



ANNIE'S PROJECT

EMPOWERING WOMEN IN AGRICULTURE

Management Education

*Targeting Farm Women
and Beginning Farmers*

Annie's Project is a comprehensive educational program and support network for farm women. This class will be a very interesting and fun. You will learn a lot and meet women from different backgrounds. The class is designed for farm women, but it is certainly open to anyone interested in the class.

Annie was a woman who grew up in a small town in Northern Illinois. Annie spent her lifetime learning how to be an involved business partner with her farm husband. Together they did great things, but it wasn't easy. This is Annie's Project—to take her experiences and share it with farm women living and working in a complex business.

Annie's Project Mission: To empower farm women and help them make better management decisions through networking and by utilizing critical financial information.

Registration: Pre-registration is required and registrations are due by **March 1**. Enrollment is limited due to room size. Registration will be accepted on first come basis. Limited scholarships are available. For registration materials contact the Chariton County Extension Office at 660-288-3239.

Cost: The fee for this course is \$75.

With the materials, resources, etc. that each participant will receive the value of the class exceeds \$300 per participant.



Equal opportunity/ADA institution

**Chariton County Courthouse
Blue Room**

**306 South Cherry Street
Keytesville, MO**

6:00 to 9:00 p.m.

**This course consists of six sessions
(Thursday Evenings)**

March 7 March 28

March 14 April 4

March 21 April 11

Annie's Topics

Class 1

- **Human Resources and Time Management** – How to work with and understand different personalities. What is management? Understanding Risk assessment.
- **Women and Money**

Class 2

- **Financial Documentation** – Balance Sheet, Income Statement, Cash Flow
- **Retirement & Estate Planning**

Class 3

- **Business Plans** – The process of building a business plan. Mission Statements and Goals – History and tradition of your farm.
- **How Property is Titled:** Who else is in business with you?
- **Leases and Legal Issues**

Class 4

- **Risk Management** – Developing Marketing Plans, Marketing, Developing a Risk Management Strategy,
- **Insurance** – Life, Crop, Health & Disability

Class 5

- **Internet Resources**
- **Financial Records**
- **Using Spreadsheets**

Class 6

The class will get to choose their own topics for the last night of class.