Grow Your Farm

Participants will have an opportunity to:

- Tap into the knowledge of skilled, innovative farmers.
- Network with other farmers and make friends.
- Learn critical farm management skills such as creative financing and innovative marketing strategies.
- See local farming practices being used on real farms under a variety of conditions.
- Learn to view a farm as an interconnected system and learn how goals determine farming practices.
- Craft a tailor-made farming and business plan.
- Meet farmers who have diversified their products.

Register through
Jefferson County Extension
301 3rd St. * Hillsboro, MO 63050
636-797-5391 * Fax: 636-797-9074

For more information contact:
Debi Kelly, Horticulture/Local Foods Specialists
Phone: (636) 797-5391
Email: kellyd@missouri.edu

If you need special accommodations because of a disability, or if you need materials in an alternative format, please inform the office immediately.

8 Session Program
2 Farm Tours
January 25, 2016 through March 14, 2016
6:00 pm—9:00 pm

Location
Jefferson County Extension
301 3rd Street * Hillsboro, MO 63050

Tap into knowledge to create an innovative and successful farm business.

Tools for Beginning & Established Farmers
Training and support for beginning farmers and others who want to evaluate and plan their farm enterprise. Participants will attend a set of practical seminars and field days to learn and network. Instructors and farmers teach the sessions.

- Build networks
- Create a mission
- Set goals
- Plan for profit
- Explore new agricultural alternatives
- Study practical legal issues
- Tour farms
- Gain technical advice
- Learn sustainable practices
- Obtain new resources

**SCHEDULE**

**Session 1**
**Identifying Values & Creating Goals**
**Monday, January 25**
Debi Kelly, Horticulture/Local Foods Specialist, MU Extension
Farmer presenter – Matt Crull, Dittmer

**Session 2**
**Walking the Farm**
**Monday, February 1**
Charles Ellis, Ag and Natural Resources Engineer, MU Extension
Farmer presenter – Cyndi Rousan, SWCD/NRCS

**Session 3**
**Assessing Opportunities**
**Monday, February 8**
Joyce Rainwater, Small Farm Outreach Worker, Lincoln University
Farmer presenter – Such and Such Farm, Desoto

**Session 4**
**Planning the Farm**
**Monday, February 15**
Karen Davis, Horticulture Specialist, Lincoln University
Farmer presenter – Miranda Duschack, Urban Buds

**Session 5**
**Keeping Track of Finances**
**Monday, February 22**
Pablo Arroyo, Business Specialist, MU Extension
Farmer presenter – Amber Henry, Henry Meat Company

**Farm Tour**
Saturday, February 27
Henry Family Farm, De Soto

**Session 6**
**Marketing Farm Products**
**Monday, February 29**
Debi Kelly, Horticulture/Local Foods Specialist, MU Extension
Farmer presenters – Eva Christ, Sandy View Acres; Amber Henry, Henry Meat Company; Harold Hamby, LaChance Winery

**Session 7**
**Rural Legal Issues**
**Monday, March 7**
Debi Kelly, Horticulture/Local Foods Specialist, MU Extension
Farmer Presenters – Steve Sikes, Jefferson County Health Department

**Farm Tour**
Saturday, March 12
EarthDance Farm

**Session 8**
**Farmer Presentations**
**Monday, March 14**
Debi Kelly, Horticulture/Local Foods Specialist, MU Extension
Potluck dinner and graduation

Program Specifics
Who: Prospective farmers, beginners with limited experience and experienced farmers who want to make a “new beginning” with alternative methods.

Fee: $300 per farm business (2 people)
Fee includes seminar materials, speakers, and light refreshments.

**Registration Deadline:**
**Wednesday, January 20, 2016**
(Enrollment limited to 20 farms)

Name ____________________________________________
Address __________________________________________
City ______________________________________________
State ___________ Zip ___________
Phone ____________________________________________
Email ____________________________________________

Make check payable to: Jefferson County Extension and return with registration form to:

Jefferson County Extension
P.O. Box 497
Hillsboro, MO 63050

Unless otherwise noted regular sessions will be held 6:30 p.m. to 9:00 p.m.