**Grow Your Farm**
Participants will have an opportunity to:

- Tap into the knowledge of skilled, innovative farmers.
- Network with other farmers and make friends.
- Learn critical farm management skills such as creative financing and innovative marketing strategies.
- See local farming practices being used on real farms under a variety of conditions.
- Learn to view a farm as an interconnected system and learn how goals determine farming practices.
- Craft a tailor-made farming and business plan.
- Meet farmers who have diversified their products.

Register through
Christian County Extension
105 N. Second St.  Ozark, MO 65721
417-581-3558

For more information contact:
Jim Spencer Jr., Ag. Business Specialist
Phone: (417) 581-3558
Email: spencerjr@missouri.edu

UNIVERSITY OF MISSOURI
Extension
an equal opportunity/ADA institution

8 Session Program
2 Farm Tours
February 20, 2017 through
April 10, 2017
6:00 pm—9:00 pm

Location
University of Missouri
Southwest Research Center Auditorium
14548 Hwy. H, Mt. Vernon, MO 65712

If you need special accommodations because of a disability, or if you need materials in an alternative format, please inform the office immediately.
Training and support for beginning farmers and others who want to evaluate and plan their farm enterprise. Participants will attend a set of practical seminars and field days to learn and network. Instructors and farmers teach the sessions.

- Build networks
- Create a mission
- Set goals
- Plan for profit
- Explore new agricultural alternatives
- Study practical legal issues
- Tour farms
- Gain technical advice
- Learn sustainable practices
- Obtain new resources
- Explore new agricultural alternatives
- Study practical legal issues
- Tour farms
- Gain technical advice
- Learn sustainable practices
- Obtain new resources

**Program Specifics**

**Who:** Prospective and beginning farmers

**Fee:** Fee includes seminar materials, speakers, and light refreshments.

- $130 per farm business (2 people). $25 for each additional person from the same farm.
- $35 per farm business (2 people) if you are a veteran or are a socially disadvantaged farmer (a group whose members have been subjected to racial or ethnic prejudice because of their identity as members of a group without regard to their individual qualities—see checklist below.) Limited to 20 farms.

**Registration Deadline:**

Wednesday, February 15, 2017

---

**SCHEDULE**

**Session 1**

**Identifying Values & Creating Goals**

**Monday, February 20**

Jim Spencer Jr, Ag. Business Specialist, MU Extension
Jennifer Lutes, Ag. Business Specialist, MU Extension

**Session 2**

**Walking the Farm**

**Monday, February 27**

Bob Schultheis, Natural Resource Engineer, MU Extension
Jim Spencer Jr, Ag. Business Specialist, MU Extension

**Session 3**

**Assessing Opportunities**

**Monday, March 6**

Eldon Cole, Livestock Specialists, MU Extension
Jim Spencer Jr, Ag. Business Specialist, MU Extension

**Session 4**

**Rural Legal Issues**

**Monday, March 13**

Wesley Tucker, Ag. Business Specialist, MU Extension
Jim Spencer Jr., Ag. Business Specialist, MU Extension

**Session 5**

**Planning the Farm**

**Monday, March 20**

Jennifer Lutes, Ag Business Specialist, MU Extension
Jim Spencer Jr, Ag. Business Specialist, MU Extension

**Farm Tour**

**Saturday, March 25**

1 p.m. — 4 p.m.

**Session 6**

**Keeping Track of Finances**

**Monday, March 27**

Jennifer Lutes, Ag Business Specialist, MU Extension
Jim Spencer Jr, Ag. Business Specialist, MU Extension

**Session 7**

**Marketing Farm Products**

**Monday, April 3**

Jim Spencer Jr, Ag. Business Specialist, MU Extension

**Farm Tour**

**Saturday, April 8th**

1 p.m. — 4 p.m.

**Session 8**

**Farmer Presentations**

**Monday, April 10**

Jim Spencer Jr, Ag. Business Specialist, MU Extension
Jennifer Lutes, Ag. Business Specialist, MU Extension

Potluck dinner and graduation

Unless otherwise noted regular sessions will be held 6:00 p.m. to 9:00 p.m.

---

**Make check payable to:**

Christian County Extension and return with registration form to:

Christian County Extension
105 N. Second St.
Ozark, MO 65721