\$ 2,035.08>	<\$ 530.00>
<b>TOTAL REVENUE</b>	<b>\$ 31,059.65</b>	<b>\$16,433.57</b>	<b>\$ 3,529.74</b>
<b><u>EXPENSES</u></b>			
Secretary Salary	\$ 19,312.43		
Council Paid Benefits	\$ 2,086.81		
Clerical Assistance	\$ 1,380.60	\$ 300.00	
Non-payroll Fees (instructors, etc.)		\$	\$ 125.00
Travel	\$ 3,602.80	\$ 975.80	\$ 110.40
Postage	\$ 7.80	\$ 155.50	
Telephone	\$ 1,547.83		\$ 3.65
Supplies and Service	\$ 636.38	\$ 2,429.31	\$1,463.64
Postage Meter Rental	\$ 300.00		
Insurance (Office Contents, Bond)	\$ 405.00		
Miscellaneous (Internet, audit, etc.)	\$ 302.00	\$ 352.75	\$ 680.75
Copy Machine Lease	\$ 960.00		
Soil Test Expenses		\$ 1,297.50	
Publications		\$ 397.00	
Furniture and equipment	\$ 518.00		
<b>TOTAL EXPENSES</b>	<b>\$ 31,059.65</b>	<b>\$ 5,907.86</b>	<b>\$ 2,383.44</b>

### CLOSING BALANCE

#### **OTHER FUNDS ACCOUNT BALANCES**

Center Operations (Penalty Mail)	\$ 2,107.46
Short Course	\$ 2,258.27
Resale & Services	\$ 1,562.64
Soil Testing	\$ 1,128.69
EXCEL	\$ 1,776.32
Women & Money	\$ 3,687.52
Restricted Grants & Contracts	\$ 1,721.58

If you have questions or comments contact:  
 Putnam County Extension  
 Courthouse Room 104  
 Unionville, MO 63565  
 660-947-2705  
 putnamco@missouri.edu