Thank you citizens of Holt County for your support, volunteer time and financial help!
December 2009

Dear Members of the County Commission and the Community:

As we approach the end of another year and the beginning of a new year, I want to thank you for the support you have given to your local University of Missouri Extension Center during these difficult economic times. Your partnership with federal and state government and many other entities through MU Extension has made it possible for:

- Young people to learn life skills that make them contributing, caring members of the community; prepare them with science-based education for higher education and careers of the future; and help them avoid risky behaviors.
- Aspiring entrepreneurs and existing businesses to be more efficient and profitable, thereby helping to strengthen the local economy.
- Farmers and agribusinesses to incorporate new, research-based production techniques and best practices into their operations to improve their bottom line while protecting the environment.
- Families to learn and engage in healthy nutrition, fitness and lifestyle behaviors, which also help them reduce medical costs.
- Firefighters, nurses, law enforcement officers, teachers and others maintain and upgrade their professional skills and certifications.
- Communities to develop local leaders and deal with critical issues in a non-biased, neutral way for the public good.

The funds invested in MU Extension are well-managed. $11 million in county council funds, combined with other public and private funds, allow us to deliver $99 million worth of educational programs statewide. While the methods for delivering educational programs continue to evolve – including the Web, videos, social networking media, print materials and face-to-face meetings – the core of MU Extension’s mission remains:

“...to improve people’s lives, communities and the economy by providing Relevant, Responsive and Reliable Research-based education.”

If you have suggestions for how MU Extension can better serve your needs, please contact me or your local extension center.

Sincerely,

Vice Provost and Director
Extension’s Programming Efforts Begin with Grassroots

The University of Missouri Extension council and staff would like to thank the Holt County commissioners for the support and funding for programs during this past year. The council and staff continue to work diligently to meet the local county needs and provide research-based education and research.

Our primary efforts are agriculture which is an economic driving force in the county. Youth and 4-H members are our future citizens of our county. Community development focuses to help communities seize opportunities for a successful future. And lastly, strong families are needed to provide support for children and social fabric for community.

The mission of the University of Missouri Extension, a partnership of the University of Missouri campuses, Lincoln University, the people of Missouri through county extension councils, and Cooperative State Research Education and Extension Service of the U.S. Department of Agriculture, is to “serve Missouri by extending the unbiased research-based knowledge and problem-solving resources of the University of Missouri and Lincoln University to focus on high-priority needs of people throughout the state.” Both the University of Missouri and Lincoln are Missouri’s two land-grant universities, charged by federal acts of Congress to deliver extension programs.

Current programming efforts statewide focus on agriculture profitability and viability, building family and individual strengths, building human resources, business, community and economic development, enhancing health and nutrition, environmental quality and stewardship and youth development.

The following reports provides an insight to some of our local programming efforts in Holt County for 2009.

Wayne Flanary, County Program Director

Thank you Holt County Commissioners for your financial support!

Mark Sitherwood-Presiding
Bill Gordon—South District
Don Holstine-North District

<table>
<thead>
<tr>
<th>University of Missouri Extension Contribution to Holt County</th>
<th>Holt County Local Contribution to Extension</th>
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<tr>
<td>Specialists Salary Expense and Youth Salary Expense</td>
<td>Secretary Salary and cost share with MU for medical benefits</td>
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Total Value: $120,200
Agricultural Field Days focused on agri-business, entrepreneurship and tourism.

Students in the MY LOGO program classes study how local governments operate and how individuals can become involved.

City streetscape development programs focus on improving “the look.”

The ExCEED Project focus in the NW Extension Region for the University of Missouri Extension Agriculture
Field Days focused on promoting entrepreneurship to adults and youth in agri-business, agri-tourism and tourism in general. More than 650 students and adults learned about 20 entrepreneurial product items that are currently have on the market. All of the items explained are potential business opportunities.

The process for starting a business in Missouri was previously distributed to all high school business education instructors. Student participants were also provided the web link to that information.

Extension tourism flyers for some of the NW Missouri counties were explained and have been placed in the Missouri Welcome Center on Interstate 29. Tourism in Missouri is among the states’ top revenue-producing businesses.

The MY LOGO (Missouri Youth Engaged in Local Government) program for eighth graders focuses on specific and general purposes of state, county and local units of governments. Students enrolled in the program receive approximately 12 hours of classroom training that culminates in a community service project benefiting a local government.

The program benefits schools and communities by helping students understand local government processes and how they can become involved. A community service project is completed by working with a local government to provide assistance in an agreed-upon project.

Community improvement programming provided assistance to community leaders on topics ranging from developing basic tourism concepts to specific types of ready-to-go projects. In addition, municipal streetscape programming resulted in community efforts to better showcase their Main Streets. Green energy decorative street lighting is a growing concept among communities. Improving street signage and adding period designed amenities such as a town clock have been incorporated.
Missouri’s Sunshine Law continued to be a requested program in 2009. Many questions continue to be researched for both community leaders and local governments.

Helping train 4-H YPA’s and Youth Specialists in *The Power of Wind* curriculum [scientific inquiry method] has placed the NW Extension Region among the frontrunners in the Midwest by teaching 4-H’ers to identity, build, test and evaluate a process. Questions from as far away as Pennsylvania have been answered about the inquiry method using wind energy as the instructional model. Through the courtesy of Wind Capital Group and Missouri Associated Electric Cooperatives, Inc., actual photos of a wind farm construction process were provided to workshop participants.

Holt County Extension Council Members show the new building to Regional Extension Staff and Director Dr. Michael Ouart and Beverly Coberly, Director of Off-Campus Operations.
Youth Highlights of 2009

On April 4, a “Learn & Be Safe” Day Camp was held for any 2nd through 6th graders in Holt County. This event was sponsored by the Harry F. Messick Grant and was organized by the University of Mo Extension. This year it was held in Forest City Park. The day began with the Welcome by Teresa Kurtz, Youth Program Associate for Holt County. She applies for the Grant to finance this event, plans the day, and also conducts some of the games and activities that are enjoyed by the campers. There were fifteen campers that used their artistic talents to decorate their memory bags. The first Safety presenters were two members of the South Holt Fire District. The second presenter was Sheriff Wedlock who spoke to the youth about the correct 911 procedure for reporting emergencies when using your cell phones and also other important information to remember. Next, Amie Schleicher, the Univ. of MO Extension Livestock Specialist for our county, spoke to the campers about Animal Safety. She included all types of animals in her presentation along with livestock. She emphasized how to approach a strange dog and “Holly” the dog was our guest.

The fourth presenter was “Farmer Glenn.” This is Glenn Payne a local area farmer who has been farming since he was a very young man. He had many experiences to relate to while telling of tractor, grain, and other equipment that is used on the farm. In the afternoon after the rain stopped, using an old shirt he demonstrated what would happen to you if you got too close to a PTO shaft that ran between a tractor and an auger. He also pointed out other safety features on some of his tractors/equipment.

Gina Ripley, Nutrition Program Associate from the Univ. of MO Extension, came before lunch to tell all about Food Safety issues that need to be consider before eating some types of foods, and just how dangerous to our health this can be.

All campers got to make tornado bottles to take home along with choosing 4 photos that were taken by camp photographer, Matthew Kurtz, to put in their memory bags. They each got take-home items from presenters plus some that were donated by the Holt County Health Dept. Because of the rainy weather, the kites were sent home to be flown at a later date. But all campers were told about some kite safety lessons to keep in mind.

Holt County 4-H Achievement Day was held on July 11, 2009 at United Methodist Church in Mound City with sixteen 4-H members participating and 243 exhibits. Our youngest members, the Clover Kids (ages 5-7) had a total of 96 exhibits. There were many events also throughout the day like Personal Appearance, Demonstrations, and the Talent Show. Judges volunteered their time and the 4-H Fun Bucks auction at the conclusion was well supported by area businesses.

Mark Younger & Anita Epsey
from Younger Auction Company of Maryville graciously donated their time as auctioneers and ringman. This was Teresa Kurtz’s fourteenth Holt County 4-H Achievement to plan and conduct.

Eight of the 31 youth in attendance were 4-H members last year and a majority of the others indicated a desire to join this year.

The second **Clover College** was held last Saturday, Sept. 19th at the South Holt R-1 School with 31 youth, 6 instructors, and some parents in attendance. This event began with parent sign by 9:00 am and concluded with parents’ pickup after the “test” and “graduation photo” around noon. Each “student” had the opportunity to attend 3 mini-project sessions to learn some of what that project would have to offer if they chose to enroll in it for this 4-H year. Project sessions offered were: I Can Quilt, Joy of Photography, Leathercrafts, Sewing Expressions, Horseless Horse, Robotics, Scrapbooking, Basic Crocheting, and Clover Kid Crafts. Instructors for the sessions were: Karma Metzgar, Rachel & Jodie Kurtz, Angie Meng, Jammi VanLaar, and Teresa Kurtz. Carina Metzgar assisted with the Sewing session in the absent of an ill instructor.

This event was planned by county Youth Program Associate, Teresa Kurtz, and funded by the Harry F. Messick Grant. After looking over the evaluations about the day she can conclude that a wide variety of new skills were learned and the majority of the students enjoyed most the sessions.

**Holt County Extension has offered the youth in Holt County many opportunities** to learn to past year. Three were mentioned above along with the strong presence of the traditional 4-H clubs. The Shiloh club has been in existed for around 70 years. The Sunrise Club (past name was the Woodville Woodchucks) was founded in 1993. And the newly, Clever Clovers at Craig in 2007.

Above—Clever Clovers prepared many plates of goodies for Craig and Mound City Merchants to thank them for their support of 4-H.
As entrepreneurs and innovators, Missouri’s small businesses are becoming a more diverse group that continues to make the state’s economy productive. There are approximately 500,000 small businesses. In assisting the owners and managers of those businesses, MU Extension contributes to a county’s economic development through growth in jobs, sales, innovation, technology development and commercialization.

In Holt County, during 2009, business development program specialists and business counselors with MU Extension, Missouri Small Business & Technology Development Centers (MO SBTDC), Missouri Procurement Technical Assistance Centers (MO PTAC), Missouri Environmental Program, Missouri Career Options Project, and the Missouri Market Development program served 9 people and their companies with business start-up and management counseling, training, and other assistance. In addition, entrepreneurs and business owners in Holt County reported the following economic impact and activity as a result of the services provided by the MU Extension Business Development Program:

- New jobs: 4
- New businesses: 1
- Acquired assets: $152,550
- Clients/companies receiving business counseling: 9
- Business training attendees and conference participants: 4

Overall, the University of Missouri's Business Development Programs (BDP) served 29,423 people and their businesses state-wide. The total impact for all businesses assisted by the BDP was:

- New jobs: 7,209
- Sales increases: $135,921,024
- Government contracts: $256,800,000
- New businesses: 273
- Jobs retained: 2,913
- Loans and investments in business: $138,823,077
- Acquired assets: $63,048,551
- Investment in commercialization: 20,007,617 in SBIR/STTR or research proposals submitted with $55,120,613 awards received
Clients/companies receiving business counseling: 4,374
Business training attendees and conference participants: 25,049

The business development faculty contributing to these business successes are from the programs identified above. These staff have regional and statewide assignments and work with businesses in all counties across the state.

THE BUSINESS DEVELOPMENT PROGRAM DELIVERY NETWORK INCLUDES

Business Development Specialists headquartered at University of Missouri Extension centers; centers located on the University of Missouri campuses at Columbia, Kansas City, St. Louis and Rolla; and centers at most of the state universities across Missouri. The named programs delivered through this network include:

**Missouri Small Business & Technology Development Centers (MO SBTDC)** - Funded by the U.S. Small Business Administration, this award is matched on the local level by state university hosts and private sector partners. Services include individualized business counseling a wide variety of educational opportunities. One of the products offered through those centers is the MoFAST SBIR/STTR assistance. Specialists in this area work with University faculty and other innovators to win awards in support of the commercialization of the commercialization of technology.

**Missouri Procurement Assistance Centers (MO PTAC)** — Funded by the U.S. Defense Logistics Agency, this program helps businesses win government contracts for a wide range of Products and services.

**Missouri Market Development Program**—This program, which is funded by the Environmental Improvement and Engery Resources Agency via the Missouri Department of Natural Resources, help business owners find markets of recycled materials and helps other Businesses in securing funding for manufacture of new goods using those recycled materials.

**Career Options** — Improving individual capacity is the focus of the MU Extension Career Options program, which is funded through a partnership with the Missouri Department of Economic Development Workforce Development unit. This program assists displaced workers and others in many ways, including through the exploration of business ownership and career repositioning following company closings, layoffs and other employment-related changes.

**Missouri Environmental Program** — Showing businesses how to save money by reducing
waste, understanding regulations and using recycled materials.

CONTACT INFORMATION

For further information, Contact::

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BD Specialist
Holt County Extension Center
101 East Missouri
P.O. Box 407
Oregon, MO 64473-0407
Phone: (660)446-3724
kelsot@missouri.edu

Visit our state business development program website at: www.missouribusiness.net

Ground-breaking for the new Courthouse Annex in Oregon.
Our winter meetings and education efforts during the winter were focused on providing research that helps growers manage crop inputs and new technologies. The Winter Crop Conference, Corn and Soybean Grower Association Meeting, County Ag updates were used to deliver this information. The County Ag Updates were taught by Regional Specialists and were used to localize research information for each county. More than 300 growers and Ag businesses attended those meetings.

The Graves Chapple Field Experiment Station provides local crop demonstrations for area growers. Many of my plots focused on nitrogen management. Nitrogen demonstrations included anhydrous ammonia application timing, urea nitrogen application rates, and nitrogen rates with different corn populations and supplemental nitrogen applications. Plots were highlighted during the Graves Chapple field day and student field day.

Also, other plots at Graves Chapple demonstrated insecticide seed treatments, new herbicide products to control glyphosate resistant waterhemp, and high yield corn and soybeans. More than 275 individual plots were planted, maintained and harvested for local demonstration data.

The nitrogen timing and legume plots were established at Hundley-Whaley in 2008 and continued in 2009. The team of Amie Schleicher, Jim Humphrey, Shawn Deering, Randa Doty, Heather Benedict and I received a teamwork award from Extension for programming for local livestock producers. The team was recognized for its value of moving nitrogen application timing from spring to August and adding legumes into tall fescue to reduce the need to purchase nitrogen fertilizer by the University of Missouri. Several events and a guide discussing legumes and nitrogen management have been distributed to area producers.

The growing season was complicated with wet weather. This slowed planting of crops which resulted in nitrogen fertilizer losses, weed control failures and replanting of crops. Large number of individual and group consultations resulted from these circumstances. Formal crop clinics were held in June and late season July.

Another result from late season planting was delayed maturity of crops resulting in high moisture grain. Growers were calling the office for advice on how to handle wet grain in the field. Once grain was harvested, then the next problem was how to dry binned grain. This continues into the winter of being a problem.

A new course was offered as a pilot in December called “Using On-farm tests to Evaluate New Products and Technology.” Seven growers attended this school to obtain feedback so this course will be offered in the future. One grower commented during the school, “This helps me evaluate information that I hear, I will be better prepared to make my own decisions.”

Local growers have provided us the following objectives for agronomic programming. Provide an unbiased resource to provide us research and education. Provide us with evaluations of new products and technology. Help us understand how technology fits on our operation and how to use it. Help us understand how to use crop inputs efficiently and profitably. Keep us informed of pests that may attack our crops. We continue to improve and deliver programs to area crop and forage producers.
Graves Chapple Farm Committee advises Jim Crawford, Superintendent and I on grower’s interests and needs. (Right)

Left—Dr. Bill Wiebold, University of Missouri State Crop Specialists, provides growers with an update on different cropping practices at the Winter Crop Conference. The Winter Crop Conference is used by the State Extension Agronomic Staff to deliver cutting edge information. (Right)

Left-Shawn Deering, Amie Schleicher and Jim Humphrey, Livestock Specialists answer grower’s questions during the Pasture Meeting held in July at Hundley-Whaley Farm.
University of Missouri Extension agriculture specialists tour Atchison County

Twenty-nine members of the Missouri Agricultural Extension Professionals (MAEP) spent Thursday, June 25 and Friday, June 26 visiting and learning more about agriculture and natural resources in Atchison County. Amie Schleicher, past president of MAEP and MU Extension livestock specialist in Atchison County, hosted and coordinated the second annual “MAEP—Explore Missouri” event. MAEP is the professional association for MU Extension specialists in agriculture. Attendees included state and regional specialists from across the state of Missouri and their families.

First stop was Brickyard Hill Conservation Area where Jim Pierson, Private Lands Conservationist with the Missouri Department of Conservation, shared the unique characteristics of the Loess Hills, including the fact that they are Missouri’s last dryland prairie.

Terry and Kathy Lesher of the Lesher Family Farm welcomed the group to their operation, consisting of produce, beef, and agritourism.

On Friday, the Atchison County Extension faculty and staff treated the group to a homemade breakfast. Special guests included David Chapin, North District Commissioner; Extension Council members Steve and Julie Joesting and Paul Tiemeyer; Dave Baker, Agriculture and Natural Resources Program Director for MU Extension; and Karma Metzgar, MU Extension Regional Director for the Northwest Region. Jerry Baker, Community Development Specialist, gave an update on the Northwest Missouri water partnership.

With wind energy being a hot topic in the county, Eric Chamberlain, Project Coordinator for Wind Capital Group, gave a presentation on the wind farms and took the group to the Cow Branch wind farm and to the Rock Port light plant.

The program ended with a tour of Graves-Chapple Research and Demonstration Farm near Corning, hosted by Jim Crawford, Natural Resource Engineering Specialist, and Wayne Flanary, Agronomy Specialist, both with MU Extension, highlighting the studies being conducted there.

Every faculty and staff member in the Atchison County Extension office was extremely helpful in this effort and the support of the commissioners and council was sincerely appreciated. It was a wonderful opportunity to put the office and its programs and partners on display to Extension faculty and administration from across the state.

Livestock Programming

Beef cattle producers in Atchison County had a number of educational opportunities in 2009. One such program was the 4-State Beef Conference which celebrated its 25th year in 2009. It is a cooperative effort of four land-grant institutions highly regarded for their beef cattle extension programs—University of Missouri, Iowa State University, Kansas State University, and the University of Nebraska. Topics this year included an update on storing ethanol co-products, economics of storing co-products, drylotting beef cows, and a systems approach to whole herd management. Approximately 50 producers attended the King City meeting on January 15 (the program is held at four locations in the four states over a two-day period). Every year the planning committee meets at the Atchison County Extension Center in late spring to plan the meeting. Amie Schleicher serves as the conference committee chairperson.

The Beef Producers’ Seminar, another annual meeting for producers in northwest Missouri,
was held in Maryville on October 27. A state Extension specialist provided pointers on how to prepare for a new era in beef cattle selection, a panel of area producers discussed what was working successfully on their operations, and a pork producer from northeast Missouri who's become an "agriculture activist" discussed the challenges facing the livestock due to the animal rights movement. Forty-five attended the meeting.

A forage management seminar was offered in Holt County in March by Amie Schleicher and Wayne Flanary. Topics including harvesting hay for optimal yield and quality, reducing losses during storage, legumes and timing of nitrogen application to increase yield and quality, and saving money by hay testing were covered.

Five producers in northwest Missouri participated in a fixed-time artificial insemination (AI) field study led by Dr. Dave Patterson of the University of Missouri and coordinated locally by the Extension regional livestock specialists in 2008. Data collected during the field trials were shared at a meeting in Maryville in March. Fixed-time AI has much potential in northwest Missouri. Many producers have additional obligations outside of the cow herd including off-farm employment and row crop enterprises. This system of "breeding by appointment" could allow those individuals to schedule in their AI program and take advantage of its many benefits.

A number of the Extension ag faculty in the region have been involved in a tall fescue management demonstration at the Hundley-Whaley Research Center since 2008. Rates and timing of nitrogen fertilization and incorporation of several varieties of legumes are being demonstrated. A publication was printed early in 2009 with production and economic data. In July, a Focus on Forages meeting was held at Hundley-Whaley. Year two results will be published as a supplement to the first year’s publication.

Other learning opportunities for producers were the regional grazing schools at Kidder and Clearmont (Schleicher presented at both), and the Missouri Steer Feedout program (one producer from Atchison County is participating).

Services provided for beef producers include IRM red books (used for keeping calving records), a hay probe with a cordless drill for sampling, ration balancing, and assistance with production questions.

Young people are an important part of livestock programs in the county. Schleicher assists with getting ready for county fair (weigh-days, noseprinting for Missouri State Fair, and sampling for DNA identification for the Ak-Sar-Ben 4-H Livestock Exposition) as well as helping with the fair. All 4-H youth enrolled in livestock projects are required to complete the Show-Me Quality Assurance (SMQA) certification in order to be a member in good standing. The SMQA program teaches food quality assurance, and includes fun, hands-on activities with great information on raising high-quality project animals. Amie Schleicher taught sessions in Rock Port, Mound City, and Maryville using interactive television (ITV) with other sites across the region, with Teresa Kurtz and Annette Deering assisting. Food safety is a major concern for consumers and this program teaches our youngest livestock producers how they play an important role in ensuring that the meat they produce is a safe and wholesome product.

The NW Stock Talk newsletter is a cooperative effort of the three livestock specialists in the region, sent monthly by e-mail to beef cattle producers. Timely topics, a “campus corner” article written by state Extension specialists, the question of the week, and an events calendar are featured in each issue.
Value of University of Missouri Extension Volunteers

University of Missouri Extension leverages its human resources and extends educational programs to citizens across the state through the aid of more than 17,000 volunteers. These individuals volunteer their time in the following program areas:

4-H:
10,651 volunteers @ 260 hours per volunteer X $17.76/hour = $49,182,057

Community Leadership Development:
416 volunteers @ 5.3 hours per volunteer X $17.76/hour = $39,157

Alianzas (Hispanic communities and immigrants):
397 volunteers @ 4.4 hours per volunteer X $17.76/hour = $31,023

Community Emergency Management:
262 volunteers @ 4.7 hours per volunteer X $17.76/hour = $21,869

ExCEED (Extension Community Economic and Entrepreneurial Development):
237 volunteers @ 28.6 hours per volunteer X $17.76/hour = $120,380

Other Community Development:
1,501 volunteers @ 5.0 hours per volunteer X $17.76/hour = $133,288

Master Gardeners:
1,826 volunteers @ 74.0 hours per volunteer X $17.76/hour = $2,399,802

County Extension Council Members:
2,100 volunteers @ 60 hours per volunteer X $17.76/hr = $2,237,760

MoTax (Missouri Taxpayer Education):
116 volunteers @ 44 hours per volunteer X $17.76/hr. = $90,647

Expanded Food and Nutrition Education:
495 volunteers @ 58.4 hours per volunteer X $17.76/hr. = $513,406

Business Development Advisory Board
26 volunteers @ 25 hours per volunteer X $17.76/hr. = $11,544

Volunteer Instructors for Business Development Program
125 volunteers @ 5 hours per volunteer X $17.76/hr. = $11,100

TOTAL: 18,152 volunteers contributed 3,085,137 hours at an estimated value of $54,792,033

(According to Independent Sector, a nonpartisan coalition of approximately 500 non-profits and foundations, the estimated dollar value of volunteer time in Missouri for 2009 was $17.76 per hour.)

December 3, 2009
2009 Extension Council

- Karl Noellsch, President
- Annemarie Hunziger, V-Pres.
- Elaina Pulliam, Secretary
- Joan Lehmer, Treasurer
- Karen Frede
- Clint Killin
- Greg Hall
- Tevan Markt
- Phil Morris
- Don Holstine, County Commissioner
- Richard Barrett, Regional Council President

Holt County Extension Center
PO Box 407
101 E Missouri Street
Oregon, MO 64473

Phone: 660.446.3724
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Financial Statement

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Regional Extension Specialists and additional faculty and staff available to assist Holt County citizens

Holt County Extension Center
101 E Missouri, Oregon
660.446.3724

Wayne Flanary
County Program Director
Agronomy

Tom Kelso
Small Business Development

Teresa Kurtz
Youth Program Associate

Rosa Matthews
Office Manager

Dr. Rebecca J Travnichek
Consumer & Family Economics
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Jim Humphrey, Livestock
816-324-3147

660-744-6231

Amie Schleicher, Livestock
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Jerry Baker, Community Dev.
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Annette Deering, 4-H/Youth
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Bob Kelly, Ag Business
816-279-1691

Tom Fowler, Horticulture
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Don Miller, Human Development
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Randa Doty, Ag Business
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