University of Missouri Extension State Council  
November 20, 2016, 12:00 pm – 4:00 pm  
Red Roof Inn – Breakfast Nook  
Osage Beach, MO 65065

<table>
<thead>
<tr>
<th>Council Members</th>
<th>Region</th>
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<tbody>
<tr>
<td>Carl Allison</td>
<td>South West</td>
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<td>Mike Bottom</td>
<td>East Central</td>
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<td>Toni Burrow</td>
<td>Urban East</td>
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<td>Walter Carr</td>
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<td>Glenn Coleman</td>
<td>West Central</td>
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<tr>
<td>Sarah Denkler</td>
<td>Assoc. Extension Professional, UMEA Liaison</td>
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<td>Ronda Elfrink</td>
<td>South East</td>
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<td>Alex Engeman</td>
<td>4-H Youth Liaison</td>
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<td>Allen Garner</td>
<td>Urban West</td>
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<td>Anita Hampton</td>
<td>West Central</td>
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<td>Dan Hausman</td>
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<td>Dolores Howard</td>
<td>East Central</td>
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<td>Ed Mobley</td>
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<td>H.C. Russell</td>
<td>North East</td>
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<td>Bev Schenkel</td>
<td>North West</td>
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<td>Delaney Schmidt</td>
<td>4-H Youth Liaison</td>
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<tr>
<td>Vern Windsor</td>
<td>Urban West</td>
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<tr>
<th>Administration &amp; Guests</th>
<th>Title – Department</th>
<th>Present</th>
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<tbody>
<tr>
<td>Cat Comley Adams</td>
<td>Sr. Director of Advancement – MU Extension</td>
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<tr>
<td>Tony DeLong</td>
<td>Statewide Councils Coordinator</td>
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<tr>
<td>Tracy Feller</td>
<td>Director of Extension Constituent Relations</td>
<td>X</td>
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<tr>
<td>Marty O. in place of Courtney K.</td>
<td>Sr. Manager External Relations</td>
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<tr>
<td>Linda Runnebaum</td>
<td>Statewide Extension Business Support Specialist</td>
<td>X</td>
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<tr>
<td>Marshall Stewart</td>
<td>Vice Chancellor of Extension &amp; Engagement</td>
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<tr>
<td>Jim Snider</td>
<td>Volunteer</td>
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Meeting called to order – 12:30pm – Allen Garner (Dolores absent. Brother-in-law in hospital)

Welcome and introductions

Approval of November meeting agenda
– Carl Allison made motion to approve agenda with the change.
– Paul Klossner seconded motion.
Motion passed

Approval of October meeting minutes with changes in diary vs. dairy
– Paul Klossner made motion to approve minutes.
- Ed Mobley seconded motion.
Motion passed.

Administrative updates
Mark Stewart –

• Summit 2016 – leadership team were very pleased with Summit and glad that most if not all of you were there to help out.
  o Direct effort from leadership around campus to get chancellor and deans to attend the Summit.
• Associate Vice Chancellor: 30 applicants.
  o N narrowed down to 8 or 9.
  o Dec. 9 – phone interviews.
  o 21st and 22nd - in person interviews
• NW regional director search: 13 - 14 applicants.
  o Campus interview will be Dec. 12.
  o Marshall will meet on Sunday afternoon with people coming in.
  o Mark will be able to sit down with people to meet.
  o 20th – meeting in Hamilton for regional meeting.
  o Left up to committee for final decision
• Budget – 1-5% reduction in appropriations through state and campus.
  o Even if we catch up with students, still have fall out of low students counts for the next 2-3 years.
  o Morally right to get benefits to county employees but legally wrong.
    ▪ Trying to figured out something.
  o $25,000 on travel at the regional level last year.
    ▪ State is going to try and pick up travel.
    ▪ Will free up about $600,000 in monies.
    ▪ $625,000 can go back into state budgets to be used for faculty travel.
    ▪ $547,000 in 2017 and $487,000 in 2018 going out to council to soften load.
o Hoping council will repurpose these funds to maybe help out with secretarial benefits.
o Challenge council to see how they can use these funds to help with health care benefits for employees.
  ▪ Maybe put this on as an agenda next time to discuss ideas.
o Local budget hotspots- will try to address issues in these hotspots.
• FYI - Friday – S&T not going to move forward with program
  o Lincoln – layoffs by the end of fiscal year. (Not getting state match)

Tracy Feller –
• Need presence at the county commissioners level. Need to get updated information.
• Really needed to get newsletter out for retirees and donors.
  o Will publish monthly.
  o Marshall will have a “Call to Action”.
• Tool box resource project – continue to go around and train on this.
  o Not everyone knows about it but still tweak and getting information out.
  o Will be up and running before Legislative Day.
  o Will have cards to go around to get out to staff.
  o February 28, 2017 – Legislative Day.
• Stakeholders List – After listen and learn, we go into the community conversation faze.
  o Reached out to Partners, Flagship Council and they gave 800 names of key leaders across the state to use.
  o Will have a database of 1300 people when finished.
• Missouri City Commissioner list – will not post a list until after elected.
  o So, if you know who is elected, please send emails to Tracy.
• Listen and Learn tour – going until end of December.
  o Marshal has gotten in front of a lot of people since starting weeks ago
• Tradeshows – MML, MAC, Farm Bureau, Gov. Conf. on AG
  o Need information from you
    ▪ What is your county’s greatest struggle or issue?
    ▪ Gets a lot of information out at these tradeshows.
    ▪ Important for Marshall to get message out.
    ▪ He plans to go to as many tradeshows as he can.
      • Will not be here for MAC but will be at the rest of them.
o Defunding issues – need to get in front of.
  ▪ Worked with Ed Turner.
  ▪ Made phone calls on Thursday and Friday to try and get people on board on how important Extension is.
  ▪ Could be a domino effect if not careful.
o CR outreach – whom do you see that Marshall hasn’t gotten in front of yet?
  ▪ Let us know.
Tony –
  • How do we help one another?
  • What are their issues?
  • Want to get more to the heart of problems instead of overwhelming people.
    o Hand them sheets that pertain specifically to their problem.
    o Try and get the people the answers they need and the correct information for their counties.
    o If you need notebooks, we can get as many to you as you want.

Executive Committee Report – Allen Garner – no report

Legislative Update – Courtney Kawelaske sent report to hand out

Information from Jim Snider
  • Budget planning – first thing to cut is elementary secondary.
  • Background issues – county secretaries – pleased to see Marshall stepping up to this.
    o 112 support people across the state - $18,000 a year approx.
    o $625,000 problem with the state with fringe benefits for employees.
      ▪ Would start with State Council and move out through the counties.

New Business –
  Action Items
  • State Council Budget Committee Report & Recommendations – final copy
    o “Current State” paragraph – changes have been made.
      ▪ Ronda Elfrink motion to adopt.
      ▪ Toni Burrow seconded.
      ▪ Motion to adopt budget recommendations passed

Old business
  March meeting – February 27 is state council meeting
  April meeting
  May meeting

  • Don’t need to decide on these now.
  • Want to hear more of what Marshall has planned.
  • Will roll these over to January’s agenda.

Reports

Advocacy Reports – Tony DeLong – as advocates, we can pull together.
  • Vern – Platte county
    o 2 commissioners if elected are not really educated on county government.
    o One man (Mr. Elliott) and 1 woman (D. Woods).
o Julie Scott, CPD and Cynthia Z. getting together on Tuesday, Nov. 21.
o Don’t know yet if they’re actually against certain things but they want to cut appropriations.
o Need to get in front of them and educate on how important Extension is.
o Election is January 31.

• Allen will help with getting out information on commissioners to Marshall, Mark and Tracy.
• Tony encouraging members to get people out touching base with people & elected officials and sharing information.

Council to Campus - Vern Windsor and Paul Klossner – no report

Intercampus Alumni – HC Russell and Dolores Howard
• Alumni alliance – 2 representatives from each campus, administrative people.
• Announcement of president.
• Shared info on budgets, advocacy efforts.
• HC will forward info from the meeting.
• Dr. Hilden spoke.
• What are our strong suits?
• Extension’s statewide presence.
  o Everyone mentions the benefit of people tying themselves in with their county offices.
• Trying to make contact with alumni group and getting them to our meetings.
• Tony – still working on “Taking our name back”.
  o Answer the phone as MU Extension - ____ county office.
    ▪ Maybe reward people when they do that.

REEACH Committee – Anita Hampton
• Meeting plans to meet after the first of the year. No report now.

Strategic planning committee – Walt Martens – not here – No report

4-H Update – Alex Engeman
• No report.
• Will meet again end of January.
• Gov. Conference on AG – 4-H will be there.

UMEA – Sarah Denkler
• On line voting for officers this year.
  o Went great.
Right now, voting on a by-laws issue and should go well.

- Showed award brochure.
- Amy Patillo not here – father-in-law in hospital.
  - Hopefully will be here in January.
- Sarah – been a great experience and thank you for giving me this opportunity.
  - Comments from Sarah – having people like Sarah knowing that they can come to the state council to talk to or to meet with. (Listening)
  - Will mention to Amy about inviting State Council to annual meeting.

Other Business

Regional Successes and Statewide Concerns from Regions –

1. **Northwest Region – Beverly Schenkel/Dan Hausman**
   - In the middle of search process. Not aware of any other problems

2. **Northeast Region – HC Russell/Walter Carr**
   - Nov 3 – last regional meeting.
     - Dr. Stewart at meeting.
     - Telling what was happening in their areas.
     - Very engaging.
     - Comments mostly were –
       - We don’t have enough people and we don’t pay them enough.
       - Issue with secretary benefits.
       - What will happen with staffing plan?
       - Positive comments about state appropriations

3. **West Central Region – Anita Hampton/Glenn Coleman**
   - Not a lot to share.
   - Some positions to fill.
   - Going fairly smoother.
   - Dec. 15 – Dr. Stewart to be at meeting.
   - Will also be at faculty meeting next day.

4. **East Central Region – Dolores Howard/Mike Bottom**
   - Received new literature to get out to every county.
     - Will check to make sure people are reading it and passing it around.
   - Chair (Bob) - sponsored a dinner about a year ago.
     - Got every commissioner there and one of the state representatives there.
     - It went GREAT.
     - Everyone gave their talk.
     - Was very influential.
5. **Southwest Region** – Carl Allison/Walt Martens – no one here – NO report

6. **Southeast Region** – Ed Mobley/Ronda Elfrink
   • Nov. 10 – regional meeting – Dr. Stewart was there.
     o Only business of the night.
     o He was very well received.
     o People were very excited and encouraged.
     o Next day he met with all the staff.
       ▪ Was also received very well.

7. **Urban Region** – Paul Klossner/Allen Garner/Vern Windsor/Toni Burrow
   • Gave out some awards.
   • Have some new people - Tommy Thomas, Clara Wolf, Denise D.
   • Posted laborer job.
     o Have 4 different interview sessions set up.
     o So far, 3 resumes sent in - expecting more.
   • Put together a new program (gave hand out to Tracy to pass around).
   • Community research center (Toni opened)
     o Want to bring in more programs to help with expenses.
     o Want to come to other counties to see what they are doing.
     o Sharing information on programs so other counties can maybe start same programs.

**Other discussion**
• Details report to get from Ina for 4-H.
  o She is scheduled to come to January meeting.
  o If you have something that needs to be covered in Ina’s report, let her know.

**Adjournment of meeting**
• - Ronda Elfrink motioned for meeting to adjourn.
• - Paul Klossner seconded motion.
• Meeting adjourned at 3:35pm.