

Boone County Share Your 4-H Wares Youth Exhibitor Application

Thank you for your interest in applying as Share Your 4-H Wares exhibitor. The program is designed to give 4-H members opportunities to showcase their projects, practice entrepreneurship skills, and earn money!

Any 4-H member (or group of up to three 4-H members) may apply to market and/or sell at the fair an ***original product or service that demonstrates the use of 4-H project skills.***

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| Sales Booth Dates: | Judging July 16 7:00-9:00 PM Additional Sales Days July 17-21, 2018 |
| Sales Booth Location: | Boone County Fair Sturgeon MO |
| Application Due Date: | June 15, 2018 |

Eligibility

All 4-H youth are encouraged to apply. Applicants must:

- Be a 4-H member between the ages of 8-18 and be in good standing with their county.
- Completion of a 4-H entrepreneurship project.
- Have an original product or service to sell on-site or be able to receive customer orders on site and fill them after the event.
- Be available to market and sell on-site for the duration of the time assigned.
- Include all required materials and signatures and \$5 registration fee.

Categories

- **Individual – one youth selling independently**
 - Junior (ages 8-10)
 - Intermediate (ages 11-13)
 - Senior (ages 14 & up)
- **Biz Buddies – two youth selling together**
 - Each youth completes Section 1 of application; both complete Section 2 together
 - Junior (two youth ages 8-10 selling together)
 - Intermediate (two youth ages 11-13 selling together)
 - Senior (two youth ages 14 & up selling together)
- **Team – up to 3 youth of any age selling for a 4-H club or countywide group**
 - Each youth completes Section 1 of application; all complete Section 2 together

Selection

4-H members will be selected to showcase their wares based on the following:

- 1) Youth demonstrating an original, high-quality product or service they have developed from one or more 4-H project areas;
- 2) Youth showing they have applied 4-H science and/or entrepreneurship skills to invent or enhance a product or service and;
- 3) Youth demonstrating they are ready to represent Missouri 4-H at local events.

Restrictions on logo use

Fair rules may not allow the sale of food, beverages, or produce by non-vendors. Exhibitors can display, but cannot sell, items bearing the 4-H Clover, University of Missouri logo, or other protected images unless they have obtained prior permissions. For details on obtaining permissions, please contact Steve Henness, 4-H Center for Youth Development, at hennesss@missouri.edu or 573-884-6618.

Expectations of exhibitors

Youth exhibitors are expected to model professional qualities while at the Share Your 4-H Wares booth (i.e. come prepared, dress nice casual, interact with public, uphold the six pillars of 4-H character). Upon selection, youth exhibitors will receive a packet of information to help them prepare for their appearance at the event. Exhibitors will also be expected to participate in a pre-event meeting to meet other exhibitors, describe their sales strategy, and receive tips for finalizing their preparation.

Instructions

Please include the following items with your Share Your 4-H Wares application:

1. This application with the information filled out and signed by the youth, parent or guardian.
2. A written letter of recommendation from an adult (other than a parent or family member) such as a club or project leader, previous customer, neighbor, etc., who can attest to the youth's abilities and the quality of the item to be sold.
3. A sample item to be examined for quality. If your item is too large, please send a quality photo depicting your product.
4. A copy of any promotional materials you plan to use on-site (such as a brochure, business card, print advertisement, etc.).
5. Youth exhibitor registration fee of \$5.00 (same for individual, biz buddies, or team category).

Applications will be received until June 15, 2018 or until all booth vacancies are filled.

Please mail signed applications, materials, and fee to:

**Boone County Share Your 4-H Wares
% Kathy Thiessen
9410 N Boatman Hill Rd
Columbia, MO 65202**

Boone County Share Your 4-H Wares Application

To be written or printed in ink or filled in with a computer *by the youth*.

Section 1 – Youth Biographical Info (for each exhibitor)

| | | | |
|--------------------------------------|---|------------------------------------|---------------------|
| Name of 4-H Club | | Year (application year) | |
| Name | | # Years in Entrepreneurship | |
| Address | City | State | Zip |
| Phone | E-Mail | | |
| Age as of January 1 this year | Birth Day | Grade | Years in 4-H |
| Names of Parents/Guardians | Category (circle one) <div style="display: flex; justify-content: space-around; font-size: small;"> Individual Biz Buddies Team </div> | | |

Section 2 - Youth Business Information (for individual, buddies, or team)

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| Name of your business: |
| Description of your product or service: |
| What 4-H projects have you enrolled in that led you to create this product or service? |
| What 4-H skills have you learned that led you to invent or improve this item (to better solve the problem)? |
| Do you already sell items as a business? Have you ever sold a 4-H project before? |
| Are you enrolled in a county 4-H entrepreneurship project this year? In past years? |
| Have you participated in a Share Your 4-H Wares booth or selling opportunities in the community? If YES, please describe. |

Please mark your top 5 preferred time slots (1=first choice, 2=second choice, etc.)
 You may choose whichever time slots you prefer:

| | | |
|--------------------------|-------|--------------------------|
| Tuesday July 17 | _____ | 5:00 PM - 9:00 PM |
| Wednesday July 18 | _____ | 5:00 PM - 9:00 PM |
| Thursday July 19 | _____ | 5:00 PM - 9:00 PM |
| Friday July 20 | _____ | 5:00 PM - 9:00 PM |
| Saturday July 21 | _____ | 1:00 PM - 5:00 PM |
| Saturday July 21 | _____ | 5:00 PM - 9:00 PM |

Any additional information about you, your item, or your sales strategy we should consider?

Statement by 4-H Member and Parent/Guardian

The youth member prepared this application, and we certify that the information is true and accurate.

| | |
|--------------------------------|-------------------------------------|
| Date (month, day, year) | Signature of 4-H Member |
| Date (month, day, year) | Signature of Parent/Guardian |
| Date (month, day, year) | Signature of Club Leader |
| Date (month, day, year) | Signature of Project Leader |

Completed applications should be mailed to:
Boone County Share Your 4-H Wares
 % Kathy Thiessen
 9410 N Boatman Hill Rd
 Columbia, MO 65202

Fees Enclosed

Judging for all participants will take place on Monday July 16th from 7:00 PM - 9:00 PM at the Fairgrounds in Sturgeon, MO.

If you would like to set up additional days of the fair to sell your products you may do so by selecting your dates on the application. There is no additional fee to set up during the additional days.

To save some money, you may purchase an exhibitor pass to gain entrance into the fair for the entire week. The cost of the exhibitor pass is \$15.00. Parents may also purchase the parent pass for \$25.00 which will get you admission for the week.

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|-----------------------|-------------------|----|
| Booth Fee | \$5.00 X 1 = | \$ |
| Event T-Shirt | \$10.00 X _____ = | \$ |
| Exhibitor Pass | \$15.00 X _____ = | \$ |
| Parent Pass | \$25.00 X _____ = | \$ |
| Total Enclosed | | \$ |

Make checks payable to Boone County Senior 4-H Council.