

1. Know & Teach Rules

- **Business Plan for Greene County Extension Council:** [Updated and available online](#)
- **Budget Planning for Council:** [Background and Planning for 2016 Budget Online](#)
- **Plan of Work for Specialists:** Approved by Regional Director ([Posted here](#))
- **GGOB Training:** Done in-house

2. Follow the Action & Keep Score

- **Weekly huddles:** Mondays @ 3:15 p.m. for local specialists and staff; Last Monday of every month @ 5:30 p.m. with Extension Council Volunteers.
 - **Mini-games that impact numbers**
 - **Scorecard to track critical numbers, drivers and more:** [available online](#)
 - **Public sharing of details:** Available for programs [Media Release](#)

Critical Number

An operational or financial number that represents a weakness or vulnerability that if not addressed and corrected will negatively impact the overall performance and long-term security of the business.

Critical # - Net Income

When a critical number improves we “win” with:

Team celebrations build team work and support, including mini-games. Current Game

Past Games in 2015: [Pot of Gold](#) | [Legislative Bingo](#)

If operation is in the black then council could implement a plans to meet our goal of funding of a 4-H Educator

3. Provide a Stake in the Outcome

Greene County Extension Goals For a Stake in the Outcome

First goal: Finish in the black; by putting an end to being in the red we can start making plans to spend short course funds on programming instead of operations.

Second goal: Provide funding for staff professional development, and GGOB training,

Third goal: Use net profit funds to begin a process to fund a 4-H educator for Greene County.

What is the impact of Greene County Extension?

There are materials online that explain the role of Greene County Extension and demonstrate our local impact.

We recommend reading the following:

[Reaching Out Report \(newsletter\)](#)

[Annual Report for 2014](#)

[Monthly Financial Statement](#)

[Greene County Extension Bylaws](#)

[Monthly Council Agenda packets](#)

Greene County Extension Programs Need Your Support!



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